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February 18, 2008

**VIA ELECTRONIC AND REGULAR MAIL**

Luly Massaro, Clerk  
Public Utilities Commission  
89 Jefferson Blvd.  
Warwick, RI 02888

**Re: Block Island Power Company – Rate Change  
Application Filed On November 9, 2007 –  
Commission Docket No. 3900**

Dear Ms. Massaro:

Enclosed for filing in the above-captioned proceeding are an original and nine (9) copies of the prefiled testimony, and schedules supporting the pre-filed testimony, of Mr. David J. Efron on behalf of the Rhode Island Division of Public Utilities and Carriers. Copies of this letter and its enclosure will be filed with you electronically, and provided to all persons on the service list for this docket.

Very truly yours,

William K. Lueker (R.I. Bar # 6334)

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Encl.

cc: Service List PUC Docket No. 3900

**BLOCK ISLAND POWER COMPANY**

**GENERAL RATE FILING**

**RIPUC DOCKET NO. 3900**

**BEFORE THE  
RHODE ISLAND PUBLIC UTILITIES COMMISSION**

**TESTIMONY AND EXHIBITS  
OF DAVID J. EFFRON**

**ON BEHALF OF THE**

**DIVISION OF  
PUBLIC UTILITIES AND CARRIERS**

**FEBRUARY 19, 2008**

RIPUC DOCKET NO. 3900  
DIRECT TESTIMONY  
OF DAVID J. EFFRON

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1 **I. STATEMENT OF QUALIFICATIONS**

2 Q. Please state your name and business address.

3 A. My name is David J. Effron. My business address is 12 Pond Path, North Hampton,  
4 New Hampshire, 03862.

5

6 Q. What is your present occupation?

7 A. I am a consultant specializing in utility regulation.

8

9 Q. Please summarize your professional experience.

10 A. My professional career includes over thirty years as a regulatory consultant, two  
11 years as a supervisor of capital investment analysis and controls at Gulf & Western  
12 Industries and two years at Touche Ross & Co. as a consultant and staff auditor. I am  
13 a Certified Public Accountant and I have served as an instructor in the business  
14 program at Western Connecticut State College.

15

16 Q. What experience do you have in the area of utility rate setting proceedings?

17 A. I have analyzed numerous electric, gas, telephone, and water filings in different  
18 jurisdictions. Pursuant to those analyses I have prepared testimony, assisted attorneys  
19 in case preparation, and provided assistance during settlement negotiations with  
20 various utility companies.

21 I have testified in over two hundred cases before regulatory commissions in  
22 Alabama, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Kansas,  
23 Kentucky, Maryland, Massachusetts, Missouri, Nevada, New Jersey, New York,

1 North Dakota, Ohio, Pennsylvania, Rhode Island, South Carolina, Texas, Vermont,  
2 Virginia, and Washington.

3

4 Q. Please describe your other work experience.

5 A. As a supervisor of capital investment analysis at Gulf & Western Industries, I was  
6 responsible for reports and analyses concerning capital spending programs, including  
7 project analysis, formulation of capital budgets, establishment of accounting  
8 procedures, monitoring capital spending and administration of the leasing program.  
9 At Touche Ross & Co., I was an associate consultant in management services for one  
10 year and a staff auditor for one year.

11

12 Q. Have you earned any distinctions as a Certified Public Accountant?

13 A. Yes. I received the Gold Charles Waldo Haskins Memorial Award for the highest  
14 scores in the May 1974 certified public accounting examination in New York State.

15

16 Q. Please describe your educational background.

17 A. I have a Bachelor's degree in Economics (with distinction) from Dartmouth College  
18 and a Masters of Business Administration Degree from Columbia University

19

20 **II. PURPOSE AND SUMMARY OF TESTIMONY**

21 Q. On whose behalf are you testifying?

22 A. I am testifying on behalf of the Rhode Island Division of Public Utilities and Carriers  
23 ("the Division").

1

2 Q. What is the purpose of your testimony?

3 A. I am addressing the revenue requirement of Block Island Power Company (“BIPCo”  
4 or “the Company”) based on its proposed test year consisting of the twelve months  
5 ended May 31, 2007 and its proposed rate year consisting of the twelve months  
6 ending May 31, 2009.

7

8 Q. Please summarize your testimony.

9 A. I have calculated a net revenue requirement of \$2,246,632 for services provided  
10 pursuant to rates authorized by the Rhode Island Public Utilities Commission  
11 (“Commission”). This net revenue requirement is equal to the total cost of service  
12 less miscellaneous revenues and is 6.66% greater than the revenues produced by the  
13 base rates presently in effect.

14

15 **III. REVENUE REQUIREMENT**

16 **A. SUMMARY**

17 Q. Have you prepared a summary of BIPCo’s net revenue requirement?

18 A. Yes, I prepared a summary on Schedule DJE-1. On this schedule, I compare the  
19 Company’s presentation of its revenue deficiency to the Division’s recommendation.  
20 I have begun with BIPCo’s total rate year cost of service. The cost of service  
21 includes all elements of the Company’s revenue requirement, including the return on  
22 rate base. I then subtract the miscellaneous rate year revenues earned by BIPCo. The  
23 miscellaneous revenues include items such as interest income and rental income.

1           These revenues come from services that are not provided pursuant to the Company's  
2 approved tariffs for electric service. The cost of service net of miscellaneous  
3 revenues is the revenue requirement from services that are provided pursuant to  
4 Commission approved tariffs. The difference between the net revenue requirement  
5 and the rate year revenues earned from tariff services is the Company's revenue  
6 deficiency.

7           BIPCo has calculated a revenue deficiency of \$400,027, which is equal to  
8 18.99% of rate year tariff revenues. I have calculated a revenue deficiency of  
9 \$140,380, which is equal to 6.66% of rate year tariff revenues

10

11 **B. COST OF SERVICE**

12 Q. What are the elements of the cost of service?

13 A. The elements of the rate year cost of service are operation and maintenance expenses,  
14 depreciation, taxes other than income taxes, income taxes, and return on rate base.  
15 These elements of the total cost of service are summarized on Schedule DJE-2.

16

17 Q. Are you proposing adjustments to the rate year cost of service calculated by the  
18 Company?

19 A. Yes. The Company has calculated a pro forma cost of service, based on its Fiscal  
20 2009 rate year, of \$2,691,719. Based on the adjustments to the Company's position  
21 that I have identified, I am proposing a total cost of service of \$2,432,072. I address  
22 the individual adjustments to the Company's cost of service in the following  
23 testimony.

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**1. Operation and Maintenance Expenses**

a. Management Fees

Q. What are the management fees included by the Company in its cost of service?

A. The management fees are the payments to the principal officers of the Company – the president, the chief financial officer, and the chief operating officer. The total of payments to the principal officers included by the Company in the rate year revenue requirement is \$168,000.

Q. How does this compare to the management fees expense included in the Company’s revenue requirement in its last base rate case, Docket No. 3655?

A. The management fees expense included in the Company’s last case was \$135,611. The expense in this case is an increase of \$32,389, or approximately 23.9%.

Q. Has the Company offered a justification for the increase in management fees expense of \$32,369?

A. Yes. On pages 11-12 of his direct testimony, Mr. Edge explains that after the settlement in Docket No. 3655, the Company had intended to pay the principal officers \$133,000 plus dividends of \$35,000 to bring their total compensation to \$168,000, a level that BIPCo felt was reasonable. However, the principal officers subsequently agreed to forego the dividends, in order to improve the Company’s debt/equity ratio.



1           In Fiscal Year 2007, the total compensation was increased to \$168,000, all in  
2           the form of salaries and none in the form of dividends. According to Mr. Edge, the  
3           compensation was paid entirely as salaries, rather than a mix of salaries and  
4           dividends, “because it is cheaper for the ratepayers to do so in this fashion.”

5  
6   Q.   Did Mr. Edge explain the basis of his belief that “it is cheaper for the ratepayers” to  
7           pay the compensation as all salaries rather than a combination of salaries and  
8           dividends?

9   A.   Yes. In response to Division Data Request 1-21, Mr. Edge stated that if the  
10          additional \$35,000 of compensation had been paid in dividends rather than in salaries,  
11          the BIPCo federal income tax expense would have been higher (salaries are  
12          deductible for income tax purposes, while dividends are not), and, as federal income  
13          tax expense is included in the Company’s revenue requirements, reducing the income  
14          tax expense (by increasing the salaries) results in savings to ratepayers.

15  
16   Q.   Is Mr. Edge’s explanation of why it is cheaper for ratepayers to pay the  
17          compensation as all salaries rather than a combination of salaries and dividends  
18          valid?

19   A.   No. Mr. Edge fails to take account of the fact that salaries are included in the revenue  
20          requirement while dividends are not. Although the revenue requirement is lower than  
21          it would be if the salaries were not deductible for income taxes, the increase in  
22          salaries expense results in an increase to the Company’s revenue requirement, even  
23          after taking account of the reduction to income taxes. Paying the incremental

1 compensation of \$35,000 as salaries rather than as dividends increases the  
2 Company's revenue requirement by \$35,000.

3

4 Q. Are you proposing to adjust the management fees expense included in the Company's  
5 revenue requirement?

6 A. Yes. The management fees expense included in the revenue requirement in Docket  
7 No. 3655 was based on the management compensation paid to what was deemed to  
8 be a comparable electric utility. This has not been shown to be an improper basis for  
9 the determination of the management fees expense to be included in BIPCo's cost of  
10 service in the present case. On Schedule DJE-3, I have calculated that adjusting the  
11 management fees allowed in Docket No. 3665 for inflation, assuming an annual  
12 inflation rate of 2.5%, the result is rate year management fees expense of \$146,038.  
13 This is \$21,962 less than the management fees expense included by the Company in  
14 its cost of service. Accordingly, I have reduced the pro forma rate year management  
15 fees expense by \$21,962.

16

17 b. Pension Expense

18 Q. Is the Company including any new pension expense in its revenue requirement in  
19 addition to what has already been approved by the Commission?

20 A. Yes. The Company is including an additional annual pension expense of \$24,000 in  
21 its revenue requirement. This pension expense represents payments to the former  
22 president of the Company, Mr. Edwards. This pension expense increases the  
23 previously approved annual expense of \$48,000 by 50%, to \$72,000. As explained

1 by Mr. Edge, this pension expense was awarded to Mr. Edwards in recognition of his  
2 “years of excellent service” and his “accomplishments for the Company and the  
3 ratepayers.”

4

5 Q. Did the Company actually set any funds aside to provide for the retirement of Mr.  
6 Edwards during his years of service to the Company?

7 A. No, it did not.

8

9 Q. Is BIPCo legally obligated to make these pension payments to Mr. Edwards?

10 A. In response to Town Data Request 1-8, the Company stated that it “believes” it is  
11 under a legal obligation to include Mr. Edwards under its employee benefit plan.  
12 However, that belief appears to be based on a vote by the Board of Directors in June  
13 2005 to pay Mr. Edwards a pension of \$2,000 per month, rather than any obligation  
14 that actually accrued to Mr. Edwards during his term of service. In fact, in the  
15 response to Division Data Request 2-3, the Company provided documentation  
16 supporting its accrued pension liability as of May 31, 2007. The liability to Mr.  
17 Edwards is explicitly shown as zero.

18

19 Q. Should the pension payments to Mr. Edwards be included in the Company’s revenue  
20 requirement?

21 A. No. As “exemplary” as the service provided by Mr. Edwards may have been, it is not  
22 clear that BIPCo has any obligation to make these payments, or that Mr. Edwards  
23 would have any right to expect them, absent the unilateral action of the Board of

1 Directors in June 2005. The right of an employee to receive pensions during  
2 retirement is a form of compensation to employees for service rendered. There is no  
3 evidence that Mr. Edwards was under-compensated during his years of service or that  
4 there was any understanding, either implicit or explicit, that his compensation during  
5 those years would be augmented by additional payments during retirement. Given  
6 these circumstances, regardless of the merits of his service, the pension to Mr.  
7 Edwards appears to be little more than a gratuity. As such, it should be excluded  
8 from the Company's revenue requirement. I have therefore reduced pro forma rate  
9 year operation and maintenance expense by \$24,000 (Schedule DJE-3).

10

11 c. SCR and Engine Maintenance

12 Q. What amount of Selective Catalytic Reduction ("SCR") and engine maintenance  
13 has the Company included in its rate year revenue requirement?

14 A. The Company has included \$238,917 of SCR and engine maintenance expense in  
15 its rate year revenue requirement

16

17 Q. How does this compare to the allowance for such maintenance presently included in  
18 the Company's cost of service?

19 A. The present allowance for SCR and engine maintenance is \$210,272. Pursuant to  
20 the Stipulation and Settlement in Docket No. 3655, the Company accrues this  
21 annual allowance to a reserve account, with actual maintenance expenditures to be  
22 charged to that reserve. I address the balance in the reserve account in the rate base  
23 section of this testimony.

1

2 Q. How did the Company determine the pro forma expense amount?

3 A. The pro forma maintenance expense is based on a forecast of the average expense  
4 for fiscal years 2009, 2010, and 2011. In response to a request for “all relevant  
5 documentation supporting the schedule of engine maintenance and the cost of such  
6 maintenance” the Company provided some hand written notes and e-mail  
7 exchanges. The average of forecasted maintenance expenditures for fiscal years  
8 2009, 2010, and 2011 is \$301,584. The Company is also proposing to amortize the  
9 credit balance in the reserve account as of May 31, 2007, approximately \$188,000,  
10 over three years. When the annual amortization of this credit balance, \$62,667, is  
11 netted against the forecasted expenditures, the Company’s proposed pro forma  
12 annual expense is \$238,917.

13

14 Q. Are you proposing to modify the pro forma SCR and engine maintenance expense  
15 calculated by the Company?

16 A. Yes. I am proposing an annual allowance of \$200,000. This is more in line with  
17 the average of actual expenditures incurred in fiscal years 2006 and 2007. It is also  
18 approximately equal to the Company’s forecasted three year average of  
19 maintenance expenditures, net of amortization of the actual reserve balance of  
20 \$300,619 as of October 31, 2007 over three years. An annual expense allowance of  
21 \$200,000 represents a reduction of \$38,917 to the pro forma expense calculated by  
22 the Company (Schedule DJE-3).

23

1 Q. Are you proposing that the Company actually amortize the credit balance in the  
2 reserve account existing as of October 31, 2007?

3 A. No. However, the existence of the credit balance should be taken into account in  
4 determining the annual expense allowance. That is, the credit balance will be  
5 available to absorb any maintenance expenditures in excess of the \$200,000 per  
6 year. The Company should employ the accounting method just as specified in the  
7 Stipulation and Settlement in Docket No. 3655 and should accrue the annual  
8 allowance, which would now be \$200,000, to the reserve account and charge actual  
9 SCR and engine maintenance expenditures against that reserve account.

10

11 Q. Has the Company employed the accounting method specified in the Stipulation and  
12 Settlement in Docket No. 3655 correctly?

13 A. No. BIPCo has been accruing the annual allowance to the reserve account correctly  
14 but has been making the offsetting entry to a regulatory asset account (3283.0002),  
15 instead of to the appropriate maintenance expense accounts. When the actual SCR  
16 and engine maintenance expenditures are incurred, the maintenance expense  
17 accounts are charged, and both the regulatory asset and reserve accounts are  
18 reduced by the amounts of the actual expenditures.

19 The Company should credit the allowance to the reserve account with the  
20 offsetting entry to the relevant maintenance expense accounts. Then actual  
21 expenditures should be charged to the reserve account, as specified in the  
22 Stipulation and Settlement in Docket No. 3655. No regulatory asset exists, and  
23 none should appear on the Company's balance sheet.

1

2 d. Rate Case Expense

3 Q. What level of rate case expense is BIPCo seeking to include in its revenue  
4 requirement?

5 A. BIPCo is seeking to include \$57,169 of rate case expense in its rate year revenue  
6 requirement. This amount consists of estimated rate case costs of \$125,000 in this  
7 case amortized over three years (approximately \$42,000 per year), plus \$15,169  
8 annual amortization of rate case costs incurred in the Company's prior rate case in  
9 excess of what was allowed in its revenue requirement in that case.

10

11 Q. Should the rate case expense included in the Company's revenue requirement be  
12 adjusted?

13 A. Yes. The amortization of excess rate case costs related to the prior rate case should  
14 be eliminated. While it is unfortunate that the actual rate case expense in the last  
15 case exceeded the estimated costs, allowing recovery of those excess costs  
16 prospectively from ratepayers would be nothing more than retroactive ratemaking.  
17 Elimination of the amortization of excess costs from the prior rate case reduces the  
18 pro forma rate case expense by \$15,169 (Schedule DJE-3).

19

20 e. Lobbying

21 Q. Has the Company included lobbying costs in pro forma rate year operation and  
22 maintenance expenses?

1 A. Yes. Lobbying expenses of \$3,825 are included in other outside services expenses.  
2 As a matter of public policy, expenditures to influence legislation, such as lobbying,  
3 should not be included in the cost of service of a public utility company. Therefore,  
4 I have eliminated this \$3,825 of lobbying expense from the Company's revenue  
5 requirement (Schedule DJE-3).

6

7 f. Meter Replacement Survey

8 Q. Did the Company include the cost of a meter replacement survey in pro forma rate  
9 year expenses?

10 A. Yes. The Company has included \$10,000 of costs associated with a meter  
11 replacement survey in pro forma expenses.

12

13 Q. Should the annual meter replacement survey expense included in the Company's  
14 revenue requirement be modified?

15 A. Yes. It is my understanding that the meter replacement survey will not be an annual  
16 event. Therefore, the cost of the survey should be spread over three year period.  
17 Doing so reduces the expense included in the cost of service by \$6,667 (Schedule  
18 DJE-3).

19

20 g. Condo Fees

21 Q. Do rate year expenses include condo fees?

22 A. On Schedule Wee-3, there are \$1,330 of condo fees included in rate year  
23 operation and maintenance expenses.



1

2 Q. Should the condo fees be eliminated from pro forma operation and maintenance  
3 expenses?

4 A. Yes. In response to Town Data Request 1-34, the Company states these fees  
5 should not be included in rate year expenses. Therefore, I have eliminated this  
6 expense from the cost of service on my Schedule DJE-3.

7

8 **2. Depreciation Expense**

9 Q. Have you analyzed the Company's rate year depreciation expense?

10 A. Yes. The details of the rate year depreciation expense were provided in the  
11 response to Division Data Request 1-31. That response shows the individual  
12 property items by account and the annual depreciation expense on each of those  
13 property items in the test year and in the rate year.

14

15 Q. Are you proposing any adjustments to the Company's calculation of its rate year  
16 depreciation expense?

17 A. Yes. I am proposing two adjustments. First, I am proposing to modify the pro  
18 forma annual pro forma depreciation expense on capitalized overhaul costs of  
19 Engine #24. Second, I am proposing to modify the pro forma depreciation expense  
20 on the new bucket truck.

21

22 Q. Please explain your proposed modification to the rate year depreciation expense on  
23 capitalized overhaul costs of Engine #24.

1 A. In May 2006, the Company capitalized \$130,945 of overhaul costs associated with  
2 Engine #24. Those costs are being amortized over three years. As of the beginning  
3 of the rate year, the unamortized balance will be \$43,103. The pro forma  
4 depreciation expense reflects the amortization of that amount, so that the remaining  
5 balance at the end of the rate year is zero. If the rates established in this case are in  
6 effect for more than one year, then those rates will continue to reflect that  
7 depreciation expense even after the capitalized overhaul cost is completely  
8 depreciated. Therefore, the depreciation of capitalized overhaul costs should be  
9 adjusted.

10

11 Q. How should the depreciation expense be adjusted?

12 A. For the purpose of normalizing rate case expense, the Company has assumed that  
13 the rates established in this case will be in effect for three years. Accordingly, the  
14 net book value of the capitalized overhaul costs remaining as of May 31, 2008  
15 should be amortized over a period of three years. As can be seen on Schedule DJE-  
16 4, this modification results in annual depreciation expense of \$14,368, which is  
17 \$28,375 less than the depreciation expense calculated by the Company. Thus, the  
18 effect of depreciating the remaining net book value as of May 31, 2008 over a  
19 period of three years is to reduce rate year depreciation expense by \$28,375.

20

21 Q. Please explain your proposed modification to the rate year depreciation expense on  
22 the new bucket truck.

1 A. BIPCo includes a bucket truck added in Fiscal Year 2008 in its rate year plant in  
2 service. The Company is proposing to depreciate this new bucket truck over five  
3 years. All the other plant items in the Transportation Equipment account, including  
4 other bucket trucks, are being depreciated over twenty years. Consistent with this  
5 practice, the new bucket truck should also be depreciated over twenty years. Doing  
6 so reduces the rate year depreciation expense by \$12,900 (Schedule DJE-4).

7

8 **3. Taxes Other Than Income Taxes**

9 Q. Should the gross receipts tax included by the Company in its cost of service be  
10 modified?

11 A. Yes. The Company has reflected the gross receipts tax based on its own calculation  
12 of the rate year revenue requirement. To the extent that other elements of the cost  
13 of service are modified, the pro forma gross receipts tax expense will also have to  
14 be adjusted. I have adjusted the Company's gross receipts tax based on my  
15 proposed adjustments to the Company's revenue requirements, as shown on my  
16 Schedule DJE-5.

17

18 **4. Income Tax Expense**

19 Q. Have you calculated the pro forma income tax expense to be included in the  
20 Company's revenue requirement?

21 A. Yes. I have calculated the pro forma income tax expense on my Schedule DJE-6. I  
22 have used what is commonly referred to as the return method of calculating pro  
23 forma income tax expense. This method begins by calculating the taxable income

1 base (that is, the net income after income tax expense) by applying the weighted  
2 return on equity to the rate base. To determine the taxable income, the net income  
3 must then be grossed up (which step was erroneously omitted on Schedule WEE-  
4 15), as the income tax expense itself is not deductible for federal income taxes.  
5 Finally, the income tax rate of 34% (the rate on taxable income in excess of  
6 \$75,000 but less than \$100,000) is applied to the taxable income to calculate the pro  
7 forma income tax expense to be included in the Company's revenue requirement.

8 In addition, the return method implicitly assumes that book-tax timing  
9 differences are normalized and implicitly takes account of the deferred tax expense  
10 on any book-tax timing differences. Therefore, no separate allowance for deferred  
11 income tax expense is necessary. The expense that I have calculated on my  
12 Schedule DJE-6 replaces not only the current income tax expense calculated by the  
13 Company but also the elements of deferred income tax expense on Schedule WEE-  
14 3, Page 4.

15

16 **5. Return on Rate Base**

17 Q. How is the return on rate base to be included in the total revenue requirement  
18 calculated?

19 A. The return on rate base is calculated by multiplying the rate of return by the rate  
20 base. The rate base is the net investment in facilities necessary to provide utility  
21 service. I am proposing adjustments to both the rate base and rate of return  
22 proposed by the Company.

23

1                   a.       Rate Base

2   Q.     What adjustments to the Company's rate base are you proposing?

3   A.     I am proposing two adjustments to the Company's rate base.  First the accrued  
4           reserve related to the SCR and engine maintenance should be deducted from rate  
5           base.  Second, the surcharge payable related to the IRP and DSM recovery should  
6           be deducted from rate base.

7

8   Q.     Why should the accrued reserve related to the SCR and engine maintenance be  
9           deducted from the Company's rate base?

10  A.     As I noted I my testimony on operation and maintenance expense, in Docket No.  
11           3655, an annual accrual of \$210,272 for SCR and engine maintenance was included  
12           in the Company's cost of service.  That amount was accrued to the reserve account,  
13           and when actual maintenance expenditures were made, the reserve balance was  
14           reduced accordingly.  Thus, the amount in the reserve account represents the  
15           amount collected from ratepayers for the SCR and engine maintenance above  
16           amounts actually expended by the Company.  As such, the reserve account should  
17           be deducted from rate base as ratepayer supplied funds.  As of October 31, 2007,  
18           the balance in the reserve account was \$300,618.  I have reflected this balance as a  
19           rate base deduction on Schedule DJE-7

20

21  Q.     Why should the surcharge payable related to the IRP and DSM recovery be  
22           deducted from rate base?

1 A. The Company has funded its IRP and DSM programs by means of a \$0.01 per kWh  
2 surcharge applied to sales in the months June through September. The amounts  
3 recovered in rates are credited to the payable account, with actual expenditures  
4 being charged against that account. The balance in the payable account represents  
5 the amount collected in from ratepayers above amounts actually expended, and as  
6 such should be deducted from rate base as ratepayer supplied funds. As of October  
7 31, 2007, the balance in the reserve account was \$52,492. I have reflected this  
8 balance as a rate base deduction on Schedule DJE-7

9

10 Q. Have you reflected any adjustments to the projected rate year rate base as a result of  
11 your other proposed adjustments?

12 A. Yes. I have proposed an adjustment to rate year depreciation expense. Consistent  
13 with the adjustment to expense, the rate year depreciation reserve should also be  
14 adjusted. The reduction to depreciation expense results in a reduction to the  
15 depreciation reserve, which in turn increases the balance of net plant in service  
16 included in the rate year rate base. I have reflected that increase to the average rate  
17 year net plant in service on my Schedule DJE-7.

18

19 b. Rate of Return

20 Q. How is the rate of return calculated?

21 A. The rate of return is the sum of the weighted average cost of debt and the weighted  
22 return on equity.

23

1 Q. What is the Company's presently authorized return on equity?

2 A. The Company's presently authorized return on equity is 10.50%.

3

4 Q. What return on equity has the Company reflected in determining its weighted  
5 average rate of return?

6 A. The Company has reflected a return on equity of 10.70%

7

8 Q. What return on equity have you reflected in determining the weighted average rate  
9 of return?

10 A. The Company has not presented any convincing reason why its authorized return on  
11 equity should be increased from 10.50% to 10.70%. Therefore, I have reflected a  
12 return on equity of 10.50% in my calculation of the weighted average rate of return.

13

14 Q. Are you proposing any adjustments to the capital structure used to calculate the  
15 overall rate of return?

16 A. Yes. In Fiscal Year 2006 the Company sold certain parcels of land and recorded a  
17 gain of \$828,196 on that sale net of relevant expenses. The gain increased the  
18 balance of retained earnings, which is a component of the common equity included  
19 in the Company's capital structure. I am proposing to modify the composition of  
20 the common equity included in the capital structure, to share the benefits of the gain  
21 between shareholders and ratepayers.

22

1 Q. In your experience, as a general matter, what is the treatment of the gain on the sale  
2 of property of regulated utility companies?

3 A. As a general rule, if the property sold was included in rate base during its period of  
4 ownership by the utility, then the gain will go to ratepayers, usually by amortizing  
5 the gain to the utility's revenue requirement over some number of years. If the  
6 property sold was not included in rate base during its period of ownership by the  
7 utility, then the gain will inure to the benefit of shareholders and will not be  
8 recognized in the determination of the utility's revenue requirement.

9

10 Q. Was the property sold by BIPCo in Fiscal Year 2006 included in its rate base for  
11 ratemaking purposes?

12 A. In Division Data Requests 1-16 and 1-17, the Company was asked to provide  
13 information regarding the accounts in which the property had been carried and  
14 whether the property had been included in rate base prior to its sale. Based on the  
15 responses, the Company's records do not allow an exact determination of the  
16 accounts in which the property had been carried and the extent to which it had been  
17 included in rate base before the sale. However, it appears that at least some, if not  
18 all, of the property had been included in rate base for at least some, if not all, of the  
19 period of the Company's ownership of the property.

20

21 Q. Based on this information (or lack of information), how do you recommend that the  
22 gain on the sale of the property be treated for ratemaking purposes?



1 A. I believe that a sharing of the benefits of the gain on the sale between ratepayers  
2 and shareholders would be appropriate. I recommend that the benefit of the gain be  
3 allocated 50% to ratepayers and 50% to shareholders, as I have no sound basis to  
4 recommend that either get a larger or smaller share.

5  
6 Q. Are you proposing to amortize the ratepayers' share of the gain as a credit to the  
7 cost of service in this case?

8 A. No. Given the Company's financial condition, I believe the management acted  
9 prudently in not distributing the income from the gain as dividends to shareholders.  
10 In these circumstances, I believe that it would be reasonable for the ratepayers'  
11 share of the gain to remain with the Company to finance its investment in  
12 operations. However, the ratepayer share of the gain should then be recognized for  
13 what it is – ratepayer supplied capital – and accorded a zero return. As compared to  
14 amortizing the gain to the cost of service, this will provide the Company with a  
15 shorter term benefit of improved cash flow while providing the ratepayers with the  
16 longer term benefits of reduced return requirements in future cases. When the  
17 financial health of the Company improves to the point where dividends can be paid,  
18 then amortization of the ratepayers' share of the gain can be considered.

19  
20 Q. What is the effect of your proposed treatment of the ratepayers' share of the gain on  
21 the sale of property?

22 A. The ratepayers' share of the gain is \$414,098 (Schedule DJE-8, Page 2). This  
23 represents 8.10% of the total capital structure. The common equity earning a

1 return of 10.50% should be reduced from 25.95% to 17.85%, and the ratepayers'  
2 share of the gain on the sale, representing 8.10% of the total capital, should be  
3 included in the capital structure at zero cost. The result is a weighted average rate  
4 of return of 5.78% (Schedule DJE-8, Page 1).

5

6 Q. What return on rate base have you calculated?

7 A. I have calculated a return on rate base of \$225,428 (Schedule DJE-7) and included  
8 this return component in the Company's total revenue requirement.

9

10

11 Q. Does this conclude your direct testimony?

12 A. Yes.

13

Schedule DJE-1

BLOCK ISLAND POWER COMPANY  
RATE YEAR REVENUE REQUIREMENT

|                                |     | <u>Company</u><br><u>Position</u> | <u>Adjustments</u>  | <u>Division</u><br><u>Position</u> |
|--------------------------------|-----|-----------------------------------|---------------------|------------------------------------|
| Base Rate Cost of Service      | (A) | \$ 2,691,719                      | \$ (259,647)        | \$ 2,432,072                       |
| Miscellaneous Revenues         | (B) | <u>185,439</u>                    | <u>-</u>            | <u>185,439</u>                     |
| Net Revenue Requirement        |     | 2,506,279                         | (259,647)           | 2,246,632                          |
| Tariff Revenues, Present Rates | (B) | <u>2,106,252</u>                  | <u>-</u>            | <u>2,106,252</u>                   |
| Revenue Deficiency             |     | <u>\$ 400,027</u>                 | <u>\$ (259,647)</u> | <u>\$ 140,380</u>                  |
| Percentage Rate Increase       |     | <u>18.99%</u>                     |                     | <u>6.66%</u>                       |

Notes:

- (A) DJE-2
- (B) Schedule WEE-2

BLOCK ISLAND POWER COMPANY  
COST OF SERVICE

|                                   | (A)<br>Company<br><u>Position</u> | <u>Adjustments</u>  |     | Division<br><u>Position</u> |
|-----------------------------------|-----------------------------------|---------------------|-----|-----------------------------|
| Operation and Maintenance Expense | \$ 1,838,589                      | \$ (111,869)        | (B) | \$ 1,726,720                |
| Depreciation                      | 353,093                           | (41,635)            | (C) | 311,458                     |
| Taxes Other Than Income Taxes     | 166,441                           | (17,804)            | (D) | 148,637                     |
| Income Taxes                      | 50,801                            | (30,972)            | (E) | 19,829                      |
| Return on Rate Base               | <u>282,795</u>                    | <u>(57,367)</u>     | (F) | <u>225,428</u>              |
| Total Cost of Service             | <u>\$2,691,719</u>                | <u>\$ (259,647)</u> |     | <u>\$2,432,072</u>          |

## Sources:

- (A) Schedules WEE-1, WEE-3
- (B) DJE-3
- (C) DJE-4
- (D) DJE-5
- (E) DJE-6
- (F) DJE-7

Schedule DJE-3

BLOCK ISLAND POWER COMPANY  
OPERATION AND MAINTENANCE EXPENSE

|   |     |                            |
|---|-----|----------------------------|
| Management Fees                                       | (A) | \$ (21,962)                |
| Pension Expense                                       | (B) | (24,000)                   |
| Production Maintenance                                | (C) | (38,917)                   |
| Prior Rate Case Expense                               | (D) | (15,169)                   |
| Lobbying  | (E) | (3,825)                    |
| Meter Replacement Survey                              | (F) | (6,667)                    |
| Condo Fees  | (G) | <u>(1,330)</u>             |
| Total Adjustment to Operation and Maintenance Expense |     | <u><u>\$ (111,869)</u></u> |

Sources

|     |  |               |                        |
|-----|--|---------------|------------------------|
| (A) | Management Fees Docket No. 3655                      | Order, TSC-11 | 135,611                |
|     | Allowance for Inflation to Rate Year in Current Case |               | <u>10,427</u>          |
|     | Proposed Management Fee Allowance                    |               | 146,038                |
|     | Rate Year Management Fees, per Company               | WEE-3         | <u>168,000</u>         |
|     | Adjustment to Management Fees                        |               | <u><u>(21,962)</u></u> |
| (B) | Edge Testimony, Page 19                              |               |                        |
| (C) | Proposed Production Maintenance Allowance            |               | 200,000                |
|     | Production Maintenance Allowance, per Company        | WEE-3         | <u>238,917</u>         |
|     | Adjustment to Production Maintenance                 |               | <u><u>(38,917)</u></u> |
| (D) | Edge Testimony, Page 21                              | 42000-57169   |                        |
| (E) | Edge Testimony, Page 13                              |               |                        |
| (F) | Schedule WEE-3                                       | 10000/3-10000 |                        |
| (G) | Response to Town Data Request 1-34                   |               |                        |

BLOCK ISLAND POWER COMPANY  
ADJUSTMENTS TO DEPRECIATION EXPENSE

|  |     |                        |
|--|-----|------------------------|
| Engine 24 Overhaul Capitalized, Net Book Value 5/31/2008 | (A) | 43,103                 |
| Amortization Period                                      | (B) | <u>3</u>               |
| Annual Depreciation Expense                              |     | 14,368                 |
| Annual Depreciation Expense, per Company                 | (A) | <u>43,103</u>          |
| Adjustment to Depreciation Expense                       |     | <u><u>(28,735)</u></u> |
|  |     |                        |
| 2008 Bucket Truck  | (C) | 86,000                 |
| Approved Service Life                                    | (C) | <u>20</u>              |
| Annual Depreciation Expense                              |     | 4,300                  |
| Annual Depreciation Expense, per Company                 | (C) | <u>17,200</u>          |
| Adjustment to Depreciation Expense                       |     | <u><u>(12,900)</u></u> |
|  |     |                        |
| Total Adjustment to Depreciation Expense                 |     | <u><u>(41,635)</u></u> |

## Sources:

- (A) Book Asset Detail 6/01/08-5/31/09, Page 26
- (B) See Testimony
- (C) Book Asset Detail 6/01/08-5/31/09, Page 30

## Schedule DJE-5

BLOCK ISLAND POWER COMPANY  
ADJUSTMENTS TO TAXES OTHER THAN INCOME TAXES

|  |               |                        |
|--|---------------|------------------------|
| Operation and Maintenance Expense                    | (A)           | 1,726,720              |
| Depreciation   | (A)           | 311,458                |
| Taxes Other Than Gross Receipts and Income Taxes     | (B)           | 58,772                 |
| Income Taxes   | (A)           | 19,829                 |
| Return on Rate Base                                  | (A)           | 225,428                |
| Miscellaneous Revenues                               | (C)           | <u>(185,439)</u>       |
| Net Revenue Requirement Excluding Gross Receipts Tax |               | 2,156,767              |
| Gross Receipts Tax Gross-up Rate                     | 0.04/(1-0.04) | 4.167%                 |
| Pro Forma Gross Receipts Tax                         |               | 89,865                 |
| Company Pro Forma Gross Receipts Tax                 | (D)           | <u>107,669</u>         |
| Adjustment to Company Expense                        |               | <u><u>(17,804)</u></u> |

## Sources:

|     |  |       |                       |
|-----|--|-------|-----------------------|
| (A) | DJE-2  |       |                       |
| (B) | Taxes Other Than Income Taxes                    | WEE-3 | 152,006               |
|     | Gross Receipts Tax                               | WEE-3 | <u>93,234</u>         |
|     | Taxes Other Than Gross Receipts and Income Taxes |       | <u><u>58,772</u></u>  |
| (C) | DJE-1  |       |                       |
| (D) | Schedule WEE-3                                   |       | 93,234                |
|     | Schedule WEE-1                                   |       | <u>14,435</u>         |
|     | Total  |       | <u><u>107,669</u></u> |

BLOCK ISLAND POWER COMPANY  
INCOME TAX EXPENSE

|                                       |       |                  |
|---------------------------------------|-------|------------------|
| Rate Base                             | DJE-7 | \$ 3,897,062     |
| Weighted Return on Equity             | DJE-8 | <u>1.87%</u>     |
| Taxable Income Base                   |       | 73,051           |
| Taxable Income                        | (A)   | 92,880           |
| Income Tax Rate                       | (B)   | <u>34%</u>       |
| Income Tax Expense at Rate in Bracket |       | 31,579           |
| Lower Tax Bracket Credit              | (C)   | <u>11,750</u>    |
| Net Income Tax Expense                |       | <u>\$ 19,829</u> |

## Notes:

|     |  |                             |
|-----|--|-----------------------------|
| (A) | Taxable Income Base                      | 73,051                      |
|     | Lower Bracket Credit                     | <u>11,750</u>               |
|     | Adjusted Taxable Income Base             | 61,301                      |
|     | Taxable Income (Base/(1-Tax Rate))       | 92,880                      |
| (B) | Rate on Taxable Income in Relevant Range |                             |
| (C) |  |                             |
|     | Taxable Income Base                      | < >                         |
|     |  | <u>74,627</u> <u>74,627</u> |
|     | Marginal Tax Rate                        | 34%    39%                  |
|     | Bottom of Bracket                        | 75,000    100,000           |
|     | Tax at Full Rate                         | 25,500    39,000            |
|     | Actual Tax at Bracket Bottom             | <u>13,750</u> <u>22,250</u> |
|     | Lower Tax Bracket Credit                 | <u>11,750</u> <u>16,750</u> |



BLOCK ISLAND POWER COMPANY  
RETURN ON RATE BASE

|                     | (A)<br>Company<br><u>Position</u> | <u>Adjustments</u> |     | Division<br><u>Position</u> |
|---------------------|-----------------------------------|--------------------|-----|-----------------------------|
| Net Utility Plant   | \$ 4,348,850                      | 20,818             | (B) | \$ 4,369,668                |
| Working Capital     | 165,382                           |                    |     | 165,382                     |
| Inventory           | 116,517                           |                    |     | 116,517                     |
| Prepaid Expenses    | 27,284                            |                    |     | 27,284                      |
| Deferred Credits    | (160,478)                         | (353,110)          | (C) | (513,588)                   |
| Deferred Taxes      | <u>(268,201)</u>                  | <u>-</u>           |     | <u>(268,201)</u>            |
| Net Rate Base       | 4,229,354                         | (332,292)          |     | 3,897,062                   |
| Rate of Return      | <u>6.69%</u>                      | <u>-0.90%</u>      |     | <u>5.78%</u>                |
| Return on Rate Base | <u>\$ 282,795</u>                 | <u>\$ (57,367)</u> |     | <u>\$ 225,428</u>           |

## Sources

|     |   |                         |
|-----|---|-------------------------|
| (A) | Schedule WEE-13                           |                         |
| (B) | Schedule DJE-4. Depreciation Adjustment/2 |                         |
| (C) | Accrued Maintenance Reserve               | (300,618)               |
|     | Accrued IRP and DSM Reserve               | <u>(52,492)</u>         |
|     | Total Adjustment to Deferred Credits      | <u><u>(353,110)</u></u> |

BLOCK ISLAND POWER COMPANY  
RATE OF RETURN

**Company Position**

|                |     | <u>Percent<br/>of Total</u> | <u>Cost<br/>Rate</u> | <u>Weighted<br/>Cost</u> |
|----------------|-----|-----------------------------|----------------------|--------------------------|
| Long Term Debt | (A) | 74.05%                      | 5.28%                | 3.91%                    |
| Common Equity  | (A) | <u>25.95%</u>               | 10.70%               | <u>2.78%</u>             |
| Total Capital  |     | <u>100.00%</u>              |                      | <u>6.69%</u>             |

**Division Position**

|                   |     | <u>Percent<br/>of Total</u> | <u>Cost<br/>Rate</u> | <u>Weighted<br/>Cost</u> |
|-------------------|-----|-----------------------------|----------------------|--------------------------|
| Long Term Debt    |     | 74.05%                      | 5.28%                | 3.91%                    |
| Zero Cost Capital | (B) | 8.10%                       | 0.00%                | 0.00%                    |
| Common Equity     | (B) | <u>17.85%</u>               | 10.50%               | <u>1.87%</u>             |
| Total Capital     |     | <u>100.00%</u>              |                      | <u>5.78%</u>             |

Source:

- (A) Schedule WEE-14
- (B) DJE-8, Page 2  
ROE from Docket No. 3655

BLOCK ISLAND POWER COMPANY  
PROPOSED CAPITAL STRUCTURE

|                                 |     |                  |                |
|---------------------------------|-----|------------------|----------------|
| Long Term Debt                  | (A) | 3,787,060        | 74.05%         |
| Average Common Equity - Total   | (A) | 1,326,848        |                |
| Shared Gain on Sale of Property | (B) | 414,098          | 8.10%          |
| Remainder of Common Equity      |     | <u>912,750</u>   | <u>17.85%</u>  |
| Total Capital                   |     | <u>5,113,908</u> | <u>100.00%</u> |

Sources:

|     |                            |                |                |
|-----|----------------------------|----------------|----------------|
| (A) | Schedule WEE-14            |                |                |
| (B) | Gain on Sale of Assets     | 927,213        | Schedule DGB-2 |
|     | Expenses of Sale           | <u>99,017</u>  | Schedule DGB-2 |
|     | Net Gain on Sale of Assets | 828,196        |                |
|     | Sharing %                  | <u>50%</u>     |                |
|     | Ratepayer Share of Gain    | <u>414,098</u> |                |

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a copy of the within prefiled testimony, and schedules relating to the prefiled testimony, of David J. Effron was served this 18<sup>th</sup> day of February, 2008, via electronic and first class mail, postage prepaid, upon each person on the official service list in this proceeding.

A handwritten signature in cursive script, reading "Meghan Tobin", is written over a horizontal line.