



BoA Operations Center 125 Dupont Dr. Providence, Rhode Island



March 12, 2014

Gary Marino Engineer - Project Manager Providence Water 552 Academy Ave. Providence, RI 02908

SUBJECT:

Market Value Appraisal

BoA Operations Center

125 Dupont Dr.

Providence, Providence County, Rhode Island 02907 IRR - Hartford/Providence File No. 150-2015-0076

Dear Mr. Marino:

Integra Realty Resources – Hartford/Providence is pleased to submit the accompanying appraisal of the referenced property. The purpose of the appraisal is to develop an opinion of the market value of the leased fee interest in the property. The appraisal is intended to conform to the requirements of the Uniform Standards of Professional Appraisal Practice (USPAP).

Based on the valuation analysis in the accompanying report, and subject to the definitions, assumptions, and limiting conditions expressed in the report, our opinion of value is as follows:

Value Conclusion						
Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion			
Market Value	Leased Fee	March 9, 2015	\$15,000,000			

The appraisal is not subject to any extraordinary assumptions or hypothetical conditions.]

This report is prepared under the Appraisal Report option of Standards Rule 2-2(a) of the 2014-2015 edition of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of

Gary Marino Providence Water March 12, 2014 Page 2

the appraisal, we adhere to the Integra Realty Resources internal standards for an Appraisal Report – Concise Summary Format. This type of report has less depth and detail than an Appraisal Report – Standard Format. It briefly summarizes the data, reasoning, and analyses used in the appraisal process while additional supporting documentation is retained in the work file. This format meets the minimum requirements of the former Summary Appraisal Report that were contained in the 2012-2013 edition of USPAP.

Respectfully submitted,

Integra Realty Resources - Hartford/Providence

Mark F. Bates, MAI, CRE, FRICS

Certified General Real Estate Appraiser Rhode Island Certificate # CGA.0A00101

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Summary of Salient Facts and Conclusions

Property Name	BoA Operations Center				
Address	125 Dupont Dr.				
	Providence, Providence County, Rhode Island 02907				
Property Type	Office - Bank Operations Center				
Owner of Record	First States Investors 5200LLC				
Tax ID	Map 50, Lot 724				
Land Area	15.53 acres; 719,933 SF				
Gross Building Area	183,513 SF				
Rentable Area	175,785 SF				
Percent Leased	100%				
Year Built; Year Renovated	1972; 2004				
Zoning Designation	M1, Industrial				
Highest and Best Use - As if Vacant	Industrial use				
Highest and Best Use - As Improved	Continued office use				
Exposure Time; Marketing Period	9-12 months; 9-12 months				
Effective Date of the Appraisal	March 9, 2015				
Date of the Report	March 12, 2014				
Property Interest Appraised	Leased Fee				
Market Value Indications					
Cost Approach	Not Used				
Sales Comparison Approach	\$14,900,000 (\$84.76/SF)				
Income Capitalization Approach	\$14,900,000 (\$84.76/SF)				
Market Value Conclusion	\$15,000,000 (\$85.33/SF)				

The values reported above are subject to the definitions, assumptions, and limiting conditions set forth in the accompanying report of which this summary is a part. No party other than Providence Water may use or rely on the information, opinions, and conclusions contained in the report. It is assumed that the users of the report have read the entire report, including all of the definitions, assumptions, and limiting conditions contained therein.



General Information 2

General Information

Identification of Subject

The subject is an existing bank operations center containing 175,785 square feet of rentable area. The improvements were constructed in 1972 and are 100% leased to a single tenant as of the effective appraisal date. The site area is 15.53 acres or 719,933 square feet.

Property Identification					
Property Name	BoA Operations Center				
Address	125 Dupont Dr.				
	Providence, Rhode Island 02907				
Tax ID	Map 50, Lot 724				

Purpose of the Appraisal

The purpose of the appraisal is to develop an opinion of the market value of the leased fee interest in the property as of the effective date of the appraisal, March 9, 2015. The date of the report is March 12, 2014. The appraisal is valid only as of the stated effective date or dates.

Current Ownership and Sales History

The owner of record is First States Investors 5200LLC. To the best of our knowledge, no sale or transfer of ownership has occurred within the past three years. It is our understanding that the property may be for sale however no listing data was provided.

Definition of Market Value

Market value is defined as:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their own best interests;
- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

(Source: Code of Federal Regulations, Title 12, Chapter I, Part 34.42[g]; also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77472)



General Information 3

Intended Use and User

The intended use of the appraisal is for property acquisition purposes. The client and intended user is Providence Water. The appraisal is not intended for any other use or user. No party or parties other than Providence Water may use or rely on the information, opinions, and conclusions contained in this report.

Applicable Requirements

This appraisal is intended to conform to the requirements of the following:

- Uniform Standards of Professional Appraisal Practice (USPAP);
- Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute;
- Applicable state appraisal regulations.

Report Format

This report is prepared under the Appraisal Report option of Standards Rule 2-2(a) of the 2014-2015 edition of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal, we adhere to the Integra Realty Resources internal standards for an Appraisal Report – Concise Summary Format. This type of report has less depth and detail than an Appraisal Report – Standard Format. It briefly summarizes the data, reasoning, and analyses used in the appraisal process while additional supporting documentation is retained in the work file. This format meets the minimum requirements of the former Summary Appraisal Report that were contained in the 2012-2013 edition of USPAP. For additional information, please refer to Comparison of Report Formats in the Addenda.

Prior Services

We have not performed any services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.



Scope of Work 4

Scope of Work

Mark F. Bates, MAI, CRE, FRICS conducted an interior and exterior inspection of the property on March 9, 2015.

We identified the subject through a legal description, tax records, and a survey, and assembled information about the characteristics of the property that are relevant to the value of the leased fee property rights being appraised and the intended use of the appraisal. Other elements of scope are discussed in the individual sections of the report.

Valuation Methodology

The methodology employed in this assignment is summarized as follows.

Approaches to Value					
Approach	Applicability to Subject	Use in Assignment			
Cost Approach	Not Applicable	Not Utilized			
Sales Comparison Approach	Applicable	Utilized			
Income Capitalization Approach	Applicable	Utilized			

The **income capitalization approach** is the most reliable valuation method for the subject due to the following:

- The probable buyer of the subject would base a purchase price decision primarily on the income generating potential of the property and an anticipated rate of return.
- Sufficient market data regarding income, expenses, and rates of return, is available for analysis.

The sales comparison approach is an applicable valuation method because:

- There is an active market for similar properties, and sufficient sales data is available for analysis.
- This approach directly considers the prices of alternative properties having similar utility.

The **cost approach** is not applicable to the assignment considering the following:

- The age of the property would limit the reliability of an accrued depreciation estimate.
- There are limited land transactions in the market area of the subject, making estimates of underlying land value subjective.
- This approach is not typically used by market participants, except for new or nearly new properties.



Market Analysis 5

Market Analysis

The subject is located in the greater Providence office submarket. Supply and demand indicators are as follows.

Submarket - Class B/C Properties									
		Inventory	Completions		Absorption	Asking			
Year	Quarter	(SF)	(SF)	Vacancy %	(SF)	Rental Rate	% Change		
2005	Annual	4,622,000	15,000	8.9%	-2,000	\$18.75	0.0%		
2006	Annual	4,622,000	0	9.2%	-11,000	\$19.86	5.9%		
2007	Annual	4,622,000	0	8.5%	30,000	\$20.75	4.5%		
2008	Annual	4,650,000	28,000	8.9%	8,000	\$19.51	-6.0%		
2009	Annual	4,650,000	0	12.6%	-174,000	\$19.25	-1.3%		
2010	Annual	4,595,000	0	12.0%	-20,000	\$19.22	-0.2%		
2011	Annual	4,595,000	0	11.7%	14,000	\$18.77	-2.3%		
2012	Annual	4,595,000	0	12.3%	-27,000	\$19.10	1.8%		
2013	Annual	4,285,000	0	10.3%	-187,000	\$19.05	-0.3%		
2014	Annual	4,285,000	0	11.3%	-43,000	\$19.26	1.1%		

Land Description 6

Land Description

Land Description				
Land Area	15.53 acres; 719,933 SF			
Land Area (Usable)	15.53 acres; 719,933 SF			
Source of Land Area	Survey			
Primary Street Frontage	Dupont - 373 feet			
Shape	Irregular			
Topography	Generally level and at street grade			
Drainage	No problems reported or observed			
Environmental Hazards	None reported or observed			
Ground Stability	No problems reported or observed			
Flood Area Panel Number	44007C0316G			
Date	March 2, 2009			
Zone	X			
Description	Outside of 500-year floodplain			
Insurance Required?	No			
Zoning; Other Regulations				
Zoning Jurisdiction	City of Providence			
Zoning Designation	M1			
Description	Industrial			
Legally Conforming?	Yes			
Zoning Change Likely?	No			
Permitted Uses	Commercial/Industrial			
Utilities				
Service	Provider			
Water	Municipal			
Sewer	Municipal			
Electricity	National Grid			
Natural Gas	National Grid			
Local Phone	Verizon			

We were not provided a title report to review; however, we are not aware of any easements, encumbrances, or restrictions that would adversely affect value.

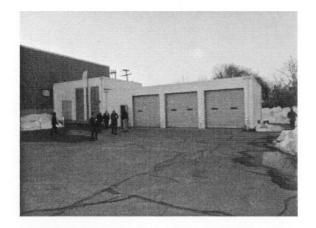
Improvements Description

Improvements Description	
Name of Property	BoA Operations Center
General Property Type	Office
Property Sub Type	Bank Operations Center
Competitive Property Class	В
Occupancy Type	Single Tenant
Percent Leased	100%
Number of Tenants	1
Number of Buildings	1
Stories	2
Construction Class	A
Construction Type	Steel frame
Construction Quality	Good
Condition	Good
Gross Building Area (SF)	183,513
Rentable Area (SF)	175,785
Land Area (SF)	719,933
Floor Area Ratio (RA/Land SF)	0.24
Floor Area Ratio (GBA/Land SF)	0.25
Building Area Source	Plans
Year Built	1972
Year Renovated	2004
Actual Age (Yrs.)	43
Estimated Effective Age (Yrs.)	10
Estimated Economic Life (Yrs.)	60
Remaining Economic Life (Yrs.)	50
Number of Parking Spaces	700
Parking Type	Surface
Parking Spaces/1,000 SF RA	3.98

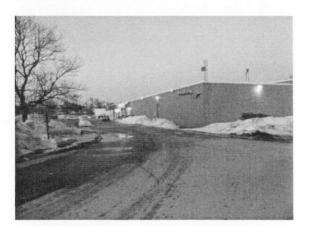
Construction Details	Construction Details					
Foundation	Poured Concrete					
Structural Frame	Steel					
Exterior Walls	Metal					
Roof	Rubber (new)					
Interior Finishes	Office fit-up					
HVAC	Central System					
Elevators	2					
Sprinklers	Wet System					

No personal property items were observed that would have any material contribution to market value.

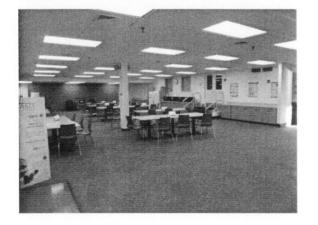




(Photo Taken on March 9, 2015)



(Photo Taken on March 9, 2015)



(Photo Taken on March 9, 2015)



(Photo Taken on March 9, 2015)



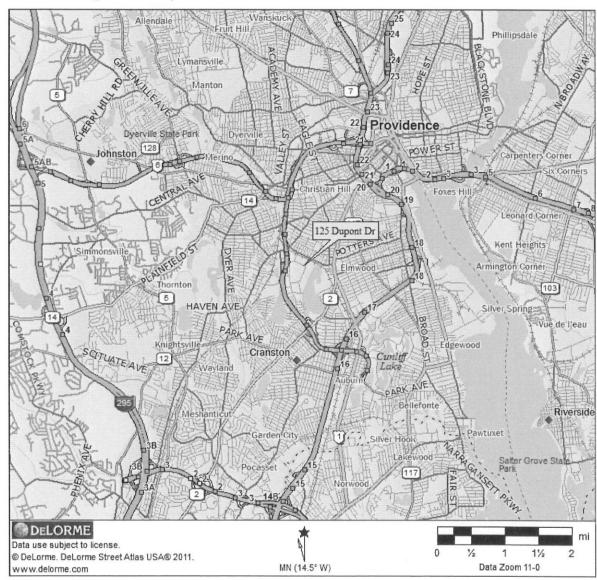
(Photo Taken on March 9, 2015)



(Photo Taken on March 9, 2015)



Surrounding Area Map



Real Estate Taxes 10

Real Estate Taxes

Real estate taxes and assessments for the current tax year are shown in the following table. Based on our opinion of market value for the subject, the assessed value appears low.

Taxes and Assessments - 2014									
		Assessed Value		Taxe	es and Assessm	nents			
					Ad Valorem				
Tax ID	Land	Improvements	Total	Tax Rate	Taxes	Total			
Map 50, Lot 724	\$3,029,800	\$5,795,800	\$8,825,600	3.675000%	\$324,341	\$324,341			

Highest and Best Use 11

Highest and Best Use

The highest and best use of the subject as if vacant is its development for industrial use. This opinion is supported as follows:

- The only permitted use under zoning that is consistent with prevailing land use patterns in the area is industrial use.
- There are no physical limitations that would prohibit development of an industrial use on the site.
- There is adequate demand for industrial use in this location, and a newly developed industrial
 use on the site would have a value commensurate with its cost. Thus, industrial use is
 financially feasible.
- There does not appear to be any reasonably probable use of the site that would generate a
 higher residual land value than industrial use, and therefore the maximally productive use of
 the site is industrial use.

The highest and best use of the subject as improved is for continued office use. This opinion is based on the following:

- The existing improvements are currently leased and produce a positive cash flow. Thus, the current use is financially feasible.
- The value of the existing improved property exceeds the value of the site as if vacant.
- There does not appear to be any alternative use that could provide a higher present value than continued office use.

The most probable buyer is an investor or owner-user.

Sales Comparison Approach

To apply the sales comparison approach, we searched for sale transactions within the following parameters:

Property Type: Operations Center/Call Center

Location: Nationwide

• Size: >100,000

Age/Quality: Average-Good

Transaction Date: >1/1/2011

We researched and assembled data for the most relevant sales, and confirmed the arms-length nature of the sales with parties to the transaction or secondary sources. The sales are analyzed on a price per square foot of rentable area basis in the table on the following page.

uii	nmary of Comparable Improve								
		Sale	Yr. Built;	Acres;	Prop Class;			44.000	
		Date;	# Stories;	FAR;	Const Type;	Effective Sale	Rentable	\$/Rentable	
lo.	Name/Address	Status	% Occ.	Parking Ratio	Prop Rights	Price	SF	SF	Cap Rate
1	Confidential	Jan-15	1998	2.87	В	\$16,600,000	187,743	\$88.42	6.93%
	Confidential	In-	3	1.69	Steel frame				
	Confidential		100%	0.91/1,000	Leased Fee				
	Forsyth County								
	NC								
	Comments: One of a 7 property po 9/30/2024. Wells Fargo has a cre- being reimbursed by tenant. Rent increases 1.5% every 5 years with beginning of each of the 5 remain	dit rating o is \$6.13 p next bump	f Aa3 (Mood er square foo 10/1/2019.	y's) and AA- (S&F t in 9/2014 on a i There are six, 5-yr	P). Recent capital NET basis (tenan options. The firs	l improvements we It self manages, la st option increases	ere complete ndlord respo 10% and th	d and landlord ensible for struc ere are 5% incr	cost is tural) and eases at th
-	Wells Fargo Operations Center	Dec-14	1976	14.13	В	\$20,700,000	240,976	\$85.90	7.14%
	101 Greystone Blvd.	In-	_	0.40	0	φ20,700,000	210,570	QUUI.30	7.1.70
	Columbia		100%	3.97/1,000	Leas ed Fee				
	Richland County			0.0.7 = ,000	200300100				
	in cinaria county								
	SC Comments: Under contract. Properto \$6.13 per square foot in 9/201				The second secon		•		
	Comments: Under contract. Proper				The second secon		•		
_	Comments: Under contract. Properto \$6.13 per square foot in 9/201 credit. Wells Fargo Operations Center 101 Greystone Blvd.	4, which is	utilized in the 1976 –	14.13 0.40	B 0	1.5% in 2018. No	vacancy is a	oplied due to te	erm and
	Comments: Under contract. Properto \$6.13 per square foot in 9/201 credit. Wells Fargo Operations Center 101 Greystone Blvd. Columbia	4, which is	utilized in the	OAR calculation	. Rent increases .	1.5% in 2018. No	vacancy is a	oplied due to te	erm and
	Comments: Under contract. Properto \$6.13 per square foot in 9/201 credit. Wells Fargo Operations Center 101 Greystone Blvd.	4, which is	utilized in the 1976 –	14.13 0.40	B 0	1.5% in 2018. No	vacancy is a	oplied due to te	erm and
	Comments: Under contract. Properto \$6.13 per square foot in 9/201 credit. Wells Fargo Operations Center 101 Greystone Blvd. Columbia Richland County SC	Mar-13 Closed	1976 – 100%	14.13 0.40 3.97/1,000	B 0 Leased Fee	\$19,671,510	240,976	\$81.63	7.40%
	Comments: Under contract. Properto \$6.13 per square foot in 9/201 credit. Wells Fargo Operations Center 101 Greystone Blvd. Columbia Richland County SC Comments: Property is leased to Verent is utilized in the OAR calculate.	Mar-13 Closed	1976 - 100% on an absolu	14.13 0.40 3.97/1,000	B 0 Leased Fee	\$19,671,510 st will increase to \$	240,976 266.13 per squ	\$81.63	7.40% 2014. Yea
	Comments: Under contract. Properto \$6.13 per square foot in 9/201 credit. Wells Fargo Operations Center 101 Greystone Blvd. Columbia Richland County SC Comments: Property is leased to Verent is utilized in the OAR calculate expense and is not applied.	Mar-13 Closed Vells Fargo	utilized in the 1976 - 100% on an absolutereases 1.5%	14.13 0.40 3.97/1,000 site net basis throi in 2018. No vaca	B 0 Leased Fee ugh 9/2024. Rer	\$19,671,510 st will increase to \$ue to term and cre	240,976 240,976 56.13 per sqi dit. Manage	\$81.63 uare foot in 9/2 ment is a pass	7.40% 7.40% 2014. Yea
	Comments: Under contract. Properto \$6.13 per square foot in 9/201 credit. Wells Fargo Operations Center 101 Greystone Blvd. Columbia Richland County SC Comments: Property is leased to Verent is utilized in the OAR calculate expense and is not applied. Southwest Corporate Call Center	Mar-13 Closed Vells Fargo ion. Rent in	1976 - 100% on an absolutereases 1.5%	14.13 0.40 3.97/1,000 steenet basis through 2018. No vaca	B 0 Leased Fee ugh 9/2024. Rer	\$19,671,510 st will increase to \$	240,976 266.13 per squ	\$81.63	7.40% 2014. Yea
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	Comments: Under contract. Property is \$6.13 per square foot in 9/201 credit. Wells Fargo Operations Center 101 Greystone Blvd. Columbia Richland County SC Comments: Property is leased to V rent is utilized in the OAR calculate expense and is not applied. Southwest Corporate Call Center 7100 Municipal Dr. Orlando Orange County FL Comments: The property is 100% of the state of the	Mar-13 Closed Vells Fargo ion. Rent ir Sep-13 Closed	1976 - 100% on an absolutoreases 1.5% 1984 1 - y Walt Disneyrent is \$10.13	14.13 0.40 3.97/1,000 steenet basis through in 2018. No vacation 13.29 0.18 9.22/1,000 World Parks and per square foot,	B 0 Leased Fee ugh 9/2024. Rer incy is applied d C 0 Leased Fee d Resorts, Inc. wh triple net with th	\$19,671,510 \$19,671,510 at will increase to \$ue to term and cre \$8,200,000	240,976 240,976 266.13 per sqi dit. Manage 104,977 building sinc	\$81.63 \$81.63 uare foot in 9/, ment is a pass \$78.11	7.40% 7.40% 2014. Yea through 11.40% e current orial
	Comments: Under contract. Propert to \$6.13 per square foot in 9/201 credit. Wells Fargo Operations Center 101 Greystone Blvd. Columbia Richland County SC Comments: Property is leased to V rent is utilized in the OAR calculate expense and is not applied. Southwest Corporate Call Center 7100 Municipal Dr. Orlando Orange County FL Comments: The property is 100% of term expiring on June 30, 2017. The expenses directly. The property was	Mar-13 Closed Vells Fargo ion. Rent ir Sep-13 Closed	1976 - 100% on an absolutoreases 1.5% 1984 1 - y Walt Disneyrent is \$10.13	14.13 0.40 3.97/1,000 steenet basis through in 2018. No vacation 13.29 0.18 9.22/1,000 World Parks and per square foot,	B 0 Leased Fee ugh 9/2024. Rer incy is applied d C 0 Leased Fee d Resorts, Inc. wh triple net with th	\$19,671,510 \$19,671,510 at will increase to \$ue to term and cre \$8,200,000	240,976 240,976 266.13 per sqi dit. Manage 104,977 building sinc	\$81.63 \$81.63 uare foot in 9/, ment is a pass \$78.11	7.40% 7.40% 2014. Yea through 11.40% e current orial
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Analysis and Adjustment of Sales

The sales are compared to the subject and adjusted to account for material differences that affect value. Adjustments are considered for the following factors, in the sequence shown below.

Adjustment Factors	
Effective Sale Price	Accounts for atypical economics of a transaction, such as excess land, non-realty components, expenditures by the buyer at time of purchase, or other similar factors. Usually applied directly to sale price on a lump sum basis.
Real Property Rights	Leased fee, fee simple, leasehold, partial interest, etc.
Financing Terms	Seller financing, or assumption of existing financing, at non-market terms.
Conditions of Sale	Extraordinary motivation of buyer or seller, such as 1031 exchange transaction, assemblage, or forced sale.
Market Conditions	Changes in the economic environment over time that affect the appreciation and depreciation of real estate.
Location	Market or submarket area influences on sale price; surrounding land use influences.
Access/Exposure	Convenience to transportation facilities; ease of site access; visibility from main thoroughfares; traffic counts.
Size	Inverse relationship that often exists between building size and unit value.
Parking	Ratio of parking spaces to building area.
Building to Land Ratio	Ratio of building area to land area; also known as floor area ratio (FAR).
Building Quality	Construction quality, amenities, market appeal, functional utility.
Age/Condition	Effective age; physical condition.
Economic Characteristics	Non-stabilized occupancy, above/below market rents, and other economic factors. Excludes differences in rent levels that are already considered in previous adjustments, such as for location or quality.

The following table summarizes the adjustments we make to each sale.

	Subject	Comparable 1	Comparable 2	Comparable 3	Comparable 4
Property Name	BoA Operations	Confidential	Wells Fargo	Wells Fargo	Southwest
	Center		Operations Center	Operations Center	Corporate Call
			(3415)	(3415)	Center
Address	125 Dupont Dr.	Confidential	101 Greystone	101 Greystone	7100 Municipa
			Blvd.	Blvd.	Dr.
City	Providence	Confidential	Columbia	Columbia	Orlando
County	Providence	Forsyth	Richland	Richland	Orange
State	Rhode Island	NC	SC	SC	FL
Sale Date		Jan-15	Dec-14	Mar-13	Sep-13
Sale Status		In-Contract	In-Contract	Closed	Closed
Sale Price		\$16,600,000	\$20,700,000	\$19,671,510	\$8,200,000
Price Adjustment		_	-	_	_
Description of Adjustment					
Effective Sale Price		\$16,600,000	\$20,700,000	\$19,671,510	\$8,200,000
Gross Building Area	183,513	211,701	246,720	246,720	104,977
Rentable Area	175,785	187,743	240,976	240,976	104,977
Price per SF of Rentable Area		\$88.42	\$85.90	\$81.63	\$78.11
Property Rights		Leased Fee	Leased Fee	Leased Fee	Leased Fee
% Adjustment		_	_	-	
Financing Terms		Cash to seller	Cash to seller	Assumption	Cash to seller
% Adjustment		-		-	-
Conditions of Sale					
% Adjustment			_	-	_
Market Conditions		Jan-15	Dec-14	Mar-13	Sep-13
Annual % Adjustment		_	_	_	_
Cumulative Adjusted Price	The state of the s	\$88.42	\$85.90	\$81.63	\$78.11
Location		_	_	_	_
Access/Exposure		_	_	_	_
Size		_	_	_	-
Parking			_	_	_
Building to Land Ratio (FAR)		_	_	_	_
Building Quality		_	_	_	_
Age/Condition		-5%	_	5%	10%
Economic Characteristics			_	_	
Net \$ Adjustment		-\$4.42	\$0.00	\$4.08	\$7.81
Net % Adjustment		-5%	0%	5%	10%
Final Adjusted Price		\$84.00	\$85.90	\$85.71	\$85.92
Overall Adjustment		-5%	0%	5%	10%

Range of Adjusted Prices	\$84.00 - \$85.92
Average	\$85.38
Indicated Value	\$85.00

Value Indication

Prior to adjustment, the sales reflect a range of \$78.11 to \$88.42 per square foot. After adjustment, the range is narrowed to \$84.00 - \$85.92 per square foot, with an average of \$85.38 per square foot. We arrive at a value indication as follows:

Value Indication by Sales Comparison		
Indicated Value per SF	\$85.00	
Subject Square Feet	175,785	
Indicated Value	\$14,941,725	
Rounded	\$14,900,000	

Income Capitalization Approach

The income capitalization approach converts anticipated economic benefits of owning real property into a value estimate through capitalization. The steps taken to apply the income capitalization approach are:

- Analyze the revenue potential of the property.
- Consider appropriate allowances for vacancy, collection loss, and operating expenses.
- Calculate net operating income by deducting vacancy, collection loss, and operating expenses from potential income.
- Apply the most appropriate capitalization method, either direct capitalization or discounted cash flow analysis, or both, to convert anticipated net income to an indication of value.

In this analysis, we use only direct capitalization because investors in this property type typically rely most on this method.

Leased Status of the Property

The property is leased to a single tenant.

Market Rent Analysis

Contract rents typically establish income for leased space, while market rent is the basis for estimating income for current vacant space and future speculative re-leasing of space due to expired leases. To estimate market rent, we searched for comparable rentals within the following parameters:

Building Type: Operations Center/Call Center

Location: Nationwide

Space Size: >100,000 SF

Transaction Date: >1/1/2011

The most relevant comparables are analyzed in the table on the following page.

Market Rent Analysis

Contract rents typically establish income for leased space, while market rent is the basis for estimating income for current vacant space and future speculative re-leasing of space due to expired leases. To estimate market rent, we analyze comparable rentals most relevant to the subject in terms of location, property type, size, and transaction date. Comparables used in our analysis are summarized in the following table.

No	Property Information	Description		Tenant	SF	Lease Start	Term (Mos.)	Rent/SF	Escalations	Free Rent	TI /cr	
1	Time Warner Call Center	Yr Blt.	2001	Time Warner Cable	113,600	Jul-14	144	\$10.60	Escalations	- Free Kent	- II/SF	Lease Type Triple Net
	3140 W. Arrowood Rd.	Stories:	1		220,000	30. 2.		\$20.00				III pie Net
	Charlotte	RA:	113,600									
	Mecklenburg County	Parking Ratio:	5.7 /1,000									
	NC											
	Comments: ****This is a new	yly signed lease ex	tension ****. Ter	ant has been in building since	2001 (at time	of constru	ction). Cal	l center pro	perty with some	warehouse	in it.	
2	TelX Data Center	Yr Blt.	2013	Telx-Clifton, LLC	214,900	Jun-13	252	\$10.00	Fixed Steps	-	-	Net
	2 Peekay Dr.	Stories:	3									
	Clifton	RA:	214,900									
	Passaic County	Parking Ratio:	0.4 /1,000									
	NJ											
	Comments: Annual rent incre				Carried Control							102.00
3	12 Reads Way	Yr Blt.	1987	Discover Bank	106,878	Jan-12	120	\$10.25	Fixed Steps	-	-	Triple Net
	12 Reads Way	Stories:	3									
	New Castle Hundred	RA:	106,878									
	New Castle County	Parking Ratio:	8.5 /1,000									
	DE			2000200								
_	Comments: Renewal and ext							4				
1	Former Telvista Call Center		1986	Internap Network Services	125,030	Oct-11	129	\$11.25	Fixed Steps	(, , , , , , , , , , , , , , , , , , ,	\$16.00	Triple Net
	1221 Coit Rd.	Stories:	1									
	Plano	RA:	125,030									
	Collin County	Parking Ratio:	-									
	TX											
	Comments: Tenant received ;	40.000.000			4				4			

Direct Capitalization

Direct Capitalization Analysis							
				Rent			
		SF	Space Type	Applied	\$/SF	Annual	\$/SF Bldg
Income							
Base Rent							
BoA		175,785	Office	Market	\$7.00	\$1,230,495	-
Potential Gross Rent		175,785				\$1,230,495	\$7.00
Expense Reimbursements						\$0	\$0.00
Net Parking Income						\$0	\$0.00
Vacancy & Collection Loss	5.00%					-\$61,525	-\$0.35
Other Income						\$0	\$0.00
Effective Gross Income	×					\$1,168,970	\$6.65
Expenses							
Management	2.00%					\$23,379	\$0.13
Replacement Reserves						\$26,368	\$0.15
Total Expenses	/					\$49,747	\$0.28
Net Operating Income						\$1,119,223	\$6.37
Capitalization Rate						7.50%	
Indicated Value						\$14,922,975	\$84.89
Rounded						\$14,900,000	\$84.76

Potential gross rent is based on contract rent from the existing lease in place. Income is projected for the 12-month period following the effective date of the appraisal.

Operating expenses are directly paid by the tenant; therefore, no reimbursement income is due the owner.

Stabilized vacancy and collection loss is estimated at 5.0% based on the credit quality of the tenant and the length of the lease.

The subject is leased on a triple net basis, with the owner's expense obligations limited to structural maintenance and property management.

Structural maintenance is estimated at \$0.15 per square foot based on the age, condition, and construction quality of the improvements.

Management is estimated at 2.0% of effective gross income considering the limited managerial responsibilities associated with a single tenant property.

A capitalization rate of 7.50% is selected based on rates extracted from comparable sales and supported by recent investor surveys and the band of investment method.

		Year	Sale		%	Price	
No.	Property Name	Built	Date	Rentable Area	Occup.	/SF	Cap Rate
1	Confidential	1998	1/30/2015	187,743	100%	\$88.42	6.93%
2	Wells Fargo Operations Center	1976	12/31/2014	240,976	100%	\$85.90	7.14%
3	Wells Fargo Operations Center	1976	3/8/2013	240,976	100%	\$81.63	7.40%
4	Southwest Corporate Call	1984	9/30/2013	104,977	_	\$78.11	11.40%

Capitalizati	on Rate Surveys – O				
	IRR-Viewpoint	IRR-Viewpoint	PwC	PwC	ACLI
	Year End 2014	Year End 2014	4Q-2014	4Q-2014	3Q-2014
	National	National	National	National	National
	CBD Office	Suburban Office	CBD Office	Suburban Office	Office
Range	4.5% - 10.50%	5.3% - 9.0%	3.75% - 8.00%	5.00% - 9.00%	NA
Average	7.05%	7.43%	6.16%	6.66%	5.64%

Source: IRR-Viewpoint 2014; PwC Real Estate Investor Survey; American Council of Life Insurers Investment Bulletin.

Band of Investment Method				
Mortgage/Equity Assumptions				
Loan To Value Ratio	70%			
Interest Rate	5.00%			
Amortization (Years)	20			
Mortgage Constant	0.0792			
Equity Ratio	30%			
Equity Dividend Rate	7.00%			
Weighted Average of Mortgage and Ed	uity Requirements			
Mortgage Requirement	70%	Х	7.92% =	5.54%
Equity Requirement	30%	Х	7.00% =	2.10%
Indicated Capitalization Rate				7.64%
Rounded				7.50%

Value Indication

The income capitalization approach results in the following value indications.

Income Capitalization Approach - Indicated Value		
Direct Capitalization	\$14,900,000	
Discounted Cash Flow	\$0	
Reconciled Value	\$14,900,000	
Rounded	\$14,900,000	
\$/SF	\$84.76	

Direct capitalization is given sole weight since it is the method more often relied upon by investors in this property type.

Reconciliation and Conclusion of Value

The values indicated by our analyses are as follows:

Summary of Value Indications		
Cost Approach	Not Used	
Sales Comparison Approach	\$14,900,000	
Income Capitalization Approach	\$14,900,000	
Reconciled	\$15,000,000	

The income capitalization approach is given the greatest weight because it is the most reliable valuation method for the subject. The sales comparison approach is given less weight because it does not directly consider the income characteristics of the property. The cost approach is not applicable to the subject and is not used. Accordingly, our value opinion follows.

Value Conclusion			
Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
Market Value	Leased Fee	March 9, 2015	\$15,000,000

Exposure and Marketing Times

Exposure Time and Marketing Period				
Exposure Time (Months)	9-12			
Marketing Period (Months)	9-12			

Certification 23

Certification

We certify that, to the best of our knowledge and belief:

1. The statements of fact contained in this report are true and correct.

- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have not performed any services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- 5. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 6. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice as well as applicable state appraisal regulations.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 10. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 11. Mark F. Bates, MAI, CRE, FRICS made a personal inspection of the property that is the subject of this report. .
- 12. No one provided significant real property appraisal assistance to the person(s) signing this certification.
- We have experience in appraising properties similar to the subject and are in compliance with the Competency Rule of USPAP.

Certification

14. As of the date of this report, Mark F. Bates, MAI, CRE, FRICS has completed the continuing education program for Designated Members of the Appraisal Institute.

Mark F. Bates, MAI, CRE, FRICS

Certified General Real Estate Appraiser Rhode Island Certificate # CGA.0A00101

Assumptions and Limiting Conditions

This appraisal and any other work product related to this engagement are limited by the following standard assumptions, except as otherwise noted in the report:

- 1. The title is marketable and free and clear of all liens, encumbrances, encroachments, easements and restrictions. The property is under responsible ownership and competent management and is available for its highest and best use.
- 2. There are no existing judgments or pending or threatened litigation that could affect the value of the property.
- 3. There are no hidden or undisclosed conditions of the land or of the improvements that would render the property more or less valuable. Furthermore, there is no asbestos in the property.
- 4. The revenue stamps placed on any deed referenced herein to indicate the sale price are in correct relation to the actual dollar amount of the transaction.
- 5. The property is in compliance with all applicable building, environmental, zoning, and other federal, state and local laws, regulations and codes.
- 6. The information furnished by others is believed to be reliable, but no warranty is given for its accuracy.

This appraisal and any other work product related to this engagement are subject to the following limiting conditions, except as otherwise noted in the report:

- 1. An appraisal is inherently subjective and represents our opinion as to the value of the property appraised.
- 2. The conclusions stated in our appraisal apply only as of the effective date of the appraisal, and no representation is made as to the effect of subsequent events.
- 3. No changes in any federal, state or local laws, regulations or codes (including, without limitation, the Internal Revenue Code) are anticipated.
- 4. No environmental impact studies were either requested or made in conjunction with this appraisal, and we reserve the right to revise or rescind any of the value opinions based upon any subsequent environmental impact studies. If any environmental impact statement is required by law, the appraisal assumes that such statement will be favorable and will be approved by the appropriate regulatory bodies.
- 5. Unless otherwise agreed to in writing, we are not required to give testimony, respond to any subpoena or attend any court, governmental or other hearing with reference to the property without compensation relative to such additional employment.
- 6. We have made no survey of the property and assume no responsibility in connection with such matters. Any sketch or survey of the property included in this report is for illustrative purposes only and should not be considered to be scaled accurately for size. The appraisal covers the property as described in this report, and the areas and dimensions set forth are assumed to be correct.



- 7. No opinion is expressed as to the value of subsurface oil, gas or mineral rights, if any, and we have assumed that the property is not subject to surface entry for the exploration or removal of such materials, unless otherwise noted in our appraisal.
- 8. We accept no responsibility for considerations requiring expertise in other fields. Such considerations include, but are not limited to, legal descriptions and other legal matters such as legal title, geologic considerations such as soils and seismic stability; and civil, mechanical, electrical, structural and other engineering and environmental matters. Such considerations may also include determinations of compliance with zoning and other federal, state, and local laws, regulations and codes.
- 9. The distribution of the total valuation in the report between land and improvements applies only under the reported highest and best use of the property. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used. The appraisal report shall be considered only in its entirety. No part of the appraisal report shall be utilized separately or out of context.
- 10. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraisers, or any reference to the Appraisal Institute) shall be disseminated through advertising media, public relations media, news media or any other means of communication (including without limitation prospectuses, private offering memoranda and other offering material provided to prospective investors) without the prior written consent of the persons signing the report.
- 11. Information, estimates and opinions contained in the report and obtained from third-party sources are assumed to be reliable and have not been independently verified.
- 12. Any income and expense estimates contained in the appraisal report are used only for the purpose of estimating value and do not constitute predictions of future operating results.
- 13. If the property is subject to one or more leases, any estimate of residual value contained in the appraisal may be particularly affected by significant changes in the condition of the economy, of the real estate industry, or of the appraised property at the time these leases expire or otherwise terminate.
- 14. Unless otherwise stated in the report, no consideration has been given to personal property located on the premises or to the cost of moving or relocating such personal property; only the real property has been considered.
- 15. The current purchasing power of the dollar is the basis for the values stated in the appraisal; we have assumed that no extreme fluctuations in economic cycles will occur.
- 16. The values found herein is subject to these and to any other assumptions or conditions set forth in the body of this report but which may have been omitted from this list of Assumptions and Limiting Conditions.
- 17. The analyses contained in the report necessarily incorporate numerous estimates and assumptions regarding property performance, general and local business and economic conditions, the absence of material changes in the competitive environment and other matters. Some estimates or assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual results achieved during



- the period covered by our analysis will vary from our estimates, and the variations may be material.
- 18. The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made a specific survey or analysis of the property to determine whether the physical aspects of the improvements meet the ADA accessibility guidelines. We claim no expertise in ADA issues, and render no opinion regarding compliance of the subject with ADA regulations. Inasmuch as compliance matches each owner's financial ability with the cost to cure the non-conforming physical characteristics of a property, a specific study of both the owner's financial ability and the cost to cure any deficiencies would be needed for the Department of Justice to determine compliance.
- 19. The appraisal report is prepared for the exclusive benefit of the Client, its subsidiaries and/or affiliates. It may not be used or relied upon by any other party. All parties who use or rely upon any information in the report without our written consent do so at their own risk.
- 20. No studies have been provided to us indicating the presence or absence of hazardous materials on the subject property or in the improvements, and our valuation is predicated upon the assumption that the subject property is free and clear of any environment hazards including, without limitation, hazardous wastes, toxic substances and mold. No representations or warranties are made regarding the environmental condition of the subject property. Integra Realty Resources Hartford/Providence, Integra Realty Resources, Inc., Integra Strategic Ventures, Inc. and/or any of their respective officers, owners, managers, directors, agents, subcontractors or employees (the "Integra Parties"), shall not be responsible for any such environmental conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because we are not experts in the field of environmental conditions, the appraisal report cannot be considered as an environmental assessment of the subject property.
- 21. The persons signing the report may have reviewed available flood maps and may have noted in the appraisal report whether the subject property is located in an identified Special Flood Hazard Area. We are not qualified to detect such areas and therefore do not guarantee such determinations. The presence of flood plain areas and/or wetlands may affect the value of the property, and the value conclusion is predicated on the assumption that wetlands are non-existent or minimal.
- 22. Integra Realty Resources Hartford/Providence is not a building or environmental inspector. Integra Hartford/Providence does not guarantee that the subject property is free of defects or environmental problems. Mold may be present in the subject property and a professional inspection is recommended.
- 23. The appraisal report and value conclusions for an appraisal assume the satisfactory completion of construction, repairs or alterations in a workmanlike manner.
- 24. It is expressly acknowledged that in any action which may be brought against any of the Integra Parties, arising out of, relating to, or in any way pertaining to this engagement, the appraisal reports, and/or any other related work product, the Integra Parties shall not be responsible or liable for any incidental or consequential damages or losses, unless the appraisal was fraudulent or prepared with intentional misconduct. It is further acknowledged



- that the collective liability of the Integra Parties in any such action shall not exceed the fees paid for the preparation of the appraisal report unless the appraisal was fraudulent or prepared with intentional misconduct. Finally, it is acknowledged that the fees charged herein are in reliance upon the foregoing limitations of liability.
- 25. Integra Realty Resources Hartford/Providence, an independently owned and operated company, has prepared the appraisal for the specific intended use stated elsewhere in the report. The use of the appraisal report by anyone other than the Client is prohibited except as otherwise provided. Accordingly, the appraisal report is addressed to and shall be solely for the Client's use and benefit unless we provide our prior written consent. We expressly reserve the unrestricted right to withhold our consent to your disclosure of the appraisal report or any other work product related to the engagement (or any part thereof including, without limitation, conclusions of value and our identity), to any third parties. Stated again for clarification, unless our prior written consent is obtained, no third party may rely on the appraisal report (even if their reliance was foreseeable).
- 26. The conclusions of this report are estimates based on known current trends and reasonably foreseeable future occurrences. These estimates are based partly on property information, data obtained in public records, interviews, existing trends, buyer-seller decision criteria in the current market, and research conducted by third parties, and such data are not always completely reliable. The Integra Parties are not responsible for these and other future occurrences that could not have reasonably been foreseen on the effective date of this assignment. Furthermore, it is inevitable that some assumptions will not materialize and that unanticipated events may occur that will likely affect actual performance. While we are of the opinion that our findings are reasonable based on current market conditions, we do not represent that these estimates will actually be achieved, as they are subject to considerable risk and uncertainty. Moreover, we assume competent and effective management and marketing for the duration of the projected holding period of this property.
- 27. All prospective value opinions presented in this report are estimates and forecasts which are prospective in nature and are subject to considerable risk and uncertainty. In addition to the contingencies noted in the preceding paragraph, several events may occur that could substantially alter the outcome of our estimates such as, but not limited to changes in the economy, interest rates, and capitalization rates, behavior of consumers, investors and lenders, fire and other physical destruction, changes in title or conveyances of easements and deed restrictions, etc. It is assumed that conditions reasonably foreseeable at the present time are consistent or similar with the future.

Addenda 29

Addenda



Mark F. Bates, MAI, CRE, FRICS

Experience

Senior Managing Director for Integra Realty Resources - Hartford/Providence. Provides advisory and valuation services to leading lending institutions, developers and owners, involving major commercial and residential properties throughout the United States. Assignments have included appraisal reports, market studies, feasibility analyses and litigation support for world-class hotels, military industrial complexes, large apartment complexes, regional shopping centers, intermodal public port facilities undeveloped land. Activities also include international valuation training and financial sector development consulting in emerging economies.

Professional Activities & Affiliations

Counselor of Real Estate (CRE) Counselors of Real Estate, January 1992

Appraisal Institute, Member (MAI) Appraisal Institute, January 1983

Royal Institute of Chartered Surveyors, Fellow (FRICS) Royal Institution of Chartered Surveyors, January 2006

Chairman: Appraisal Institute Valuation for Financial Reporting Task Force, January 2005

Chairman: Appraisal Institute International Relations Committee, January 2000 - December 2003

Appraisal Institute Representative to TEGoVA (The European Group of Valuers' Associations), January 1999 - December 2004

National Director, Counselors of Real Estate, January 1999 - December 2005

Vice Chairman, Counselors of Real Estate National Ethics Committee, January 2003

First Chairman, Rhode Island Real Estate Appraisal Board, January 1990 - December 1992

National Vice President, Counselors of Real Estate, January 1999

Member: Counselors of Real Estate Executive Committee, January 2000

Chairman: Northeast Chapter, Counselors of Real Estate, January 2000

Lead Consultant, Appraisal Issues, Chemonics/USAID Egypt FS Real Estate Finance Training Program, January 2005 - December 2006

Lead Consultant, Real Estate Tax Issues, Chemonics/USAID, January 2007 - December 2008 Lead Consultant, Philippines, Appraisal Profession Development, Nathan Associates, January 2005

Member: Urban Institute International Financial Sector Reform and Strengthening Initative Team, January 2005

Licenses

Rhode Island, Certified General Appraiser, CGA.0A00101, Expires December 2015 Massachusetts, Certified General Appraiser, 1832, Expires July 2015 Connecticut, Certified General Appraiser, RCG753, Expires April 2015 Vermont, Certified General Appraiser, 181, Expires May 2016

Education

Bachelor of Arts - Major in History - Nasson College - 1972

Successfully completed numerous real estate related courses and seminars sponsored by the Appraisal Institute, accredited universities and others.

Currently certified by the Appraisal Institute's voluntary program of continuing education for its designated members.

Integra Realty Resources Hartford/Providence

97 Broad Street Middletown, CT 06457

T 401.273.7710 F 401.273.7410

irr.com



Mark F. Bates, MAI, CRE, FRICS

Articles and Publications

Author of various articles relating to technology, international trends and real estate.

Qualified Before Courts & Administrative Bodies

Rhode Island Superior Court Rhode Island Family Court United States District Court United States Federal Bankruptcy Court Integra Realty Resources Hartford/Providence

97 Broad Street Middletown, CT 06457

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Integra Realty Resources, Inc. Corporate Profile

Integra Realty Resources, Inc. offers the most comprehensive property valuation and counseling coverage in the United States with 62 independently owned and operated offices in 34 states and the Caribbean. Integra was created for the purpose of combining the intimate knowledge of well-established local firms with the powerful resources and capabilities of a national company. Integra offers integrated technology, national data and information systems, as well as standardized valuation models and report formats for ease of client review and analysis. Integra's local offices have an average of 25 years of service in the local market, and all but one are headed by a Senior Managing Director who is an MAI member of the Appraisal Institute.

A listing of IRR's local offices and their Senior Managing Directors follows:

ATLANTA, GA - Sherry L. Watkins., MAI, FRICS AUSTIN, TX - Randy A. Williams, MAI, SR/WA, FRICS BALTIMORE, MD - G. Edward Kerr, MAI, MRICS BIRMINGHAM, AL - Rusty Rich, MAI, MRICS BOISE, ID - Bradford T. Knipe, MAI, ARA, CCIM, CRE, FRICS BOSTON, MA - David L. Cary, Jr., MAI, MRICS CHARLESTON, SC - Cleveland "Bud" Wright, Jr., MAI CHARLOTTE, NC - Fitzhugh L. Stout, MAI, CRE, FRICS CHICAGO, IL - Eric L. Enloe, MAI, FRICS CINCINNATI, OH - Gary S. Wright, MAI, FRICS, SRA CLEVELAND, OH - Douglas P. Sloan, MAI COLUMBIA, SC - Michael B. Dodds, MAI, CCIM COLUMBUS, OH - Bruce A. Daubner, MAI, FRICS DALLAS, TX - Mark R. Lamb, MAI, CPA, FRICS DAYTON, OH - Gary S. Wright, MAI, FRICS, SRA DENVER, CO - Brad A. Weiman, MAI, FRICS DETROIT, MI - Anthony Sanna, MAI, CRE, FRICS FORT WORTH, TX - Gregory B. Cook, SR/WA GREENSBORO, NC - Nancy Tritt, MAI, SRA, FRICS GREENVILLE, SC - Michael B. Dodds, MAI, CCIM HARTFORD, CT - Mark F. Bates, MAI, CRE, FRICS HOUSTON, TX - David R. Dominy, MAI, CRE, FRICS INDIANAPOLIS, IN - Michael C. Lady, MAI, SRA, CCIM, FRICS JACKSON, MS - J. Walter Allen, MAI, FRICS JACKSONVILLE, FL - Robert Crenshaw, MAI, FRICS KANSAS CITY, MO/KS - Kenneth Jaggers, MAI, FRICS LAS VEGAS, NV - Charles E. Jack IV, MAI LOS ANGELES, CA - John G. Ellis, MAI, CRE, FRICS LOS ANGELES, CA - Matthew J. Swanson, MAI LOUISVILLE, KY - Stacey Nicholas, MAI, MRICS MEMPHIS, TN - J. Walter Allen, MAI, FRICS MIAMI/PALM BEACH, FL - Scott M. Powell, MAI, FRICS

MIAMI/PALM BEACH, FL- Anthony M. Graziano, MAI, CRE, FRICS MINNEAPOLIS, MN - Michael F. Amundson, MAI, CCIM, FRICS NAPLES, FL - Carlton J. Lloyd, MAI, FRICS NASHVILLE, TN - R. Paul Perutelli, MAI, SRA, FRICS NEW JERSEY COASTAL - Halvor J. Egeland, MAI NEW JERSEY NORTHERN - Barry J. Krauser, MAI, CRE, FRICS NEW YORK, NY - Raymond T. Cirz, MAI, CRE, FRICS ORANGE COUNTY, CA - Larry D. Webb, MAI, FRICS ORLANDO, FL - Christopher Starkey, MAI, MRICS PHILADELPHIA, PA - Joseph D. Pasquarella, MAI, CRE, FRICS PHOENIX, AZ - Walter 'Tres' Winius III, MAI, FRICS PITTSBURGH, PA - Paul D. Griffith, MAI, CRE, FRICS PORTLAND, OR - Brian A. Glanville, MAI, CRE, FRICS PROVIDENCE, RI - Gerard H. McDonough, MAI, FRICS RALEIGH, NC - Chris R. Morris, MAI, FRICS RICHMOND, VA - Kenneth L. Brown, MAI, CCIM, FRICS SACRAMENTO, CA - Scott Beebe, MAI, FRICS ST. LOUIS, MO - P. Ryan McDonald, MAI, FRICS SALT LAKE CITY, UT - Darrin W. Liddell, MAI, CCIM, FRICS SAN ANTONIO, TX - Martyn C. Glen, MAI, CRE, FRICS SAN DIEGO, CA - Jeff A. Greenwald, MAI, SRA, FRICS SAN FRANCISCO, CA - Jan Kleczewski, MAI, FRICS SARASOTA, FL - Carlton J. Lloyd, MAI, FRICS SAVANNAH, GA - J. Carl Schultz, Jr., MAI, FRICS, CRE, SRA SEATTLE, WA - Allen N. Safer, MAI, MRICS SYRACUSE, NY - William J. Kimball, MAI, FRICS TAMPA, FL - Bradford L. Johnson, MAI, MRICS TULSA, OK - Robert E. Gray, MAI, FRICS WASHINGTON, DC - Patrick C. Kerr, MAI, SRA, FRICS WILMINGTON, DE - Douglas L. Nickel, MAI, FRICS CARIBBEAN/CAYMAN ISLANDS - James Andrews, MAI, FRICS

Corporate Office

1133 Avenue of the Americas, 27th Floor, New York, New York 10036 Telephone: (212) 255-7858; Fax: (646) 424-1869; E-mail info@irr.com

Website: www.irr.com





Comparison of Report Formats

Reporting Options in 2014-2015 Edition of USPAP	Integra Reporting Formats Effective January 1, 2014	Corresponding Reporting Options in 2012-2013 Edition of USPAP
Appraisal Report	Appraisal Report – Comprehensive Format Self-Contained Appraisal Report	Self-Contained Appraisal Report
	Appraisal Report – Standard Format	Summary Appraisal Report
	Appraisal Report – Concise Summary Format	Minimum Requirements of Summary Appraisal Report
Restricted Appraisal Report	Restricted Appraisal Report	Restricted Use Appraisal Report

USPAP Reporting Options

The 2014-2015 edition of USPAP requires that all written appraisal reports be prepared under one of the following options: Appraisal Report or Restricted Appraisal Report.

An Appraisal Report summarizes the information analyzed, the appraisal methods employed, and the reasoning that supports the analyses, opinions, and conclusions. The requirements for an Appraisal Report are set forth in Standards Rule 2-2 (a) of USPAP.

A Restricted Appraisal Report states the appraisal methods employed and the conclusions reached but is not required to include the data and reasoning that supports the analyses, opinions, and conclusions. Because the supporting information may not be included, the use of the report is restricted to the client, and further, the appraiser must maintain a work file that contains sufficient information for the appraiser to produce an Appraisal Report if required. The requirements for a Restricted Appraisal Report are set forth in Standards Rule 2-2 (b).

Integra Reporting Formats under the Appraisal Report Option

USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal. Accordingly, Integra Realty Resources has established internal standards for three alternative reporting formats that differ in depth and detail yet comply with the USPAP requirements for an Appraisal Report. The three Integra formats are:

- Appraisal Report Comprehensive Format
- Appraisal Report Standard Format
- Appraisal Report Concise Summary Format

An Appraisal Report – Comprehensive Format has the greatest depth and detail of the three report types. It describes and explains the information analyzed, the appraisal methods employed, and the reasoning that supports the analyses, opinions, and conclusions. This format meets or exceeds the former Self-Contained Appraisal Report requirements that were contained in the 2012-2013 edition of USPAP.

An Appraisal Report – Standard Format has a moderate level of detail. It summarizes the information analyzed, the appraisal methods employed, and the reasoning that supports the analyses, opinions, and conclusions. This format meets or exceeds the former Summary Appraisal Report requirements that were contained in the 2012-2013 edition of USPAP.

An Appraisal Report - Concise Summary Format has less depth and detail than the Appraisal Report – Standard Format. It briefly summarizes the data, reasoning, and analyses used in the appraisal process while additional supporting documentation is retained in the work file. This format meets the minimum requirements of the former Summary Appraisal Report that were contained in the 2012-2013 edition of USPAP.

On occasion, clients will request, and Integra will agree to provide, a report that is labelled a Self-Contained Appraisal Report. Other than the label, there is no difference between a Self-Contained Appraisal Report and an Appraisal Report - Comprehensive Format. Both types of reports meet or

exceed the former Self-Contained Appraisal Report requirements set forth in the 2012-2013 edition of USPAP.

Integra Reporting Format under Restricted Appraisal Report Option

Integra provides a Restricted Appraisal Report format under the USPAP Restricted Appraisal Report option. This format meets the requirements of the former Restricted Use Appraisal Report that were contained in the 2012-2013 edition of USPAP.

Property Name:

Confidential

Sub-Property Type:

Call Center

Address:

Confidential

State:

NC

County:

Forsyth

Market Orientation:

Suburban

Lat./Long.:

Confidential

Confidential Photo

IRR Event ID (1096543)

Sale Information

Sale Price:

\$16,600,000

Eff. R.E. Sale Price:

\$16,600,000 01/30/2015

Sale Date: Contract Date:

10/21/2014

Sale Status:

In-Contract

\$/SF GBA: S/SF NRA: \$78.41 \$88.42

Grantor/Seller:

Confidential

Grantee/Buyer:

Confidential

Property Rights: Occupancy at Time of Sale: Leased Fee 100.00

Financing:

Cash to seller

Terms of Sale: Document Type: Cash to seller Confidential

Recording No.:

Verified By:

Confidential Randall L. Echols, MAI

Verification Type:

Confirmed-Other

Operating Data and Key Indicators

Potential Gross Income: Effective Gross Income:

\$1,150,865

Net Operating Income:

\$1,150,865 \$1,150,865

Operating Data Type:

In Place

GRM Actual: EGIM Actual:

14.42 14.42

OAR(Cap. rate)Actual:

6.93%

Improvement and Site Data

MSA:

Winston-Salem, NC

Confidential

211,701

187,743

2.87/2.87

125,017/125,017

Metropolitan Statistical Area

Legal/Tax/Parcel ID:

GBA-SF:

NRA-SF:

Acres(Usable/Gross):

Land-SF(Usable/Gross):

Usable/Gross Ratio:

Year Built:

Property/M&S Class:

Improvements Cond.:

Construction Desc.:

1998 B/B

1.00

Average

Steel frame with concrete

reinforcement. Built as an operations/data center for Wachovia. Lost its Tier II designation in 2007.

No. of Buildings/Stories:

Multi-Tenant/Condo.:

Total Parking Spaces: Park. Ratio 1000 SF GLA:

No. Surface Spaces:

Park. Ratio 1000 SF GBA: Elevators/Count:

Fire Sprinkler Type: Air-Conditioning Type: 1/3

No/No 171

0.91 171

0.81

Yes/4 Yes

Central

Roof, Heating, AC Comm.:

Heavy power with an UPS

system.

Shape:

Rectangular Gently Sloping

Topography: Corner Lot:

Yes

Frontage Feet:

393

Frontage Desc.:

Confidential

Bldg. to Land Ratio FAR:

1.69

Zoning Code:

CI

Zoning Desc.:

Central Industrial

Flood Plain:

No

Utilities:

Electricity, Water Public,

Sewer, Gas

Utilities Desc.:

All available

Bldg. Phy. Info. Source:

Inspection

Source of Land Info.:

Public Records

Comments

One of a 7 property portfolio sale/purchase. Property is 100% leased to Wells Fargo with remaining lease term of 9.8 years thru 9/30/2024. Wells Fargo has a credit rating of Aa3 (Moody's) and AA- (S&P). Recent capital improvements were completed and landlord cost is being reimbursed by tenant. Rent is \$6.13 per square foot in 9/2014 on a NET basis (tenant self manages, landlord responsible for structural) and increases 1.5% every 5 years with next bump 10/1/2019. There are six, 5-yr options. The first option increases 10% and there are 5% increases at the beginning of each of the 5 remaining options. The cap rate is based on in place rent with no vacancy and management expenses included.

Employees utilize off-site parking that is within walking distance to the subject property. Area is in revitalization by Wake Forest Renovation District funding. Previous use was data center, but most recent is for call center operations.

Office Sale Profile Sale No. 2

Location & Property Identification

Property Name:

Wells Fargo Operations

Center (3415)

Sub-Property Type:

Data Center

Address:

101 Greystone Blvd.

City/State/Zip:

Columbia, SC 29210

County:

Richland

Market Orientation:

Suburban

\$20,700,000

\$20,700,000

12/31/2014

In-Contract

Confidential

Leased Fee

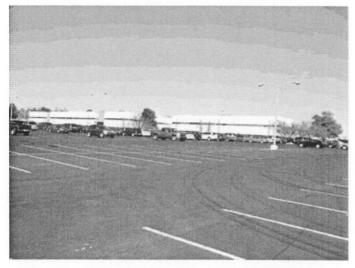
100.00

100.00

Real estate only

\$83.90

\$85.90



Lat./Long.:

34.023941/-81.078537

IRR Event ID (1083894)

Sale Information

Sale Price:

Eff. R.E. Sale Price:

Sale Date:

Sale Status:

\$/SF GBA:

\$/SF NRA:

Grantor/Seller:

NFR ECP I 3415

Columbia/Greystone, LLC

Grantee/Buyer:

Assets Sold:

Property Rights:

% of Interest Conveyed: Occupancy at Time of Sale:

Terms of Sale:

Document Type:

Verified By:

Verification Date:

Verification Source:

Verification Type:

George John

Cash to seller

Contract of Sale

12/22/14

Debbie Hendrix

Confirmed-Lender

Operating Data and Key Indicators

Net Operating Income:

Operating Data Type:

OAR(Cap. rate)Actual:

In Place 7.14%

\$1,477,328

Improvement and Site Data

MSA:

Legal/Tax/Parcel ID:

GBA-SF:

NRA-SF:

Acres(Usable/Gross): Land-SF(Usable/Gross):

Usable/Gross Ratio:

Year Built:

Most Recent Renovation:

Property/M&S Class:

Construction Quality:

Improvements Cond.:

Exterior Walls:

Total Parking Spaces: Park. Ratio 1000 SF GLA:

No. Surface Spaces: Park. Ratio 1000 SF GBA:

Parking Conformity: Elevators/Count:

Fire Sprinkler Type:

Air-Conditioning Type:

Shape: Topography:

Corner Lot:

Columbia, SC Metropolitan

Statistical Area

R07310-01-03

246,720

240,976 14.13/14.13

615,502/615,502

1.00

1976

1982 & 2008 & 2012

B/C

Average

Average

Block 956

3.97

956 3.87

Yes Yes

Roof Central Mounted

Irregular Level

Yes

Office Sale Profile

Improvement and Site Data (Cont'd)

Frontage Feet:

320

Frontage Desc.:

Greystone Blvd.

Frontage Type:

2 way, 2 lanes each way

Traffic Control at Entry:

Traffic light

Traffic Flow:

Moderate

AccessibilityRating:

Above average

Visibility Rating:

- "

Bldg. to Land Ratio FAR:

Excellent 0.40

Zoning Code:

C-3

Zoning Desc.:

General Commercial

Flood Plain:

No

Utilities:

Electricity, Water Public,

Sewer, Gas, Telephone

Bldg. Phy. Info. Source:

Past Appraisal

Source of Land Info.:

Past Appraisal

Comments

Under contract. Property is leased to Wells Fargo on a net basis through 9/2024. All operating expenses are reimbursed. Rent increased to \$6.13 per square foot in 9/2014, which is utilized in the OAR calculation. Rent increases 1.5% in 2018. No vacancy is applied due to term and credit.

Roof replaced in 2008, renovated all restrooms and cafeteria in 2012.

Property Name:

Wells Fargo Operations

Center (3415)

Sub-Property Type:

Data Center

Address:

101 Greystone Blvd.

City/State/Zip:

Columbia, SC 29210

County:

Richland

Market Orientation:

Suburban



Lat./Long.:

34.023941/-81.078537

IRR Event ID (1054589)

Sale Information

Sale Price: Eff. R.E. Sale Price:

Sale Date:

Sale Status: \$/SF GBA:

\$/SF NRA:

Grantor/Seller:

Grantee/Buyer:

Assets Sold:

Property Rights: % of Interest Conveyed:

Occupancy at Time of Sale:

Financing:

Terms of Sale:

\$4,679,560

Document Type:

Recording No.:

Verified By: Verification Source:

Verification Type:

Operating Data and Key Indicators

Potential Gross Income:

03/08/2013 Closed

\$19,671,510

\$19,671,510

\$79.73 \$81.63

First States Investors 3300 B,

NFR ECP I - 3415 Columbia

Greystone, LLC

Real estate only

Leased Fee 100.00

100.00 Assumption

Market assumption of

\$14,991,950 and cash of

Deed

1846/2918

Debora A. Hendrix, MAI Appraisal, lease, purchaser,

seller

Confirmed-Buyer & Seller

Effective Gross Income:

Net Operating Income: Reserves Included:

Operating Data Type: **GRM Actual:**

FGIM Actual:

OAR(Cap. rate)Actual: Management Included: 7.40% No

Tenants / Credit / Chain

Building Tenant: Net Lease Type:

Wells Fargo Absolute Net

\$1,455,495

\$1,455,495

\$1,455,495

In Place

13.52

13.52

No

Improvement and Site Data

MSA:

Columbia, SC Metropolitan Statistical Area

Legal/Tax/Parcel ID:

R07310-01-03 246,720

GBA-SF: NRA-SF:

240,976 14.13/14.13

Acres(Usable/Gross): Land-SF(Usable/Gross):

615,502/615,502

Usable/Gross Ratio: Year Built:

1.00 1976

Most Recent Renovation:

1982 & 2008 & 2012

Property/M&S Class:

B/C

Construction Quality:

Average

Improvements Cond.:

Average

Exterior Walls:

Block

Total Parking Spaces:

956

Park. Ratio 1000 SF GLA:

3.97

No. Surface Spaces:

956

Park. Ratio 1000 SF GBA:

3.87

Parking Conformity: Elevators/Count: Yes

Elevators/Count:

Yes

Fire Sprinkler Type:

Yes

Air-Conditioning Type:

Roof Central Mounted

Shape:

Irregular

Topography:

Level

Corner Lot:

...

Frontage Feet:

Yes

Frontage Desc.:

320

Hontage Desc..

Greystone Blvd. 2 way, 2 lanes each way

Frontage Type: Traffic Control at Entry:

. way, 2 lailes each

Traffic Flow:

Traffic light

Hailic Flow.

Moderate

AccessibilityRating:

Above average

Visibility Rating:

Excellent

Bldg. to Land Ratio FAR:

0.40 C-3

Zoning Code: Zoning Desc.:

General Commercial

Flood Plain:

No

Utilities:

Electricity, Water Public,

Sewer, Gas, Telephone

Bldg. Phy. Info. Source:

Source of Land Info.:

Past Appraisal

Past Appraisal

Comments

Property is leased to Wells Fargo on an absolute net basis through 9/2024. Rent will increase to \$6.13 per square foot in 9/2014. Year 1 rent is utilized in the OAR calculation. Rent increases 1.5% in 2018. No vacancy is applied due to term and credit. Management is a pass-through expense and is not applied.

Roof replaced in 2008, renovated all restrooms and cafeteria in 2012.

Office Sale Profile Sale No. 4

Location & Property Identification

Property Name: Southwest Corporate Call

Center

Sub-Property Type: Call Center

Address: 7100 Municipal Dr.

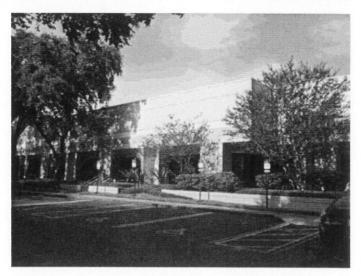
City/State/Zip: Orlando, FL 32819

County: Orange

Market Orientation: Suburban

Property Location: The property is located at the

northwest corner of Municipal Drive and Carrier Drive



Lat./Long.:

28.458632/-81.452240

IRR Event ID (711061)

Pro-forma Buyer

11.40%

Yes

Sale Information

 Sale Price:
 \$8,200,000

 Eff. R.E. Sale Price:
 \$8,200,000

 Sale Date:
 09/30/2013

 Sale Status:
 Closed

 \$/SF GBA:
 \$83.02

 \$/SF NRA:
 \$78.11

Grantor/Seller: 7100 Municipal Drive, LLC
Grantee/Buyer: AAA Global Investment, LLC

Assets Sold:

Property Rights:

Sold:

Real estate only

Leased Fee

Mof Interest Conveyed:

100.00

Exposure Time:

Sold:

Terms of Sale:

Document Type:

Real estate only

Real estate only

Real estate only

Leased Fee

Months

Tomoths

Tomoths

Arm's Length

Warranty Deed

Recording No.: OR Book 10644, Page 0608

Verified By: Robert C. Lewis
Verification Date: 11/12/13
Verification Type: Confirmed-Other

Committee our

Operating Data and Key Indicators

Net Operating Income: \$935,000 Reserves Included: Yes

Management Included:

Operating Data Type:

OAR(Cap. rate)Actual:

MSA: Orlando-Kissimmee, FL Metropolitan Statistical Area

Legal/Tax/Parcel ID: 30-23-29-2789-00-010 & 020

GBA-SF: 104,977

NRA-SF: 104,977

Acres(Usable/Gross): 13.29/13.29

Land-SF(Usable/Gross): 578,912/578,912

Usable/Gross Ratio: 1.00
Year Built: 1984
Property/M&S Class: C/B
Construction Quality: Average
Improvements Cond.: Average

Exterior Walls: Concrete Precast

No. of Buildings/Stories: 1/1

Multi-Tenant/Condo.: No/No
Total Parking Spaces: 968

Park. Ratio 1000 SF GLA: 9.22

Park. Ratio 1000 SF GBA: 9.22

Fire Sprinkler Type: Wet

Air-Conditioning Type:

Central

Shape:

Irregular

Topography:

Level

Corner Lot:

Yes

Bldg. to Land Ratio FAR:

0.18

Zoning Code:

I-P Industrial

Zoning Desc.: Easements:

No

Environmental Issues:

No

Flood Plain:

NIO

Utilities:

Electricity, Water Public,

Sewer

Utilities Desc.:

All available

Source of Land Info.:

Public Records

Comments

The property is 100% occupied by Walt Disney World Parks and Resorts, Inc. who has leased the building since 1988, with the current term expiring on June 30, 2017. The current rent is \$10.13 per square foot, triple net with the tenant paying CAM, plus utilities and janitorial expenses directly. The property was listed for sale approximately five months prior to the sale. The reported capitalization rate is 11.40%, based on the buyer's pro-forma.

This is a single tenant call center located at the southwest corner of Municipal Drive and Vanguard Drive, plus a non-contiguous overflow parking lot along the east side of Municipal Drive in the International Drive tourist commercial district of Orlando, Florida. The improvements consist of 98% office finish. Overall, the property totals 13.02 acres, including the satellite parking lot. Construction is tilt-wall concrete with fixed glass storefronts and 10' interior ceiling heights. This is a 24-hour call center with cafeteria, high security and back-up generators.

Property Name:

Time Warner Call Center

Sub-Property Type:

Call Center

Address:

3140 W. Arrowood Rd.

City/State/Zip:

Charlotte, NC 28273

County:

Mecklenburg

Submarket:

Southwest / I-77

Market Orientation:

Suburban



Lat./Long.:

35.146991/-80.926291

IRR Event ID (1088350)

Lease Information

Lessor:

GNP 06A, LLC

Lessee:

Time Warner Cable Southeast.

LLC

Init Year Contract Rate:

\$10.60 /\$/SF/YR

Effective Lease Rate:

\$10.60 /\$/SF/YR

Lease Commencement:

07/01/2014

Lease Expiration:

06/30/2026

Term of Lease:

144 months

Space Type:

Office

Transaction Reliability:

IRR Confirmed

Leased Area:

113,600

Full Building Lease:

Yes

Lease Expense Information

Lease Reimburse. Type:

Triple Net

Improvement and Site Data

MSA:

Charlotte-Gastonia-Concord, NC-SC Metropolitan Statistical

Area

Legal/Tax/Parcel ID:

201-451-10

GBA-SF:

113,600

NRA-SF:

113,600

Acres(Usable/Gross):

11.75/13.55

Land-SF(Usable/Gross):

511,656/590,064

Usable/Gross Ratio:

0.87

Year Built: 2001 Most Recent Renovation: 2004 Property/M&S Class: A/C Construction Quality: Good Improvements Cond.: Good

Construction Desc.: Concrete tilt-up, addition in

2004

No. of Buildings/Stories:

1/1

Total Parking Spaces:

650

Park, Ratio 1000 SF GLA:

5.72

Park. Ratio 1000 SF GBA:

5.72

Fire Sprinkler Type:

Yes

Roof, Heating, AC Comments:

Flat roof. HVAC - 100% Irregular

Topography:

Shape:

Level

Corner Lot:

No

Frontage Feet:

1729

Frontage Desc.:

849' W. Arrowood Road and 880' Whitehall Executive

Bldg. to Land Ratio FAR: Zoning Code:

0.19 BP (CD)

Zoning Desc.:

Business Park (Conditional

District)

Flood Plain:

Yes

AE

Flood Zone:

Portion within 100-year

floodplain

Flood Zone Designation:

Utilities Desc.:

All public available

Bldg. Phy. Info. Source: Source of Land Info.:

Other

Other

Comments

3 dock height doors and 20' clear height in warehouse portion.

****This is a newly signed lease extension****. Tenant has been in building since 2001 (at time of construction). Call center property with some warehouse in it.

Property Name:

TelX Data Center

Sub-Property Type:

Data Center

Address:

2 Peekay Dr.

City/State/Zip:

Clifton, NJ 07015

County:

Passaic

Market Orientation:

Suburban



Lessor:

GITC 2 Peekay Drive, LLC

Lessee:

Telx-Clifton, LLC

Init Year Contract Rate: Effective Lease Rate: \$10.00 /\$/SF/YR \$10.00 /\$/SF/YR

Lease Commencement:

06/01/2013

Lease Expiration:

05/31/2034

Term of Lease: Space Type:

252 months

Escalations:

Office

Verified with:

Fixed Steps Rent Roll

Transaction Reliability:

IRR Confirmed

Leased Area:

214,900

Lease Expense Information

Lease Reimburse. Type:

Net

Improvement and Site Data

MSA:

New York-Northern New

Jersey-Long Island, NY-NJ-PA Metropolitan Statistical Area

Legal/Tax/Parcel ID:

B:61.03-L:38

GBA-SF:

215,533

NRA-SF:

214,900

Acres(Usable/Gross):

2.87/2.87

Land-SF(Usable/Gross):

124,930/124,930



Lat./Long.:

40.831531/-74.124404

IRR Event ID (785999)

Usable/Gross Ratio:

Year Built:

Built:

Property/M&S Class: Construction Quality:

Improvements Cond.:

Exterior Walls:
Construction Desc.:

Construction Desc.: No. of Buildings/Stories:

Multi-Tenant/Condo.: Ceiling Height Minimum:

Ceiling Height Maximum: Total Parking Spaces:

Park. Ratio 1000 SF GLA: No. Surface Spaces:

Park. Ratio 1000 SF GBA: Elevators Count:

Fire Sprinkler Type:

Air-Conditioning Type:

Shape: Topography:

Vegetation:

Corner Lot: Bldg. to Land Ratio FAR:

Zoning Code: Flood Plain:

Flood Zone Designation:

Utilities:

1.00

2013

A/B Excellent

Good

Concrete Precast Masonry/Steel

1/3 No/No 18.00 20.00

84 0.39 84

0.39 Yes/3

Other

Roof Central Mounted

Irregular Other

Grass and shrubs

No 1.73

M-2 No

> Electricity, Water Public, Sewer, Gas, Telephone, Fiber

Sewer, Gas, Telephone Optics

Bldg. Phy. Info. Source:

Past Appraisal

Source of Land Info.:

Other

Comments

Annual rent increases over the 252 months term.

Property Name:

12 Reads Way

Sub-Property Type:

Call Center

Address:

12 Reads Way

City/State/Zip:

New Castle Hundred, DE

19720

County:

New Castle

Market Orientation:

Suburban



Lat./Long.: 39.686490/-75.611531

IRR Event ID (750499)

Lease Information

Lessor: 12 Reads Way LLC Lessee: Discover Bank Init Year Contract Rate: \$10.25 /\$/SF/YR Effective Lease Rate: \$10.25 /\$/SF/YR Lease Commencement: 01/01/2012 Lease Expiration: 12/31/2021 Term of Lease: 120 months Lease Type: National Space Type: Office **Escalations: Fixed Steps** Verified with: Broker Transaction Reliability: Confirmed Leased Area: 106,878

Full Building Lease:

Lease Reimburse. Type:

Triple Net

Yes

Improvement and Site Data

Lease Expense Information

MSA:

Philadelphia-Camden-Wilming

ton, PA-NJ-DE-MD

Metropolitan Statistical Area

Legal/Tax/Parcel ID:

10-013.00-028

GBA-SF:

106,878

NRA-SF: 106,878 Acres(Gross): 6.39 Land-SF(Gross): 278,348

Year Built: 1987 Most Recent Renovation: 2014 Property/M&S Class: A-/C

Improvements Cond.: Average
No. of Buildings/Stories: 1/3

Total Parking Spaces: 910
Park. Ratio 1000 SF GLA: 8.51
Park. Structure Space: 910
No. Covered Spaces: 910
Park. Ratio 1000 SF GBA: 8.51

Elevators Count: Yes
Fire Sprinkler Type: Yes
Shape: Irregular

Topography: Level Bldg. to Land Ratio FAR: 0.38

Zoning Code:

Zoning Desc.: Business Park
Comm. Panel No.: 10003C0155J
Date: 01/17/2007

e: 01/17/2007

Utilities: Electricity, Water Public,

BP

Sewer, Gas

Bldg. Phy. Info. Source: Source of Land Info.:

Broker Broker

Comments

The subject is an existing office property containing



Comments (Cont'd)

106,878 square feet of rentable area. The improvements were constructed in 1987 and include a above-ground two-story parking deck. As of the effective appraisal date, the improvements are 100% leased to a single tenant. The tenant is currently undertaking a renovation in which the entire interior is being renovated; however all improvements are leasehold. The site area is 6.39 acres.

Renewal and extension of an existing lease. Rent increases \$0.30/SF annually.

Property Name: Former Telvista Call Center

Sub-Property Type: Call Center

Address: 1221 Coit Rd.

City/State/Zip: Plano, TX 75075

County: Collin Submarket: Plano

Market Orientation: Suburban

11.29/11.29

1.00

1986

2008

Heavy

Other

Masonry

491,792/491,792

Roof: Flat; built-up

Lat./Long.:

Acres(Usable/Gross):

Usable/Gross Ratio:

Land-SF(Usable/Gross):

33.016250/-96.766791

IRR Event ID (720507)

Lease Information

Lessee: Internap Network Services

Year Built: Init Year Contract Rate: \$11.25 /\$/SF/YR Most Recent Renovation: Effective Lease Rate: \$11.25 /\$/SF/YR Construction Desc.: Lease Commencement: 10/01/2011 Power Desc: Lease Expiration:

06/30/2022 Roof, Heating, AC Comments: Term of Lease: 129 months Shape:

Irregular Lease Type: Local Topography: Level Space Type: Industrial Frontage Desc.: Coit Road **Escalations: Fixed Steps** Bldg. to Land Ratio FAR: 0.23 Transaction Reliability: Confirmed Zoning Code: N/A

Leased Area: 125,030 Zoning Desc.: None Concessions: None Easements: No Flood Plain: Base Tenant Improv.: \$16.00 No **Utilities:**

Electricity, Water Public, Full Building Lease: Yes Sewer, Gas, Telephone Renewal Options: Yes

Lease Expense Information

Lease Reimburse. Type: Triple Net Office Use

Improvement and Site Data

Unit Unit No. of **Total Size** % of Description Units Category Total MSA:

Dallas-Fort Worth-Arlington, TX Metropolitan Statistical 125,030.00

Utilities Desc.: Source of Land Info.:

125,030.00 Legal/Tax/Parcel ID: See Notes

GBA-SF: 125,030 Comments NRA-SF: 125,030

Area

Comments (Cont'd)

Legal Description: 12.290 acres of land in Plano, Collin County, Texas.

Tenant received \$2,000,000 in TI. Starting October 2011, NNN rent is \$11.25/SF increasing to \$12.25/SF NNN in July 2014; then to \$13.25/SF in July 16; to \$14.25/SF in July 2018; to \$15.25/SF in July 2020. All expenses are paid by lessee including management fees of \$6,000 per year. Renewal options could potentially extend the lease through June 2037. There is no termination option.