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State of Rhode Island and Providence Plantations

DEPARTMENT OF ATTORNEY GENERAL

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Peter F. Kilmartin, Attorney General

July 17, 2011

Luly Massaro, Commission Clerk Rhode Island Public Utilities Commission 89 Jefferson Blvd. Warwick, RI 02888

RE: CITY OF NEWPORT, UTILITIES DEPARTMENT, WATER DIVISION DOCKET NO: 4243

Dear Ms. Massaro,

Enclosed for filing with the Commission, is an original and nine (9) copies of the Direct Testimony of Thomas S. Catlin on behalf of the Division of Public Utilities and Carriers ("Division") in the above matter.

Very truly yours,

on G. Hagopian

Special Assistant Attorney General

JGH/dmm

Encl.

Service list

BEFORE THE

PUBLIC UTILITIES COMMISSION

OF RHODE ISLAND

CITY OF NEWPORT)	
UTILITIES DEPARTMENT,)	DOCKET NO. 4243
WATER DIVISION)	

DIRECT TESTIMONY

OF

THOMAS S. CATLIN

ON BEHALF OF THE
DIVISION OF PUBLIC UTILITIES AND CARRIERS

AUGUST 2011



ASSOCIATES, INC. 10480 Little Patuxent Parkway Suite 300 Columbia, Maryland 20904

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BEFORE THE

PUBLIC UTILITIES COMMISSION

OF RHODE ISLAND

		CITY OF NEWPORT) UTILITIES DEPARTMENT,) DOCKET NO. 4025 WATER DIVISION)
		Direct Testimony of Thomas S. Catlin
1		Introduction
2	Q.	WOULD YOU PLEASE STATE YOUR NAME AND BUSINESS
3		ADDRESS?
4	A.	My name is Thomas S. Catlin. I am a principal with Exeter Associates, Inc. Our
5		offices are located at 10480 Little Patuxent Parkway, Suite 300, Columbia, Maryland
6		21044. Exeter is a firm of consulting economists specializing in issues pertaining to
7		public utilities.
8	Q.	PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND.
9	A.	I hold a Master of Science Degree in Water Resources Engineering and Management
10		from Arizona State University (1976). Major areas of study for this degree included
11		pricing policy, economics, and management. I received my Bachelor of Science
12		Degree in Physics and Math from the State University of New York at Stony Brook
13		in 1974. I have also completed graduate courses in financial and management
14		accounting.
15	Q.	WOULD YOU PLEASE DESCRIBE YOUR PROFESSIONAL
16		EXPERIENCE?
17	A.	From August 1976 until June 1977, I was employed by Arthur Beard Engineers in
18		Phoenix, Arizona, where, among other responsibilities, I conducted economic
19		feasibility, financial and implementation analyses in conjunction with utility

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Direct Testimony of Thomas S. Catlin

construction projects. I also served as project engineer for two utility valuation studies.

From June 1977 until September 1981, I was employed by Camp Dresser & McKee, Inc. Prior to transferring to the Management Consulting Division of CDM in April 1978, I was involved in both project administration and design. My project administration responsibilities included budget preparation and labor and cost monitoring and forecasting. As a member of CDM's Management Consulting Division, I performed cost of service, rate, and financial studies on approximately 15 municipal and private water, wastewater and storm drainage utilities. These projects included: determining total costs of service; developing capital asset and depreciation bases; preparing cost allocation studies; evaluating alternative rate structures and designing rates; preparing bill analyses; developing cost and revenue projections; and preparing rate filings and expert testimony.

In September 1981, I accepted a position as a utility rates analyst with Exeter Associates, Inc. I became a principal and vice-president of the firm in 1984. Since joining Exeter, I have continued to be involved in the analysis of the operations of public utilities, with particular emphasis on utility rate regulation. I have been extensively involved in the review and analysis of utility rate filings, as well as other types of proceedings before state and federal regulatory authorities. My work in utility rate filings has focused on revenue requirements issues, but has also addressed service cost and rate design matters. I have also been involved in analyzing affiliate relations, alternative regulatory mechanisms, and regulatory restructuring issues. This experience has involved electric, natural gas transmission and distribution, and telephone utilities, as well as water and wastewater companies.

1	Q.	HAVE YOU PREVIOUSLY TESTIFIED IN REGULATORY
2		PROCEEDINGS ON UTILITY RATES?
3	A.	Yes. I have previously presented testimony on more than 250 occasions before the
4		Federal Energy Regulatory Commission and the public utility commissions of
5		Arizona, California, Colorado, Delaware, the District of Columbia, Florida, Idaho,
6		Illinois, Indiana, Kentucky, Louisiana, Maine, Maryland, Montana, Nevada, New
7		Jersey, Ohio, Oklahoma, Pennsylvania, Utah, Virginia and West Virginia, as well as
8		before this Commission. I have also filed rate case evidence by affidavit with the
9		Connecticut Department of Public Utility Control and have appeared as a witness on
10		behalf of the Louisiana Public Service Commission before the Nineteenth Judicial
11		District Court.
12	Q.	ARE YOU A MEMBER OF ANY PROFESSIONAL SOCIETIES?
13	A.	Yes. I am a member of the American Water Works Association (AWWA) and the
14	1	Chesapeake Section of the AWWA. I serve on the AWWA's Rates and Charges
15		Committee and on the AWWA Water Utility Council's Technical Advisory Group on
16		Economics.
17	Q.	ON WHOSE BEHALF ARE YOU APPEARING?
18	A.	I am presenting testimony on behalf of the Division of Public Utilities and Carriers
19		(the Division).
20	Q.	HAVE YOU PREVIOUSLY TESTIFIED ON WATER UTILITY ISSUES
21		BEFORE THIS COMMISSION?
22	A.	Yes, I have been asked by the Division to address water utility issues on several
23		occasions. I testified on revenue requirement, cost of service and/or rate design
24		issues in Newport Water Division, Docket Nos. 2029, 2985, 3457, 3578, 3675, 3818
25		and 4025; Providence Water Supply Board, Docket Nos. 2022, 2048, 2304, 2961,

1		3163, 3446, 3684, 3832 and 4061; Kent County Water Authority, Docket Nos. 2098
2		and 3942, Woonsocket Water Department, Docket Nos. 2099 and 2904; United Water
3		Rhode Island, Inc., (formerly Wakefield Water Company), Docket Nos. 2006 and
4		2873; and Pawtucket Water Supply Board, Docket Nos. 3193, 3378, 3497, 3674 and
5		4171.
6	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
7	A.	Exeter Associates was retained by the Division to assist it in the evaluation of the rate
8		filing submitted by the City of Newport Utilities Department, Water Division
9		(Newport Water or the Water Division) on April 19, 2011, This testimony presents
10		my findings and recommendations with regard to the overall revenue increase to
11		which Newport is entitled and with regard to the design of rates to recover those
12		revenues.
13	Q.	HAVE YOU PREPARED SCHEDULES TO ACCOMPANY YOUR
14		TESTIMONY?
15	A.	Yes. I have prepared Schedules TSC-1 through TSC-12. Schedule TSC-1 provides a
16		summary of revenues and expenses under present and proposed rates. Schedules
17		TSC-2 through TSC-11 present my adjustments to Newport Water's claimed
18		revenues, operating expenses and debt service costs. Schedule TSC-12 presents the
19		development of the rates necessary to generate the Division's recommended
20		revenues.
21	Q.	WHAT TIME PERIODS HAVE YOU UTILIZED IN MAKING YOUR
22		DETERMINATION OF NEWPORT'S REVENUE REQUIREMENTS?
23	A.	Consistent with Newport Water's filing, I have utilized a test year that corresponds
24		the fiscal year ended June 30, 2010 and a rate year that corresponds to the fiscal year

1		(FY) ending June 30, 2012 as the basis for determining the Water Division's revenue
2		requirements and the revenue increase necessary to recover those requirements.
3	Q.	WHAT IS YOUR RECOMMENDATION WITH REGARD TO THE
4		APPROPRIATE INCREASE IN REVENUES IN THIS PROCEEDING?
5	A.	As shown on Schedule TSC-1, it is my recommendation that Newport Water receive
6		a revenue increase of \$1,698,903 in this proceeding. This amount is \$2,216,097 less
7		than the increase of \$3,915,000 that Newport Water has identified as necessary based
8		on rate year revenues at present rates.
9	Q.	WHAT IS YOUR RECOMMENDATION WITH REGARD TO HOW THE
10		ADDITIONAL REVENUES SHOULD BE RECOVERED?
11	A.	I have accepted Newport Water's proposal to recover the allowed increase through a
12		uniform percentage increase in existing rates and charges for metered water services
13		and fire protection services.
14	Q.	HOW IS THE REMAINDER OF YOUR TESTIMONY ORGANIZED?
15	A.	In the remainder of my testimony, I document and explain each of the adjustments to
16		rate base and operating income which I have made to arrive at the test year revenue
17		surplus shown on Schedule TSC-1. My discussion of these adjustments is organized
18		into sections corresponding to the issue being addressed. These sections are set forth
19		in the Table of Contents for this testimony.
20		
21		Employee Vacancies
22	Q.	PLEASE SUMMARIZE THE BASIS FOR NEWPORT WATER'S RATE
23		YEAR CLAIM FOR SALARIES AND WAGES.
24	A.	Newport Water has calculated its claim for salaries and wages based on the projected
25		FY 2012 projected salaries for its full complement of 48 full time employees,

1		including the four employees that are shared with the City of Newport wastewater
2		utility. This is the same number of employees requested in Newport Water's prior
3		rate case in Docket No. 4025.
4	Q.	WHAT ADJUSTMENT ARE YOU PROPOSING TO MAKE TO WATER'S
5		CLAIMED SALARIES AND WAGES?
6	A.	As in Docket No. 4025, I am proposing to adjust rate year salaries and wages to
7		recognize that not all of the 48 employee positions will be filled throughout the rate
8		year. As I noted in my Direct Testimony in that docket, Newport had at least two
9		unfilled positions in every quarter of FY 2007, FY 2008 and FY 2009. During the FY
10		2010 test year in this case, Newport Water had two positions (an Assistant WQP
11		Supervisor and a Water Plant Foreman Operator) vacant for the entire year and at
12		least one other position vacant for a portion of the year. (In addition to one
13		Distribution/Collection Operator position, it appears from the salary information
14		provided in response to Div. 1-2 that the two laboratory positions were vacant for a
15		portion of the year.) According to the response to Div. 1-3, Newport Water currently
16		has five vacant positions. Such employee vacancies occur as the result of normal
17		employee turnover and it is unreasonable to assume that no employee vacancies will
18		occur during the FY 2012 rate year.
19	Q.	WHAT ADJUSTMENT ARE YOU PROPOSING TO MAKE TO
20		NEWPORT'S CLAIMED COST OF SERVICE TO RECOGNIZE VACANT
21		EMPLOYEE POSITIONS DURING THE RATE YEAR?
22	A.	I am proposing to reduce rate year salaries and wages and benefits expense to reflect
23		an average of two vacant positions. To calculate the adjustment to rate year expenses
24		for these vacant positions, I have utilized the average wages and benefits for the
25		Distribution/Collection Operator position for one vacancy and the average wages and

1		benefits for the Source of Supply Laborer for the second vacancy. I have chosen
2		these positions to calculate my adjustment because they represent three of the five
3		vacancies and the salaries for these positions are among the lowest at Newport Water
4		(There are two Distribution/Collection Operator positions and one Source of Supply
5		Laborer position vacant in addition to an Assistant WQP Supervisor and a Water
6		Plant Foreman Operator.) As shown on Schedule TSC-3, this adjustment reduces rate
7		year expense by a total of \$130,088. I would note that in calculating the benefits
8		costs associated with the two vacancies, I have utilized the updated health dental and
9		life insurance premiums provided by Newport Water in discovery, as discussed
10		subsequently.
11	Q.	DO YOU HAVE ANY OTHE COMMENTS WITH REGARD TO
12		NEWPORT WATERS TEST YEAR LABOR COSTS?
13	A.	Yes. My review of Newport Water's estimates of overtime hours for Customer
14		Service and Source of Supply-Island divisions and the temporary labor hours for the
15		Service and Source of Supply-Island and Source of Supply-Mainland are likely to be
16		overstated based on historical experience. However, the adjustment to expenses
17		would be relatively small. Therefore, to be conservative, I have accepted Newport's
18		estimates.
19		
20		Employee Benefits
21	Q.	WHAT ADJUSTMENT HAVE YOU MADE TO EMPLOYEE BENEFITS
22		EXPENSE?
23	A.	In response to Div. 1-9, Newport Water provided an update to the employee benefits
24		expense included in its filing to reflect updated health, dental and life insurance
25		premiums for the rate year. I have adjusted employee benefits expense to reflect this

1	updated costs provided by Newport Water. As shown on Schedule TSC-4, this
2	adjustment reduces test year expenses by \$112,284.

3

4 <u>Consultant Fees</u>

- Q. PLEASE SUMMARIZE NEWPORT WATER'S FILED CLAIM FOR
 CONSULTANT FEES.
- A. Newport Water has included \$338,400 in rate year Administration costs for consultant fees. A breakdown of this request is shown in Table A In addition to the amounts included in Administration costs shown in Table A below, Newport Water has also included \$185,000 for legal and financial service in FY 2012 as part of its capital improvement program, as shown on RFC Schedule 4.

	Table A	
1000	12 Rate Year sultant Fees	
	Current Rate Case	Other
Legal Fees	\$ 70,200	\$ 54,800
Financial Consultant	28,800	99,600
Other (Division Fees)	24,500	42,300
Bond Advisor		10,000
Code Red		8,200
Total	\$123,500	\$214,900

- 12 Q. DO THE AMOUNTS INCLUDED IN THE RATE YEAR FOR THE
 13 CURRENT RATE CASE REPRESENT THE TOTAL COSTS FOR THIS
 14 RATE CASE?
- 15 A. No. The costs associated with the current rate case are split more or less equally
 16 between FY 2011 and FY 2012. This effectively results in a two yeas amortization or

1		normalization of rate case expense and I have accepted this component of Newport
2		Water's claimed consultant fees.
3	Q.	HOW DO THE AMOUNTS FOR OTHER THAN THE CURRENT RATE
4		CASE COMPARE TO CONSULTANT FEES IN RECENT YEARS?
5	A.	The non-rate case amounts for legal fees, financial consultant and other (Division of
6		Public Utilities and Carriers or DPUC) fees are all significantly above FY 2010 actual
7		amounts and, with the exception of legal fees, projected FY 2011 expenses.
8		According to the responses to Div. 2-2 and PWFD 3-3, FY 2012 consultant fees are
9		higher because they include amounts for the design build process associated with the
10		new treatment plant projects and the need to submit filings with the Commission.
11		The amounts for financial consulting and Division fees also include \$56,000 and
12		\$32,300, respectively, for the ongoing demand study.
13	Q.	WHAT ADJUSTMENTS ARE YOU PROPOSING TO NEWPORT
14		WATER'S CLAIM FOR NON-RATE CASE CONSULTANT FEES?
15	A.	I am proposing several adjustments to the amounts included for non-rate case related
16		consultant fees. First, in response to DIV. 1-10, Newport Water indicated it now
17		expects its costs for Code Red (the City's emergency notification system) to be
18		\$3,000 rather than \$8,200 as reflected in the filing. I have made reflected this change
19		as part of my adjustment.
20		Second, I have reduced the amount included for Division fees from \$42,300 to
21		\$10,000 to exclude the \$32,300 identified as being related to the demand study. I
22		have also removed the \$56,000 included in financial consultant fees for amounts
23		related to the demand study. Newport Water has separately identified the total costs
24		of the demand study in Item 2.9(m) of the filing as \$158,613 for the period FY 2009
25		through FY 2012. I am proposing to amortize those costs over four years and have

1		included \$40,000 year (rounded) in field of \$86,300 included as a test year expense to
2		Division and financial consultant fees.
3		Finally, I have adjusted the remaining \$43,600 of financial consulting and
4		\$54,800 of legal fees to remove amounts in excess of historical levels that are
5		attributable to design/build, financial and bonding issues related to capital
6		improvements program. In FY 2010, Newport Water identified roughly \$23,000 of
7		legal fees as being for non-rate case activities and all financial consulting costs as
8		being rate case related. To be conservative, I have included \$35,000 total for non-rate
9		case legal and financial consulting. Accordingly, I have removed \$63,400 as capital
10		improvement program related. Those amounts are properly recognized as
11		construction program and/or bond issuance costs.
12	Q.	HAVE YOU PREPARED A SCHEDULE SUMMARIZING YOUR
13		ADJUSTMENT TO CONSULTANT FEES?
14	A.	Yes. Schedule TSC-5 shows the derivation of my adjustment. As shown there, I
15		have included \$221,500 for rate year consultant fees. This represents a reduction of
16		\$116,900 compared to Newport Water's claimed expense.
17		
18		Chemical Costs
19	Q.	WHAT ADJUSTMENT ARE YOU PROPOSING TO MAKE TO
20		CHEMICAL EXPENSES COSTS?
21	A.	In its filing, Newport Water used estimated chemical prices for FY 2012 to develop
22		its projection of chemical costs for the rate year. Actual FY 2012 prices are now
23		known based on bids received on May 3, 2011 and provided in response to DIV. 1-
24		27. I have updated estimated rate year chemical costs to reflect these updated unit

1		prices. As shown on Schedule TSC-6, this adjustment results in a reduction in
2		chemical costs of \$85,522.
3		
4		Sewer Charges
5	Q.	HOW DID NEWPORT WATER DEVELOP ITS ESTIMATE OF SEWER
6		CHARGES FOR WASTEWATER DISCHARGED FROM ITS TWO
7		WATER TREATMENT PLANTS?
8	A.	Newport Water developed its estimate of rate year sewer charges at its Lawton Valley
9		and Station One water treatment plants (WTPs) based on historical average
10		wastewater volumes (rounded up to next highest million gallons) and an estimate of
11		the FY 2012 sewer rate to be charged by City of Newport Water Pollution Control
12		Division.
13	Q.	WHAT CHANGES ARE YOU PROPOSING TO MAKE TO NEWPORT
14		WATER'S ESTIMATE OF SEWER CHARGES?
15	A.	I am proposing two changes to Newport Water's estimate of sewer charges for the
16		rate year. First, I have reduced the wastewater volumes for the Station One WTP
17		from 27 million gallons (MG) to 26 MG based on the average volumes in FY 2009
18		and FY 2010. I have excluded FY 2008 from the average because wastewater
19		volumes from Station One have declined each year since FY 2008 and were only
20		24.1 MG in the 12 months ended April 2011. I have accepted the Newport's estimate
21		of 32 MG for Lawton Valley. This estimate reflects FY 2009 and FY 2010 volumes
22		because wastewater discharge did not begin until January 2008 and it is consistent
23		with experience for the 12 months ended April 2011.
24		The second change I have made to Newport Water's estimate of sewer
25		charges is to reflect the approved sewer rate for FY 2010 that was adopted subsequent

to Newport Water's filing. Newport Water used an estimate of \$11.75 per thousand gallons and the final approved rate was \$11.27 per thousand gallons. As shown on Schedule TSC-7, the two changes I have made reduce rate year sewer charges by \$23,980 for Station One and \$15,360 for Lawton Valley for a total reduction of \$39,340.

A.

City Services

Q. PLEASE EXLAIN WHAT ADJUSTMENTS YOU HAVE MADE TO
NEWPORT WATER'S CLAIM WITH REGARD TO PAYMENTS TO THE
CITY OF NEWPORT FOR LEGAL AND ADMINISTRATIVE SERVICES
AND DATA PROCESSING SERVICES?

In general, Newport Water has calculated the charges for City of Newport legal and administrative services and data processing services in a manner consistent with the methodology approved by the Commission in Docket No. 4025. However, in reviewing Newport Water's calculations, I identified two corrections that need to be made to the determination of the Water Division percentage of the City budget utilized to allocate costs to the Water Division that is shown on RFC Schedule D. First, Newport Water included the Water Fund budget in its calculation of the percentage. I have revised the calculation to reflect Newport Water's total operating expenses as determined in this proceeding, consistent with the calculation approved by the Commission in Docket No. 4025.

Second, the budget amount included by Newport Water for the WPC Fund is only the "Other Cash Outlays" component of the WPC budget, not the total budget.

I have revised the WPC Fund budget to start with the total budget of \$28,400,882.

I have then subtracted out the amount included in that budget for capital outlays from

1		revenue bonds of \$12,600,000 to avoid double counting of these amounts as cash
2		outlays and on an ongoing basis as bond principal payments. This is consistent with
3		the manner in which the capital outlays for the Water Division are determined.
4	Q.	HAVE YOU PREPARED A SCHEDULE THAT PRESENTS YOUR
5		CALCULATION OF THE APPROPRIATE CHARGES FOR CITY
6		SERVICES?
7	A.	Yes. Schedule TSC-8 presents my analysis of the charges for City Services after
8		making the two corrections to the budget allocation percentage discussed above. As
9		indicated there, I am proposing an allowance of \$309,376 for legal and administrative
10		City services and \$143,425 for data processing services compared to Newport
11		Water's claims of \$347,400 and \$191.200, respectively.
12		
13		Debt Service Expense
14	Q.	HOW DID NEWPORT WATER DEVELOP ITS CLAIMED RATE YEAR
15		LEVEL OF DEBT SERVICE EXPENSE?
16	A.	Newport Water included the debt service for its existing revenue bonds and three
17		State Revolving Fund (SFR) loans. To these amounts, it added the estimated debt
18		service for a new SRF loan to be issued to fund its FY 2012 capital improvements
19		program (the 2012 SRF loan). Newport Water estimated the required 2012 SRF loan
20		amount based on capital improvement program costs to be financed of \$16.458
21		million plus issuance costs of 13 percent for a total loan amount of \$18.598 million.
22		Payments were based on a loan repayment period of 20 years with interest at six
23		percent. Newport Water included a full year of principal and interest being paid in
24		FY 2012, the first fiscal year that the debt is issued.

1	Q.	WERE SIMILAR ASSUMPTIONS MADE IN DETERMINING THE DEBT
2		SERVICE IN SUBSEQUENT YEARS?
3	A.	Yes. As discussed by Ms. Forgue, Newport Water is requesting approval of a multi-
4		year rate plan to allow it to recover the debt service on bonds it expect to issue in
5		subsequent years to finance the costs of its ongoing capital improvements program
6		without having to file full rate cases every year. In projecting the revenue increases
7		that will be required in subsequent years, Newport has Water has made the same
8		assumptions regarding the issuance costs, interest rate and first year principal and
9		interest payments (i.e. that a full year of principal and interest will be due in the fiscal
10		year in which the debt is issued).
11	Q.	DO YOU AGREE THAT NEWPORT WATER'S ESTIMATE OF THE
12		ADDITIONAL DEBT SERVICE IN THE RATE YEAR IS REASONABLE?
13	A.	No. I have two areas of concerns with regard to the additional debt service that
14		Newport Water has included in rate year expense. First, debt service is overstated
15		due to the inclusion of a full year of principal and interest on the planned new SRF
16		loan. Second, Newport Water's estimates of issuance costs and the interest rate
17		which it will pay on the new loan cause the projected debt service to be overstated.
18	Q.	PLEASE EXPLAIN YOUR CONCERN WITH REGARD TO THE
19		INCLUSION OF A FULL YEAR OF PRINCIPAL AND INTEREST ON
20		THE 2012 SRF LOAN.
21	A.	There are several factors that make it unlikely that Newport Water will make any
22		significant debt service payments in the FY 2012 rate year or during the 12 months
23		ended January 2013, which represents the first year the rates approved in this
24		proceeding will be in effect.
25 26		• In response to DIV. 2-7 and PWFD 1-4, Newport Water has indicated that it will not determine the timing of the borrowing or the schedule

1 2 3		for drawing down the loan proceeds until after a design/build contractor for the Lawton Valley WTP is selected in late 2011 and a contract signed in early 2012.
4 5 6 7		 SRF loans are normally issued in May of each year. To the extent that Newport Water requires funding before May 2012, it expects to utilize Bond Anticipation Notes (BANs), which would then be paid off with the SRF loan proceeds.
8 9 10 11 12		 SRF loans have semi-annual payments of interest in September and March and annual payments of principal in September. Interest is only paid on the proceeds that have been drawn down and principal repayment typically begins only after the loan proceeds are fully drawn down.
13		Based on the above, the debt service payments on the 2012 SRF loan during the first
14		year the rates approved in this case are in effect would be limited to a nominal interest
15		payment in September 2012. In the first few months following that year, there would
16		be an interest payment due in March 2013. The amount of that interest payment will
17		depend on the extent to which the loan proceeds have been drawn down. However, it
18		would seem likely that the March 2013 payment will reflect six months of interest on
19		less than the full loan amount. This means that the March payment will be no more
20		than an amount in the range of \$300,000 to \$400,000.
21	Q.	PLEASE EXPLAIN YOUR SECOND CONCERN WITH REGARD TO
22		NEWPORT WATER'S ESTIMATE OF ISSUANCE COSTS AND THE
23		INTEREST RATE.
24	A.	In developing its estimate of the amount of debt that it expects to issue to finance its
25		capital improvement in FY 2012 through FY 2015, Newport Water included a 13
26		percent adder for issuance costs such as loan organization fees, reserve fund deposits,
27		and financial and legal fees. According to the response to PWFD 1-3, these costs
28		have historically added seven to nine percent to the amount to be borrowed. That
29		response goes on to indicate that the higher percentage was utilized to account for the

1		possible additional costs of issuing BANs in advance of receiving SRF loan proceeds
2		However, the response to PWFD 4-1 indicates that the costs associated with an
3		existing BAN of \$4,037,000 were \$181,595. If a similar BAN was used in advance
4		of the planned 2012 SRF loan to fund \$16,458,000 of capital improvements, the
5		added cost would add less than one percent to the amount to be borrowed.
6		With regard to the interest rate, Newport Water has used an estimate of six
7		percent. This interest rate assumes that Newport Water will not receive SRF
8		subsidized loans even though both Lawton Valley WTP project and the Station One
9		improvements are both on the funding priority list. Newport indicates that it has
10		made this assumption to be conservative. While I understand that there is no
11		certainty that SRF loans will be available to fund all of the costs, it is reasonable to
12		expect that such funds will be available for a portion of Newport Water's projects.
13		Moreover, the six percent interest rate appears overly conservative considering that
14		interest rates on AAA municipal bonds have recently averaged in the four to five
15		percent range according to Mergent Bond Record.
16	Q.	WHAT IS OUR RECOMMENDATION WITH REGARD TO THE
17		ALLOWANCE FOR DEBT SERVICE TO BE INCLUDED IN THE RATE
18		YEAR?
19	A.	I am proposing to include an allowance for debt service of \$1,390,000. This amount
20		is based on the principal and interest payments on existing debt of \$1,389,051 for FY
21		2012. As shown on Schedule TSC-9, this results in a reduction in debt service
22		expense of \$1,620,483.
23	Q.	WHY ARE YOU PROPOSING TO LIMIT THE ALLOWANCE FOR DEBT

SERVICE TO THE AMOUNT ASSOCIATED WITH EXISTING DEBT?

24

<i>A</i> .	I am limiting the allowance for debt service to principal and interest payments on
	existing debt for several reasons. First, as discussed in detail above, it is unlikely that
	Newport Water will incur any significant additional debt service payments in 2012.
	Second, the debt service on the existing debt declines by approximately \$182,000 to
	approximately \$1.206 million for during the rate effective period based on the
	principal and interest payments in March and September of 2012. Hence, a debt
	service allowance of \$1,390,000 should cover any interest on the 2012 SRF loan in
	2012. Third, the balance in the debt service restricted account as of June 30, 2011 is
	\$1,989,949. Recognizing that the existing debt service restricted account
	contributions will remain in excess of the current debt service levels until rates are
	reset, this balance will increase during FY 2012. Hence, to the extent Newport Water
	does incur any additional debt service, it will have more than adequate funds
	available.

Q. HOW DO YOU RECOMMEND NEWPORT WATER SEEK RECOVERY

OF THE ADDITIONAL DEBT SERVICE ASSOCIATED WITH ITS

CAPITAL IMPROVEMENT PROGRAM?

As noted previously, Newport Water has requested that the Commission approve a multi-year rate plan to allow it to recover the increasing debt service associated with its capital improvement program. The Division does not object to that proposal. Accordingly, Newport Water can file updated debt service estimates each year when it seeks approval of the annual rate increases under its multi-year rate plan. For example, when it files in 2012 for the step increase to take effect in 2013, it should be able to provide a reasonably accurate estimate of the debt service requirements in 2013 that will include the debt service associated with the 2012 SRF loan.

A.

1	Q.	HAVE YOU PREPARED AN ESTIMATE OF THE DEBT SERVICE THAT								
2		WILL BE INCURRED IN 2013 AND SUBSEQUENT YEARS AS NEW								
3		DEBT IS ISSUED?								
4	A.	Yes. Schedule TSC-10 presents an estimate of the annual debt service in calendar								
5		year 2013 and subsequent years including the SRF loans Newport Water plans to								
6		utilize to finance its capital improvement plan in 2012 through 2015. For purposes of								
7		preparing this schedule, I have assumed that issuance costs will be 10 percent of the								
8		principal required to fund the capital projects and that interest will average four								
9		percent on a combination of SRF subsidized and non-subsidized interest. I have also								
10		assumed that a full year's principal and interest payments on the 2012 SRF loan								
11		would be required in calendar year 2013, the full payments on the 2013 SRF loan								
12		would be required in calendar year 2014, etc. Although the principal and interest								
13		payments on the existing debt are for fiscal years rather than calendar years, for								
14		simplicity, I have assumed the fiscal year debt service applies in the calendar year.								
15		(That is, I have treated FY 2012 debt service as being paid in calendar year 2012,								
16		etc.) This assumption is conservative because the existing debt service declines over								
17		the next several years.								
18	Q.	WHAT ADDITIONAL RATE INCREASES WILL BE REQUIRED TO								
19		MEET THE ADDITIONAL DEBT SERVICE?								
20	A.	Ignoring changes in revenue and other expenses, Schedule TSC-10 indicates that the								
21		following revenue increases will be required to cover the additional debt service								
22 23 24 25 26		requirements: CY 2013: \$1.5 million CY 2014: \$3.0 million CY 2015: \$2.6 million CY 2016: \$0.4 million								

However, it should be emphasized that these are estimates based on the assumptions discussed above with regard to capital requirements, issuance costs and interest rates. The required rate increases will need to be requested by Newport Water based on its actual future debt service requirements.

A.

Revenue Requirement Offsets

Q. WHAT ADJUSTMENT ARE YOU RECOMMENDING TO THE
 REVENUE REQUIREMENT OFFSETS THAT NEWPORT WATER HAS
 RECOGNIZED IN THE RATE YEAR?

Newport Water has included the amounts that it recovers for the cost of providing metering and customer accounting services to Newport's Water Pollution Control (WPC) Division and the Middletown Sewer Department (Middletown) as a revenue requirement offset. In response to PWFD 2-5, Newport Water indicated that in calculating the rate year revenue requirement offset, the cost of a remote reading laptop computer should have been included in the costs to be billed to WPC and Middletown, but was not. Accordingly, I have adjusted customer service billings to reflect this change. In addition, in response to PWFD 2-4, Newport Water indicated that the amount of debt service assigned to metering and customer accounting services was incorrectly identified. I have also corrected the debt service included in the calculation of the billings to Middletown and WPC. Finally, I have updated customer service costs to reflect the effect of the reduction in medical dental and life insurance premiums shown on Schedule TSC-4. As shown on Schedule TSC-11, making these corrections increases the cost of service offset for customer service billings by \$8,582.

2.5

1		Operating Reserve Allowance
2	Q.	WHAT ADJJUSTMENT HAVE YOU MADE TO NEWPORT WATER'S
3		CLAIMED OPERATING REVENUE ALLOWANCE?
4	A.	Newport Water has requested an operating revenue allowance equal to three percent
5		of total O&M expense as approved by the Commission in Docket No. 4025. I have
6		adjusted this allowance to reflect the changes to O&M expense that I have
7		recommended on behalf of the Division.
8		
9		Rate Design
10	Q.	HAVE YOU DEVELOPED RECOMMENDED RATES TO RECOVER
11		THE REVENUE INCREASE THAT YOU HAVE IDENTIFIED AS
12		NECESSARY?
13	A.	Yes. I am proposing that the allowed revenue increase be recovered through a
14		uniform percentage increase in all rates for water service and fire service. The
15		calculations of my rate recommendations are presented on Schedule TSC-12. As
16		shown on page 1 of that schedule, the revenue increase of \$1,698,903 that I have
17		recommended on behalf of the Division represents an increase of 16.34 percent over
18		the rate year revenue at existing water and fire service rates. Page 2 of Schedule
19		TSC-12 presents the calculation of the rates necessary to generate this increase and
20		provides a proof of revenue at proposed rates.
21	Q.	DOES THIS COMPLETE YOUR DIRECT TESTIMONY?
22	A.	Yes, it does.
	W-\340	6 - Newport 2011 Rate Caseltsoldirtest/direct doc

BEFORE THE

PUBLIC UTILITIES COMMISSION OF RHODE ISLAND

CITY OF NEWPORT)	
UTILITIES DEPARTMENT,)	DOCKET NO. 4243
WATER DIVISION	í	

SCHEDULES ACCOMPANYING THE

DIRECT TESTIMONY

OF

THOMAS S. CATLIN

ON BEHALF OF THE
DIVISION OF PUBLIC UTILITIES AND CARRIERS

AUGUST 2011



ASSOCIATES, INC. 10480 Little Patuxent Parkway Suite 300 Columbia, Maryland 20904

CITY OF NEWPORT -- WATER DIVISION

Summary of Revenues and Expenses at Present and Proposed Rates Rate Year Ended June 30, 2012

	-4	Rate Year Amount Per Newport	₹	Division Adjustments	Rate Year at Present Rates	Proposed Rate Increase	Rate Year at Proposed Rates
Customer Charge Retail Consumption	မာ	987,572 6,294,755	€		\$ 987,572 6,294,755	\$ 161,263 1,028,743	\$ 1,148,834 7,323,498
virioresalerbuik sales Fire Protection Miscellaneous		1,837,150 1,276,686 726,885		8.582	1,837,150 1,276,686 735,467	300,118 208,522	2,137,268 1,485,208 735,467
Total Revenue	မာ	11,123,048	69	8,582	\$ 11,131,630	\$ 1,698,645	\$ 12,830,276
Expenses Water Administration		2,509,900		(210,496)	2,299,404	Ĭ	2,299,404
Customer Accounts		629,500		(15,106)	614,394	j.	614,394
Source of Supply-Island		723,490		(78,958)	644,532	ī	644,532
Source of Supply-Mainland		168,000		(75)	167,925	(r)	167,925
reatment & Pumping-Station One		1,932,154		(103,417)	1,828,737	ī	1,828,737
I reatment & Pumping-Lawton Valley		1,675,300		(67,765)	1,607,535	ı	1,607,535
Water Laboratory		229,800		(2,587)	224,213	ĩ	224,213
I ransmission & Distribution Maintenance		1,125,700		(88,529)	1,037,171	ı i	1,037,171
Fire Protection	l	13,500		1	13,500		13,500
Subtotal	69	9,007,344	€	(569,933)	\$ 8,437,411	ı 6	\$ 8,437,411
Debt Service Capital Outlays		3,010,483 2,750,000	69	\$ (1,620,483)	1,390,000 2,750,000	r 1	1,390,000
Total Expenses	ь	14,767,827	69	\$ (2,190,416)	\$ 12,577,411	ı ₩	\$ 12,577,411
Operating Reserve		270,220		(17,098)	253,122	i	253,122
Total Cost of Service	ь	15,038,047	↔	(2,207,514)	\$ 12,830,533	υ .	\$ 12,830,533
Revenue Surplus/(Deficiency)	ь	(3,915,000)	S	2,216,097	(\$1,698,903)	\$ 1,698,645	(\$257)

Summary of Division Adjustments to Rate Year Expenses Rate Year Ended June 30, 2012

Description		Amount	Source	
Employee Vacancies	\$	(130,088)	Schedule TSC-3	
Benefits		(112,284)	Schedule TSC-4	
Consultant Fees		(116,900)	Schedule TSC-5	
Chemical Costs		(85,522)	Schedule TSC-6	
Sewer Charges		(39,340)	Schedule TSC-7	
City ServicesLegal & Administative		(38,024)	Schedule TSC-8	
City ServicesData Processing		(47,775)	Schedule TSC-8	
Debt Service		(1,620,483)	Schedule TSC-9	
Operating Reserve		(17,098)	See Note (1)	
Total Expense Adjustments	\$	(2,207,514)		
Revenue Offsets		8,582	Schedule TSC-11	
Total Division Adjustments to Income	\$	2,216,097		

⁽¹⁾ Based on 3.0% of total O&M expenses as reflected on Schedule TSC-1.

Adjustment to Salaries and Wages to Reflect Normal Employee Vacancies Rate Year Ended June 30, 2012

Current Vacant Positions (1)		Salary (2)		Benefits (2)	
Source of Supply Laborer Distribution/Collection Operator		36,757 41,384	\$	28,262 23,685	
Average	\$	39,071	\$	25,974	
Normal Employee Vacancies (3)		2		2	
Reduction in Claimed Salaries and Benefits	\$	78,141	\$	51,947	
Total Adjustment to Rate Year Expense			\$	(130,088)	

- (1) Per response to Div. 1-3.
- (2) Per responses to Div. 1-2 and 1-9.
- (3) Refer to testimony.

Adjustment to Benefits Expense Rate Year Ended June 30, 2012

		mount Per Filing (1)	E	Updated xpense (2)	A	djustment
Water Administration	\$	136,000	\$	128,203		(7,797)
Customer Accounts		183,900		168,794		(15,106)
Source of Supply-Island		172,500		160,316		(12, 184)
Source of Supply-Mainland		2,600		2,525		(75)
Treatment & Pumping-Station One		304,200		280,507		(23,693)
Treatment & Pumping-Lawton Valley		312,600		288,218		(24,382)
Water Laboratory		69,800		64,213		(5,587)
Transmission & Distribution Maintenance		301,000		277,540		(23,460)
Fire Protection		-		-		-
Adjustment to Customer Service Expense	×-	-				
© 100 € Notificial at the 190 (201) of the content of the 200 (201)	\$	1,482,600	\$	1,370,316	\$	(112,284)

⁽¹⁾ Per RFC Schedules B-1 through B-9.

⁽²⁾ Per response to Div. 1-9.

Adjustment to Consulting Fees Rate Year Ended June 30, 2012

	Amount Per Newport (1)		 mount Per ivision (2)	 Adjustment
Rate Case Expense				
Legal	\$	70,200	\$ 70,200	\$ =
Financial		28,800	28,800	-
Other (Division)		24,500	24,500	-
Subtotal	\$	123,500	\$ 123,500	\$ 1751
Non Rate Case Related				
Legal		54,800	25,000	(29,800)
Financial		43,600	10,000	(33,600)
Other (Division)		10,000	10,000	20
Subtotal	\$	108,400	\$ 45,000	\$ (63,400)
Demand Study				
Financial		56,000		
Other (Division)		32,300		
Subtotal	\$	88,300	\$ 40,000	\$ (48,300)
Bond Advisor		10,000	10,000	<u> </u>
Code Red		8,200	3,000	(5,200)
Adjustment to Expense	\$	338,400	\$ 221,500	\$ (116,900)

Notes:

(2) Refer to testimony.

⁽¹⁾ Per response to Div. 1-10 and PWFD 3-3.

Adjustment to Chemicals Expense Rate Year Ended June 30, 2012

	Estimated Quantity (1)					
Station One						
Aluminum Sulfate	373,000	\$	0.1745	\$	65,089	
Chlorine	52,200	13.00	0.4250	175	22,185	
Flouride	20,200		0.4200		8,484	
Sodium Chlorite	147,000		0.7800		114,660	
Polymer	1,300		7.6500		9,945	
Sodium Hydroxide	79,000		0.6893		54,455	
GAC	1,640		48.41		79,392	
Total Station One				\$	354,210	
Lawton Valley						
Aluminum Sulfate	312,000	\$	0.1745	\$	54,444	
Chlorine	34,000		0.4250		14,450	
Flouride	10,000		0.4200		4,200	
Sodium Chlorite	65,000		0.7800		50,700	
Sodium Hydroxide	67,000		0.6893		46,183	
Lawton Valley Total				\$	169,977	
Source of Supply Island						
Copper Sulfate	39,000		1.8650	\$	72,735	
Total FY 2012 Updated Chemical Costs				\$	596,922	
Amount per Newport Water Filing (3)				V	682,444	
Adjustment to Chemicals Restricted Account	Contribution		1962	\$	(85,522)	

- (1) Per RFC Schedules B-3, B-5 and B-6.
- (2) Per response to Div. 1-27.
- (3) Per RFC Schedule 2.

Adjustment to Sewer Charges Rate Year Ended June 30, 2012

	Sta	ation One	i)	Lawton Valley
Wastewater Volume (1,000 Gallons) (1)		26,000		32,000
Rate per 1,000 Gallons (2)	\$	11.27	_\$_	11.27
Annual Cost Per Division	\$	293,020	\$	360,640
Annual Cost per Newport Water (3)	9	317,000		376,000
Adjustment	\$	(23,980)	\$	(15,360)

- (1) Lawton Valley amount per RFC Schedule B-6. Station One amount reduced by 1 MG. Refer to testimony.
- (2) Per response to PWFD 2-12.
- (3) Per RFC Schedules B-5 and B-6.

Adjustment to City Services Costs Rate Year Ended June 30, 2012

Legal and Administrative Services	Allocable Budget (1)	Percent (2)		Allocation to Water Division
Audit Fees City Council City Clerk City Manager Human Resources City Solicitor Finance Administration (50%) Finance Administration (5%) Purchasing Assessment Collections Accounting (5%)	69,200 79,521 332,461 407,653 294,475 154,082 149,278 18,660 96,838 117,494 302,778 10,503 410,372		(2) (2) (2)	4,277 4,572 3,325 55,953 29,713 21,149 20,489 6,904 18,012 5,875 46,204 10,503 69,353
Facilities Maintenance	887,556	1.47%		13,047
Total Allocated on Budget	\$ 3,330,871			\$ 309,376
Amount per Newport Water Adjustment to Legal & Administrative			3	\$ (38,024)
<u>Data Processing Services</u>	Allocable Budget (1)	Percent (2)		Allocation to Water Division
MIS - Communications Costs MIS - Other Costs	261,578 894,384 \$ 1,155,962	7.90% 13.73%	(2) .	20,665 122,761 \$ 143,425
Amount per Newport Water			2	191,200
Adjustment to Data Processing Services			=	\$ (47,775)

- (1) Amounts per RFC Schedule D except where noted.
- (2) Based on revised budget allocation percentage as shown on page 2 of this Schedule.

Calculation of Budget Percentage to Determine Water Division Allocation of City Services Rate Year Ended June 30, 2012

Budget Element		FY 2011 Adopted Budget (1)	<u>Percentage</u>
General Fund Including School & Library		\$ 58,247,167	63.57%
Maritime		876,406	0.96%
Water Fund	See Note (2)	12,577,411	13.73%
WPC	See Note (3)	15,800,882	17.24%
Parking		3,125,729	3.41%
Beach		1,006,214	1.10%
Total Budget		\$ 91.633.809	100.00%

- (1) Amounts per RFC Schedule D except where noted.
- (2) Reflects Total Expenses per Division as shown on Schedule TSC-1.
- (3) Amount per City of Newport 2010-11 Adopted Budget adjusted to exclude Cash Outlays from Revenue Bonds.

Adjustment to Debt Service Expense Rate Year Ended June 30, 2012

	-	Total
Recommended Debt Service per Division	\$	1,390,000
Amount per Newport Water Filing (2)		3,010,483
Adjustment to Debt Service Restricted Account Contribution	\$	(1,620,483)

- (1) Reflects FY 2012 Debt Service per RFC Schedule 5.
- (2) Per RFC Schedule 2.

CITY OF NEWPORT-WATER DIVISION

Estimate of Future Debt Service Requirements

	nnual		990'6	2,604	0 0	5 463	5 901	2 500	6.851	0,158	5.073	3,179	9,509	1,851	7,766	8,294	4,914	3,871	6,365	5,216	6,314	0,343	4,946	8,045	266'0	6,958	0,874	334 603
			1,23(1,28.	70'	2 824	5,84	8 42		-		- 22							10.0						***			
ts and New	\$ 5,597,900	Drawdown							5,597,900	5,597,900	5,597,900	5,597,900	5,597,900	5,597,900	5,597,900	5,597,900	•	71	5,597,900	5,597,900	5,597,900	5,597,900	5,597,900	5,597,900	5,597,900	0,047,907		5 597 900
mprovement lant)	Loan	Lotal							503,811	497,696	491,337	484,723	477,844	470,691	463,251	455,513	447,467	439,098	430,394	421,343	411,929	402,139	391,957	381,368	370,355	300,902	- 550 000	334 603
RFA (Sta 1)	4.00%	Principal							279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	279,895	270 805	710,000	279,895
2015 SF	Rate	Interest							223,916	217,801	211,442	204,828	197,949	190,796	183,356	175,618	167,572	159,203	150,499	141,448	132,034	145,244	712,062	107,473	30,460	57,096	2000	54,700
d New Plant)	31,350,000	Drawdown						31,350,000	31,350,000	31,350,000	31,350,000	31,350,000	31,350,000	31,350,000	31,350,000	31,350,000	330,000	31,350,000	000,000,15	31,350,000	31,330,000	000,000,15	000,055,15	000,005,15	31,350,000	31,350,000	2000	
provements an	oan Amount S	Total						2,821,500	2,787,254	2,751,639	2,714,599	2,676,077	2,636,015	2,594,350	2,551,019	2,505,954	2,439,000	2,410,344	750,655,7	2,300,933	2,434,103	2,132,003	2,133,701	2,074,107	1,009,905	1 873 883	1000	
. A (Sta 1 lm	4.00% L	Principal						1,567,500	1,567,500	1,567,500	1,567,500	1,567,500	1,567,500	1,567,500	1,567,500				- 6	1,367,300	1,567,500	1,507,500	1,507,500	1,367,300	1,567,500	1 567 500		
2014 SRF	Rate	Interest						1,254,000	1,219,754	1,184,139	1,147,099	1,108,577	1,068,515	1,026,850	983,519	938,454	091,000	702 452	730 433	204,804	697 589	FEE 201	506,607	700,000	375 759	306.383		
d New Plant)	\$35,970,000	Drawdown					35,970,000	35,970,000	35,970,000	35,970,000	35,970,000	35,970,000	35,970,000	35,970,000	35,970,000	35,970,000	36,070,000	35,970,000	35,970,000	35,970,000	35 970,000	35 970,000	35,070,000	35,970,000	35 970 000			
e ements an	Loan Amount	Total					3,237,300	3,195,289	3,151,597	3,106,158	3,058,901	3,009,754	2,958,640	2,905,483	2,850,199	2,732,004	2 670 722	2,010,122	2 538 786	2,255,755	2 396 084	2 320 424	2 241 738	2 150 904	2.074.797			
(Sta 1 Impro	4.00%	Principal					1,798,500	1,798,500	1,798,500	1,798,500	1,798,500	1,798,500	1,798,500	1,798,500	1,798,500	1,798,500	1 798 500	1,798,500	1 798 500	1 798 500	1 798 500	1 798 500	1 798 500	1 798 500	1,798,500			
2013 SRF A	Rate	Interest						1,396,789	1,353,097	1,307,658	1,260,401	1,211,254	1,106,040	1,063,600	860,100,	934.408	872 222	807 547	740 286	670 334	597.584	521 924	443 238	361 404	276.297			
gent, Sta 1	\$18,103,800	Drawdown				18,103,800	18,103,800	18,103,800	18,103,800	18,103,800	18,103,800	008,501,81	10,103,800	18,103,800	18 103 800	18 103 800	18 103 800	18 103 800	18.103.800	18,103,800	18,103,800	18,103,800	18 103 800	18 103 800				
sand New P	Loan	Total				1,629,342	1,609,566	1,588,999	1,567,610	1,545,364	1,522,229	1,496,109	4/0, 40	1 420 058	1 391 010	1.362.637	1 332 193	1 300 531	1,267,603	1,233,357	1,197,742	1,160,702	1 122 181	1.082.118	60 81			
NE A (Dam Re	4.00%	Principal				905,190	905,190	905,190	905,190	905,190	905,190	905,190	905,190	905,190	905,190	905,190	905.190	905.190	905,190	905,190	905,190	905,190	905,190	905,190	10			
2012 SF	Rate	Interest				724,152	704,376	683,809	662,420	940,174	500,000	567.056	541 932	514 868	486 720	457,447	427,003	395,341	362,413	328,167	292,552	255,512	216,991	176,928				
2009 SRF A \$3.3 M		Total	1,213	61,108	182,028	181,966	181,518	181,416	181,648	400,100	0000	200.00	180,444	180,521	180 357	180,701	180,056	179,832	180,151	180,205	179,974	179,449	178,652	178,652				
		Total	66,753	411,824	424,858	424,365	424,365	424,945	424,070	423,121	422,696	422,537	423 085	421.968	421.274	421,946	420,969	420,366	421,064	420,053	419,321	426,632	S S					_
Agency Loan		Total	211,318	211,990	211.081	211,034	210,828	144,112	197,067	184 052	210,032	210,360	210,677	210,752	210,583	210,169	210,489	209,543	209,336	209,832								
Revenue		Total	959,782	642,596	571,079	388,755	182,325																					
	Year		2009	2011	2012	2013	4102	0.07	2010	2018	2010	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2026
	2007 SRE 2006 SRE A \$3.0 M B \$5.9 M Agency Fed Dir. Loan Loan	2007 SRF 2008 SRF A53.0 M E35.9 M E45.9 M E45.0 M E4	Accordance Acc	Accordance B.	Accordance Acc	According Base According	Roverture Asson Ass	Page 2007 SRF Page 2009 SR	Accounted Agency Revenue Accounted Agency Re	Accordance Accode Accordance Accordance Accordance Accordance Accordance Accordance Accordance Accordance Accordance Accorda	State Local Loca	Rowering Astoon Astoon	State 2007 SRF 2008 SRF 2012 SRF A Character 2012 SRF A C	Accounty Accounty	Accounty Accounty	Sevential Act Act Base Base	ASTACH BASS M B	Part	Accounted Accounting and New Plant Revenue Accounting and New Plant Boundary Accounting and New Plan	Column C	Succession State Control State Control	Revenue Act Act	Recommendary Autor Recommendary Autor Recommendary Rec	Particle Particle	Particular Par	Part Part	Part Part	Part

Adjustment to Revenue Offsets Rate Year Ended June 30, 2012

1	Newport			Adjusted Amount				
\$	629,500 182,028 69,490	\$	(15,106) 19,600 13,000	\$	614,394 201,628 82,490			
\$	881,018	_\$_	17,494	\$	898,512			
\$	440,509	\$	8,747	\$	449,256			
-\$	291,366 140,852 432,218	-\$	5,785 2,797 8 582	-\$	297,151 143,649 440,800			
	\$ \$	\$ 881,018 \$ 440,509 291,366 140,852	Newport Ad	Newport Water (1) Division Adjustments \$ 629,500 \$ (15,106) 182,028 19,600 69,490 13,000 \$ 881,018 \$ 17,494 \$ 440,509 \$ 8,747 291,366 5,785 140,852 2,797	Newport Water (1) Division Adjustments \$ 629,500 \$ (15,106) \$ 182,028 19,600 69,490 13,000 \$ 881,018 \$ 17,494 \$ 440,509 \$ 8,747 \$ 291,366 5,785 140,852 2,797			

- (1) Per RFC Schedule 6.
- (2) Adjusted to reflect Division Customer Service O&M per Schedule TSC-1.
- (3) Based on debt service for 2008 Series A Loan and \$2.8 out of \$5.9 million used for the radio read project per response to PWFD 2-4.
- (4) Per response to PWFD 2-5.

Calculation of Uniform Percentage Increase in Rates Required to Generate Additional Revenues Rate Year Ended June 30, 2012

<u>Customer Class</u>		Existing Rate	Rate Year Sales (1) (1,000 gals)	Rate Year Revenues at Existing Rates			
Retail Navy Portsmouth	\$ \$ \$	5.250 3.228 2.573	1,199,001 215,637 443,480	\$ 6,294,755 696,076 1,141,074			
Metered Sales Revenues at Existing Rates				\$ 8,131,906			
Type of Charge		Existing Charge	Number Billed (1)	Rate Year Revenues at Existing Rates			
Billing Charge	\$	15.31	64,505	987,572			
Fire Protection Charges (Public)	\$	869.00	1,034	898,546			
Fire Protection Charges (Private) less than 2" 2" 4" 6" 8" 10" 12" Total Private Fire Service	\$	17.05 72.00 442.00 884.00 2,023.00 3,340.00 5,362.00	3 57 245 62 -	216 25,194 216,580 125,426 - 10,724 \$ 378,140			
Total Rate Year Revenues	from	Existing Rate	es and Charges	\$ 10,396,163			
Net Rate	Net Rate Year Revenue Requirements (2)						
	evenue Needed	\$ 1,698,903					
	%	Revenue Inc	rease Required	16.34%			

⁽¹⁾ Per Schedule RFC 7.

⁽²⁾ Per Schedule TSC-1. Equals total cost of service less miscellaneous revenue.

Calculation of Proposed Rates and Proof of Revenue at Proposed Rates Rate Year Ended June 30, 2012

Customer Class Retail Navy Portsmouth	\$ Existing Rate 5.250 3.228 2.573	Percent Increase (1) 16.34% 16.34% 16.34%		6.108 3.756 2.993	Rate Year Sales (2) (1,000 gals) 1,199,001 215,637 443,480	Re	Rate Year evenues at posed Rates 7,323,498 809,933 1,327,336
	2.373	10.34%	Φ	2.993	443,460		
Metered Sales Revenues at Proposed Rates						\$	9,460,766
Type of Charge	Existing Charge	Percent Increase (1)	Pr	oposed Rate	Number Billed	Re	Rate Year evenues at posed Rates
Billing Charge	\$ 15.31	16.34%	\$	17.81	64,505		1,148,834
Fire Protection Charges (Public)	\$ 869.00	16.34%	\$ 1	,011.00	1,034		1,045,374
Fire Protection Charges (Private) less than 2" 2" 4" 6" 8" 10" 12" Total Private Fire Service	17.05 72.00 442.00 884.00 2,023.00 3,340.00 5,362.00	16.34% 16.34% 16.34% 16.34% 16.34% 16.34%	2 3 6	20.00 84.00 514.00 ,028.00 ,354.00 ,886.00 ,238.00	- 3 57 245 62 - 2 s and Charges	\$	252 29,298 251,860 145,948 - 12,476 439,834
		Net Rate Ye	ar R	evenue Re	quirements (3)	\$	12,095,066
		in annancement of the	cedito 5.0	oregentia teatrates.	Difference	\$	(257)

- (1) Per page 1 of this schedule.
- (2) Per Schedule RFC 7.
- (3) Per Schedule TSC-1. Equals total cost of service less miscellaneous revenue.
- (4) For comparison purposes, the rates per hundred cubic feet (HCF) are shown below.

	Per	Per 1,000 gal					
Retail	\$	6.108	\$	4.569			
Navy	\$	3.756	\$	2.809			
Portsmouth	\$	2.993	\$	2.239			