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March 18, 2016

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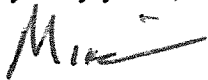
Re: A & R Marine Corp. – Rate Case Docket No. 4586

Dear Terry:

Pursuant to the request you made on behalf of the Town of Portsmouth at the public comment hearing on Tuesday evening, March 15, 2016, enclosed are schedules showing the potential impact of a discounted municipal rate at 25% of the rate increase and 50% of the rate increase.

If you need any further information, please do not hesitate to call.

Very truly yours,


Michael R. McElroy

MRMc:tmg

cc: Service List

A&R Marine Corp. – Docket No. 4586 - General Rate Filing
Updated 2/23/16

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Calculation of Vehicle Rates
A&R MARINE CORP

Schedule DGB-14b
Impact of Town Requested Municipal Rates

	Count One Way	Current Rate	Current Revenue	Rates as filed in DGB Supplemental	Town Requested 50% Muni Rate Increase	Town Requested 25% Muni Rate Increase
<u>Town Vehicles</u>						
Municipal Emergency/Public Works - Passenger Car with Driver	6	\$ 15.50	\$ 93	\$ 32.85	\$ 15.50	\$ 15.50
Municipal Emergency/Public Works - SUV, Vans & Pick-up Trucks:	2	\$ 15.50	\$ 31	\$ 32.85	\$ 24.75	\$ 24.75
Municipal Emergency/Public Works - Trucks (1 ton)	3	\$ 21.50	\$ 65	\$ 45.60	\$ 32.25	\$ 26.88
Municipal Emergency/Public Works - Trucks (2-3 tons)	2	\$ 34.00	\$ 68	\$ 72.10	\$ 51.00	\$ 42.50
Municipal Emergency/Public Works - Trucks (4-5 tons)	3	\$ 37.50	\$ 113	\$ 79.50	\$ 56.25	\$ 46.88
Municipal Emergency/Public Works - Trucks (5-10 tons)	2	\$ 62.00	\$ 124	\$ 131.45	\$ 93.00	\$ 77.50
Municipal Emergency/Public Works - Trucks (10-20 tons)	83	\$ 77.50	\$ 6,433	\$ 164.35	\$ 116.25	\$ 96.88
Municipal Emergency/Public Works - Trucks (20-30 Tons)	196	\$ 124.00	\$ 24,304	\$ 262.95	\$ 186.00	\$ 155.00
			\$ 31,230	\$ 66,224	\$ 36,456	\$ 30,380
					\$ 46,801	\$ 39,024

Impact on other Vehicles

Percentage Increase			112%		118%	121%
Passenger Cars with Driver	\$ 15.50	\$ 32.85	\$ 33.85	\$ 34.25	\$ 34.25	\$ 34.25
Six One-Way Trip Frequent User Ticket Cards	\$ 75.00	\$ 159.05	\$ 163.75	\$ 165.65	\$ 165.65	\$ 165.65
SUV, Vans & Pick-up Trucks: up to 1 ton	\$ 15.50	\$ 32.85	\$ 33.85	\$ 34.25	\$ 34.25	\$ 34.25
Other 1 Ton (rated capacity) Pickups & Vans	\$ 21.50	\$ 45.60	\$ 46.95	\$ 47.50	\$ 47.50	\$ 47.50
2-3 Ton (rated capacity) Pickups & Vans	\$ 34.00	\$ 72.10	\$ 74.25	\$ 75.10	\$ 75.10	\$ 75.10
Other Trucks 4 - 5 Tons	\$ 37.50	\$ 79.50	\$ 81.90	\$ 82.85	\$ 82.85	\$ 82.85
Other Trucks 5 - 10 Tons	\$ 62.00	\$ 131.45	\$ 135.40	\$ 136.95	\$ 136.95	\$ 136.95
Other Trucks 10 - 20 Tons	\$ 77.50	\$ 164.35	\$ 169.25	\$ 171.20	\$ 171.20	\$ 171.20
Other Trucks 20 - 30 Tons	\$ 124.00	\$ 262.95	\$ 270.75	\$ 273.90	\$ 273.90	\$ 273.90

Calculation of Vehicle Rates
A&R MARINE CORP

Schedule DGB-14b
Town Requested Municipal Rate
25%

<u>Vehicle Revenue at Current Rates</u>	One way Count or Usage	Current Rate	Current Revenue
Cars	7,798	\$ 15.50	\$ 120,869
Cars-Frequent User (6 ticket card) (Rate Shown is 1 trip)	2,877	\$ 12.50	\$ 35,963
SUV, Vans & Pick-up Trucks: up to 1 ton	6,052	\$ 15.50	\$ 93,806
Trucks (1 ton)	243	\$ 21.50	\$ 5,225
Trucks (2-3 tons)	42	\$ 34.00	\$ 1,428
Trucks (4-5 tons)	236	\$ 37.50	\$ 8,850
Trucks (5-10 tons)	158	\$ 62.00	\$ 9,796
Trucks (10-20 tons)	312	\$ 77.50	\$ 24,180
Trucks (20-30 Tons)	62	\$ 124.00	\$ 7,688
			<u>\$ 307,804</u>
Residents using Cars-Frequent User (6 ticket card) (Rate Shown is 1 trip)	1,584	\$ 12.50	\$ 19,800
Residents using One Way Car/SUV/Vans/Truck under 1 ton	2,724	\$ 15.50	\$ 42,222
Municipal Emergency/Public Works - Passenger Car with Driver	6	\$ 15.50	\$ 93
Municipal Emergency/Public Works - SUV, Vans & Pick-up Trucks:	2	\$ 15.50	\$ 31
Municipal Emergency/Public Works - Trucks (1 ton)	3	\$ 21.50	\$ 65
Municipal Emergency/Public Works - Trucks (2-3 tons)	2	\$ 34.00	\$ 68
Municipal Emergency/Public Works - Trucks (4-5 tons)	3	\$ 37.50	\$ 113
Municipal Emergency/Public Works - Trucks (5-10 tons)	2	\$ 62.00	\$ 124
Municipal Emergency/Public Works - Trucks (10-20 tons)	83	\$ 77.50	\$ 6,433
Municipal Emergency/Public Works - Trucks (20-30 Tons)	196	\$ 124.00	\$ 24,304
			<u>\$ 93,252</u>
			<u>\$ 401,056</u>

Proposed Resident & Town Requested Municipal Vehicle Rate

Current revenue generated (See above) \$ 93,252

Proposed

Islander Resident Passenger Cars with Driver	1,584	\$ 15.50	\$ 24,552
Islander Resident Passenger SUV, Van and Pick-up with Driver	2,724	\$ 24.75	\$ 67,419
Municipal Emergency/Public Works - Passenger Car with Driver	6	\$ 15.50	\$ 93
Municipal Emergency/Public Works - SUV, Vans & Pick-up Trucks:	2	\$ 24.75	\$ 50
Municipal Emergency/Public Works - Trucks (1 ton)	3	\$ 26.88	\$ 81
Municipal Emergency/Public Works - Trucks (2-3 tons)	2	\$ 42.50	\$ 85
Municipal Emergency/Public Works - Trucks (4-5 tons)	3	\$ 46.88	\$ 141
Municipal Emergency/Public Works - Trucks (5-10 tons)	2	\$ 77.50	\$ 155
Municipal Emergency/Public Works - Trucks (10-20 tons)	83	\$ 96.88	\$ 8,041
Municipal Emergency/Public Works - Trucks (20-30 Tons)	196	\$ 155.00	\$ 30,380

Net increase required from Resident & Municipal Vehicles

\$ 130,995
\$ 37,744 *

Calculation of Vehicle Rates
A&R MARINE CORP

Schedule DGB-14b
Town Requested Municipal Rate
25%

Calculation of Proposed Across the Board Increase for Non-Resident Vehicles

All Vehicle Revenue at current rates	\$ 401,056	Schedule-DGB-13
Across the Board Percentage Increase to all Rate Revenue Sources	<u>102.19%</u>	Schedule-DGB-13
Revenue increase covered by Vehicle Rates	\$ 409,828	
Vehicle Rates increase covered by Residential & Municipal Rates	<u>\$ (37,744) *</u>	
Net increase required from all Non-Resident Vehicles	\$ 372,084	
Revenue from all Non-Resident Vehicles at current rates	\$ 307,804	
Across the Board Percentage Increase for All Non-Resident Vehicles	<u>120.88%</u>	

Calculation of Proposed Rates for Non-Resident Vehicles

	<u>Current Rate</u>	<u>% Increase</u>	<u>Proposed Rate</u>		
<u>Passenger Vehicle Rates Prudence & Hoq Island</u>					
Junk Passenger Cars	\$ 12.50	120.88%	\$ 27.60		Amt over filed \$ 1.10
Passenger Cars with Driver	\$ 15.50	120.88%	\$ 34.25	One Way	\$ 1.40
	\$ 31.00		\$ 68.50	Round Trip	\$ 2.80
Six One-Way Trip Frequent User Ticket Cards	\$ 75.00	120.88%	\$ 165.65		\$ 6.60
<u>Vehicle Rates</u>					
SUV, Vans & Pick-up Trucks: up to 1 ton	\$ 15.50	120.88%	\$ 34.25	One Way	\$ 1.40
	\$ 31.00		\$ 68.50	Round Trip	\$ 2.80
Other 1 Ton (rated capacity) Pickups & Vans	\$ 21.50	120.88%	\$ 47.50	One Way	\$ 1.90
	\$ 43.00		\$ 95.00	Round Trip	\$ 3.80
2-3 Ton (rated capacity) Pickups & Vans	\$ 34.00	120.88%	\$ 75.10	One Way	\$ 3.00
	\$ 68.00		\$ 150.20	Round Trip	\$ 6.00
Other Trucks 4 - 5 Tons	\$ 37.50	120.88%	\$ 82.85	One Way	\$ 3.35
	\$ 75.00		\$ 165.70	Round Trip	\$ 6.70
Other Trucks 5 - 10 Tons	\$ 62.00	120.88%	\$ 136.95	One Way	\$ 5.50
	\$ 124.00		\$ 273.90	Round Trip	\$ 11.00
Other Trucks 10 - 20 Tons	\$ 77.50	120.88%	\$ 171.20	One Way	\$ 6.85
	\$ 155.00		\$ 342.40	Round Trip	\$ 13.70
Other Trucks 20 - 30 Tons	\$ 124.00	120.88%	\$ 273.90	One Way	\$ 10.95
	\$ 248.00		\$ 547.80	Round Trip	\$ 21.90
Moving Vans, U-Haul, Cube Trucks				- refer truck category	
Cement Trucks				- refer truck category	
Camp Trailers				- refer truck category	
Recreational self propelled vehicles				- refer truck category	

Calculation of Vehicle Rates
A&R MARINE CORP

Schedule DGB-14b
Town Requested Municipal Rate
50%

<u>Vehicle Revenue at Current Rates</u>	One way Count or Usage	Current Rate	Current Revenue
Cars	7,798	\$ 15.50	\$ 120,869
Cars-Frequent User (6 ticket card) (Rate Shown is 1 trip)	2,877	\$ 12.50	\$ 35,963
SUV, Vans & Pick-up Trucks: up to 1 ton	6,052	\$ 15.50	\$ 93,806
Trucks (1 ton)	243	\$ 21.50	\$ 5,225
Trucks (2-3 tons)	42	\$ 34.00	\$ 1,428
Trucks (4-5 tons)	236	\$ 37.50	\$ 8,850
Trucks (5-10 tons)	158	\$ 62.00	\$ 9,796
Trucks (10-20 tons)	312	\$ 77.50	\$ 24,180
Trucks (20-30 Tons)	62	\$ 124.00	\$ 7,688
			<u>\$ 307,804</u>
Residents using Cars-Frequent User (6 ticket card) (Rate Shown is 1 trip)	1,584	\$ 12.50	\$ 19,800
Residents using One Way Car/SUV/Vans/Truck under 1 ton	2,724	\$ 15.50	\$ 42,222
Municipal Emergency/Public Works - Passenger Car with Driver	6	\$ 15.50	\$ 93
Municipal Emergency/Public Works - SUV, Vans & Pick-up Trucks:	2	\$ 15.50	\$ 31
Municipal Emergency/Public Works - Trucks (1 ton)	3	\$ 21.50	\$ 65
Municipal Emergency/Public Works - Trucks (2-3 tons)	2	\$ 34.00	\$ 68
Municipal Emergency/Public Works - Trucks (4-5 tons)	3	\$ 37.50	\$ 113
Municipal Emergency/Public Works - Trucks (5-10 tons)	2	\$ 62.00	\$ 124
Municipal Emergency/Public Works - Trucks (10-20 tons)	83	\$ 77.50	\$ 6,433
Municipal Emergency/Public Works - Trucks (20-30 Tons)	196	\$ 124.00	\$ 24,304
			<u>\$ 93,252</u>
			<u>\$ 401,056</u>

Proposed Resident & Town Requested Municipal Vehicle Rate

<i>Current revenue generated</i>	<i>(See above)</i>		\$ 93,252
<i>Proposed</i>			
Islander Resident Passenger Cars with Driver	1,584	\$ 15.50	\$ 24,552
Islander Resident Passenger SUV, Van and Pick-up with Driver	2,724	\$ 24.75	\$ 67,419
Municipal Emergency/Public Works - Passenger Car with Driver	6	\$ 15.50	\$ 93
Municipal Emergency/Public Works - SUV, Vans & Pick-up Trucks:	2	\$ 24.75	\$ 50
Municipal Emergency/Public Works - Trucks (1 ton)	3	\$ 32.25	\$ 97
Municipal Emergency/Public Works - Trucks (2-3 tons)	2	\$ 51.00	\$ 102
Municipal Emergency/Public Works - Trucks (4-5 tons)	3	\$ 56.25	\$ 169
Municipal Emergency/Public Works - Trucks (5-10 tons)	2	\$ 93.00	\$ 186
Municipal Emergency/Public Works - Trucks (10-20 tons)	83	\$ 116.25	\$ 9,649
Municipal Emergency/Public Works - Trucks (20-30 Tons)	196	\$ 186.00	\$ 36,456
			<u>\$ 138,772</u>
Net increase required from Resident & Municipal Vehicles			<u>\$ 45,520 *</u>

Calculation of Vehicle Rates
A&R MARINE CORP

Schedule DGB-14b
Town Requested Municipal Rate
50%

Calculation of Proposed Across the Board Increase for Non-Resident Vehicles

All Vehicle Revenue at current rates	\$ 401,056	Schedule-DGB-13
Across the Board Percentage Increase to all Rate Revenue Sources	<u>102.19%</u>	Schedule-DGB-13
Revenue increase covered by Vehicle Rates	\$ 409,828	
Vehicle Rates increase covered by Residential & Municipal Rates	<u>\$ (45,520) *</u>	
Net increase required from all Non-Resident Vehicles	\$ 364,307	
Revenue from all Non-Resident Vehicles at current rates	<u>\$ 307,804</u>	
Across the Board Percentage Increase for All Non-Resident Vehicles	<u>118.36%</u>	

Calculation of Proposed Rates for Non-Resident Vehicles

<u>Passenger Vehicle Rates Prudence & Hog Island</u>	<u>Current Rate</u>	<u>% Increase</u>	<u>Proposed Rate</u>		<u>Amt over filed</u>
Junk Passenger Cars	\$ 12.50	118.36%	\$ 27.30		\$ 0.80
Passenger Cars with Driver	\$ 15.50	118.36%	\$ 33.85	One Way	\$ 1.00
	\$ 31.00		\$ 67.70	Round Trip	\$ 2.00
Six One-Way Trip Frequent User Ticket Cards	\$ 75.00	118.36%	\$ 163.75		\$ 4.70
<u>Vehicle Rates</u>					
SUV, Vans & Pick-up Trucks: up to 1 ton	\$ 15.50	118.36%	\$ 33.85	One Way	\$ 1.00
	\$ 31.00		\$ 67.70	Round Trip	\$ 2.00
Other 1 Ton (rated capacity) Pickups & Vans	\$ 21.50	118.36%	\$ 46.95	One Way	\$ 1.35
	\$ 43.00		\$ 93.90	Round Trip	\$ 2.70
2-3 Ton (rated capacity) Pickups & Vans	\$ 34.00	118.36%	\$ 74.25	One Way	\$ 2.15
	\$ 68.00		\$ 148.50	Round Trip	\$ 4.30
Other Trucks 4 - 5 Tons	\$ 37.50	118.36%	\$ 81.90	One Way	\$ 2.40
	\$ 75.00		\$ 163.80	Round Trip	\$ 4.80
Other Trucks 5 - 10 Tons	\$ 62.00	118.36%	\$ 135.40	One Way	\$ 3.95
	\$ 124.00		\$ 270.80	Round Trip	\$ 7.90
Other Trucks 10 - 20 Tons	\$ 77.50	118.36%	\$ 169.25	One Way	\$ 4.90
	\$ 155.00		\$ 338.50	Round Trip	\$ 9.80
Other Trucks 20 - 30 Tons	\$ 124.00	118.36%	\$ 270.75	One Way	\$ 7.80
	\$ 248.00		\$ 541.50	Round Trip	\$ 15.60
Moving Vans, U-Haul, Cube Trucks	- refer truck category				
Cement Trucks	- refer truck category				
Camp Trailers	- refer truck category				
Recreational self propelled vehicles	- refer truck category				