

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
PUBLIC UTILITIES COMMISSION

IN RE: INTERSTATE NAVIGATION COMPANY :  
GENERAL RATE FILING : DOCKET NO. 4373

COMMISSION'S FIRST SET OF DATA REQUESTS DIRECTED TO  
INTERSTATE NAVIGATION COMPANY  
(Issued February 4, 2013)

- 1-1. Schedule WEE-5 has the health and dental rates through January 31, 2013. Please provide updated Health and Dental Insurance rates. Will Connecticut health insurance still be necessary once the new office building is completed?
- 1-2. Has Interstate performed any studies to determine the effectiveness of its various forms of advertising?
- 1-3. Please provide the average annual per gallon cost of fuel for each ferry for each of the past five years. Please also provide the number of months during the last twenty-four (24) months where the fuel cost was below \$3.00 per gallon.
- 1-4. Why was the salary increase three times higher from FY2009 to FY2010 than the other years cited in Mr. Edge's testimony at page 11, lines 16-18?
- 1-5. Why is three percent (3%) appropriate as a salary increase where every year but for FY2009-FY2010 was lower?
- 1-6. Please explain how the processing and pricing of a credit card transaction works for the Company. Does the Company process the credit card transactions itself or does it have a vendor? Is it more expensive to process certain credit cards? Are credit card a debit card fees the same? Given the increase in credit card usage and the projected six percent (6%) increase in costs, has Interstate investigated ways it may be able to reduce those costs?
- 1-7. Will Interstate be affected by the settlement between the credit card companies and merchant retailers allowing a "swipe fee" to be added? If so, what are Interstate's plans regarding swipe fees?
- 1-8. Please explain why the lease Interstate has only a month to month lease in Old Harbor.
- 1-9. Mr. Edge discusses a potential adjustment (ultimately not made) in which insurance for the MV Athena would be eliminated from a calculation. Is this the correct vessel reference? See Mr. Edge's Direct page 18.
- 1-10. Please provide updated schedules to reflect Mr. Edge's concessions made as a result of the Division's discovery requests.