

March 3, 2021

**VIA ELECTRONIC FILING AND  
HAND-DELIVERY**

Ms. Luly Massaro, Clerk  
Rhode Island Public Utilities Commission  
89 Jefferson Blvd.  
Warwick, R.I. 02888

**Re: Advanced Corporate Networking, Inc.**

Dear Ms. Massaro:

On behalf of Advanced Corporate Networking, Inc., enclosed please find for filing with the Commission the following in connection with the above-referenced matter:

1. Original and three (3) copies of Advanced Corporate Networking, Inc.'s Application for Authority / Statement of Business Operations; and
2. Filing fee in the amount of \$300 payable to *The State of Rhode Island*.

On behalf of Advanced Corporate Networking, Inc. and in support of this application we have enclosed one copy of its corporate financial statements in a separate envelope marked "CONFIDENTIAL AND PROPRIETARY" and respectfully request confidential treatment of the enclosed financial documents. We request that this financial information be restricted to Commission and Division and their counsel and staff who will be reviewing this application for review by the Commission.

Please do not hesitate to contact me should you have any questions or concerns regarding this filing.

Respectfully Submitted,  
Advanced Corporate Networking, Inc.  
By its Attorneys:

/s/ Alan M. Shoer  
Alan M. Shoer, Esq.

Enclosures  
cc: Ron Richtarich (*via e-mail*)

**RHODE ISLAND PUBLIC UTILITIES COMMISSION**

\_\_\_\_\_ )  
 )  
In the Matter of )  
 )  
**Advanced Corporate Networking, Inc.** ) Docket No. \_\_\_\_\_  
 )  
Application for Authority as a Class VI )  
Telecommunications Service )  
Provider in the State of Rhode Island )  
\_\_\_\_\_ )

**STATEMENT OF BUSINESS OPERATIONS**

Advanced Corporate Networking, Inc. (“Applicant”), by its undersigned counsel and pursuant to the Rhode Island Public Utilities Commission (“Commission”) order in Docket No. 2129, hereby files this Statement of Business Operations (“SBO”) to authorize it to provide Class VI competitive telecommunications services throughout the State of Rhode Island. In support of this application, Applicant hereby provides the following information:

**a. Corporate name, complete address, telephone/fax numbers, e-mail address:**

Advanced Corporate Networking Inc.  
192 Naugatuck Ave.  
Milford, Connecticut 06460  
Phone: 203-874-5545  
Fax: 203-876-1788  
Email: [ronr@digitalbackoffice.com](mailto:ronr@digitalbackoffice.com)

Applicant is a Connecticut corporation, organized under the laws of the State of Connecticut. Attached as **Exhibit A** is a copy of Applicant’s Authority to do business in Rhode Island, issued on March 1, 2021. **Exhibit B** is a copy of the Applicant’s Certificate of Good Standing, issued by the Rhode Island Secretary of State on March 1, 2021. Applicant is also registered as a telecommunications provider in the State of New York and in the State of Connecticut.

**b. Local Company name, complete address, telephone/fax numbers, e-mail address:**

Advanced Corporate Networking Inc.  
d/b/a Digital Back Office  
192 Naugatuck Ave.  
Milford, Connecticut 06460  
Phone: 203-874-5545  
Fax: 203-876-1788

**c. Business locations**

Applicant does not have a business office in the State of Rhode Island. Applicant will manage its Rhode Island operations from its corporate headquarters in Milford, CT where it has operated for several years. Applicant also has current business operations in Norwalk and Stamford CT.<sup>1</sup> Applicant will notify the Commission if it opens a business office in the State of Rhode Island in the future.

**d. Service agent, complete address, telephone/fax numbers, e-mail address:**

Adler Pollock & Sheehan P.C.  
One Citizens Plaza, 8<sup>th</sup> Floor  
Providence, RI 02903-1345  
Telephone: 401-274-7200  
Fax: 401-751-0604/ 351-4607  
Email: [ashoer@apslaw.com](mailto:ashoer@apslaw.com)

**e. Attorney of record:**

Alan M. Shoer, Esquire  
Adler Pollock & Sheehan P.C.  
One Citizens Plaza, 8<sup>th</sup> Floor  
Providence, RI 02903-1345  
Telephone: 401-274-7200  
Fax: 401-751-0604/ 351-4607  
Email: [ashoer@apslaw.com](mailto:ashoer@apslaw.com)

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<sup>1</sup> These other offices in Connecticut are located at 6 Norden Place, Norwalk Ct., and 1351 Washington Place, Stamford Ct.

**f. Company Officers and Managers of Limited Liability Company**

The Corporate officers and managers of Applicant are:

**Officers:**

Francisco A. Palacio	President	(33.3% ownership)
Catherine D. Gunther	Vice President	(33.3% ownership)
Ronald Richtarich	Secretary	(33.3% ownership)

**g. General Description of Operations and Financials**

Applicant is an Internet service provider that provides internet data services to companies through its commercial arrangements with other carriers. Applicant arranges for the provision of required circuits with other carriers in order to provide Internet access and data services to its customers, and to deliver its customers Internet service into the Applicants Network Operations Center. Applicant provides its customers with email services, firewall service, end point protection, and spam management services to its business and public sector customers. Applicant does not provide local or long distance telephone or any other public switched network services to any customers in Rhode Island. Applicant is not providing service to any residential customers in Rhode Island at this time. For its financial abilities to support this application Applicant refers the Commission to its financial statements, prepared by its accountants, for years ending 2019 and 2018, filed confidentially in **Exhibit C** to this application.

**h. Description, in detail, of the customer service organization to be employed in serving customers.**

Applicant monitors all of its network and Internet based services on a twenty four hour by seven days a week, and provides 24 hour by 365 day accessibility to its customers.

Customers can reach the Applicant for service by emailing or calling at the location identified below. When a service question is called or emailed, Applicant deploys its technicians typically within a four-hour period from receipt of any customer service request. Applicant's trained technicians are qualified to service customer related complaints and address any networking matters. Applicant and its technical staff will ensure that Applicant's operations will meet high standards for service quality and reliability. Attached to this application in **Exhibit D** Applicant has provided the bios of Francisco A. Palacio, the President of the company, and Joseph D. Forren, the company's project manager/engineer.

Applicant utilizes service level agreements with its customers to guarantee the performance of its infrastructure and to provide a baseline for measuring customer satisfaction with its Internet based data managed services. Applicant provides insight and control over critical network components located at or between customer-owned sites, to check vital signs and alert designated users to problems or outages. Applicant's managed transport services ensures connectivity between the end user and the company's network and captures and reports on bandwidth utilization and capacity and ensures that process controls are in place for restoring service when an outage occurs.

The Applicant's Internet gateway also ensures that its co-located servers and platform infrastructure is accessible from and to the public internet with typically less than one hour of unscheduled downtime during the service period. Applicant's Security Services and its Managed Security Services include service level guarantees, 24/7 monitoring, help desk support, patch & updates, and active security management. Applicant's data centers are designed to eliminate single points of failure, provide its customers with expansion options, and satisfy customer needs. Applicant manages its fiber network and provides data center services on a single

agreement, easy to understand invoice, and a single point of contact for all related services.

Applicant's professional services project managers and engineers have successfully delivered hundreds of network projects on time and on budget.

**i. Customer service contact, complete address, telephone/fax numbers, e-mail address.**

Customers with billing or service inquiries may reach the Applicant by contacting Francis Palacio, at 192 Naugatuck Ave. Milford, Connecticut 06460, tel. no: 203-874-5545 ext. 163 or by Fax 203- 876-1788 or by email at: [francisP@digitalbackoffice.com](mailto:francisP@digitalbackoffice.com)

**j. Regulatory complete address, telephone/fax numbers, e-mail address.**

The Commission should contact the following person for questions regarding Applicant's ongoing operations, including but not limited to general regulatory questions, as well as Applicant's annual and other periodic reports and regulatory fees:

Ron Richtarich  
192 Naugatuck Ave.  
Milford Ct 06464  
Email: [ronr@digitalbackoffice.com](mailto:ronr@digitalbackoffice.com)

**k. Company website**

The Applicant's website is located at: [www.digitalbackoffice.com](http://www.digitalbackoffice.com)

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Advanced Corporate Networking, Inc. respectfully requests that the Commission register the

company as a telecommunications provider in Rhode Island, and grant it authority to provide Class VI telecommunications services throughout the State of Rhode Island.

By: /s/ Alan M. Shoer  
Alan M. Shoer, Esquire (#3248)  
Adler Pollock & Sheehan P.C.  
One Citizens Plaza, 8<sup>th</sup> Floor  
Providence, Rhode Island 02903  
Tel: (401) 274-7200  
Email: [ashoer@apslaw.com](mailto:ashoer@apslaw.com)

Dated: March 3, 2021

**Advanced Corporate Networking, Inc.  
(the “Applicant”)**

**Statement of Business Operations**

**Exhibit Index**

Applicant’s Authority to Transact Business issued by the Rhode Island Secretary of State ..... A

Applicant’s Certificate of Good Standing issued by the Rhode Island Secretary of State ..... B

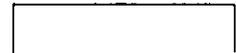
Applicant’s Financials [*Confidential*] ..... C

Bios ..... D

A



State of Rhode Island  
**Department of State - Business Services Division**



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 R.I. DEPT. OF STATE  
 BUS SVCS DIV

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**Application for Certificate of Authority**

FOREIGN Business Corporation

→ Filing Fee: \$310.00 minimum

Pursuant to the provisions of RIGL 7-1.2-1405, the undersigned foreign corporation hereby applies for a Certificate of Authority to transact business in the State of Rhode Island, and for that purpose submits the following statement:



1. The name of the corporation is:  Advanced Corporate Networking, Inc.		
2. It is incorporated under the laws of: Connecticut		
3. The name, if different, which it elects to use in Rhode Island is:  (a) If the name of the corporation in its jurisdiction of incorporation does not contain the word "corporation", "company", "incorporated", or "limited," or an abbreviation thereof, then list the name of the corporation with the addition of one of the above corporate endings for use in Rhode Island:  (b) If the corporate name is not available in Rhode Island, then set forth below the fictitious name under which the corporation will qualify and transact business in Rhode Island as stated in the "Fictitious Business Name Statement" to be filed with this application:		
4. The date of its incorporation is: September 16, 1991		
And the period of its duration is: <b>CHECK ONE BOX ONLY</b> <input checked="" type="checkbox"/> Perpetual (on-going) <input type="checkbox"/> Date certain for dissolution _____		
5. The address of its principal office is: 192 Naugatuck Avenue, Milford, CT 06460		
6. The name and address of the initial registered agent/office in Rhode Island:		
Agent Name Adler Pollock & Sheehan P.C.		
Street Address (NOT a P.O. Box) 1 Citizens Plaza, 8th Floor		
City/Town Providence	State RHODE ISLAND	Zip Code 02903

**MAIL TO:**  
 Division of Business Services  
 148 W. River Street, Providence, Rhode Island 02904-2615  
 Phone: (401) 222-3040  
 Website: www.sos.ri.gov

**FILED**

MAR 1 X 2021  
 BY *[Signature]* KTB 5 F  
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 FORM 150 - Revised: 08/2020

7. The purpose or purposes which it proposes to pursue in the transaction of business in Rhode Island are:

Internet provider, email services, firewall services, spam and endpoint protection, no services to residents, primary market public sector.

8. (a) The names and respective addresses of its directors (optional, unless directors are required under the laws of the state or country of which it is incorporated):

NAME	ADDRESS

Check the box to indicate an attachment

8. (b) The names and respective addresses of its principal officers (mandatory if directors are not required under the laws of the state or country of which it is incorporated):

OFFICE	NAME	ADDRESS
PRESIDENT	Francisco A. Palacio	192 Naugatuck Avenue, Milford, CT 06460
VICE PRESIDENT	Catherine D. Gunther	192 Naugatuck Avenue, Milford, CT 06460
TREASURER		
SECRETARY	Ronald Richtarich	192 Naugatuck Avenue, Milford, CT 06460

Check the box to indicate an attachment

9. The aggregate number of shares which it has authority to issue; itemized by classes, par value of shares, shares without par value, and series, if any, within a class, is:

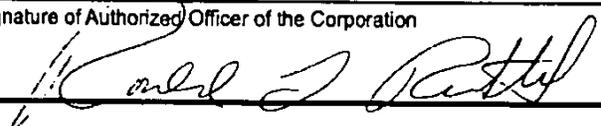
NUMBER OF SHARES	CLASS	SERIES	PAR VALUE OR STATE NO PAR VALUE
4,998	Class A		1.00 Par Value

10. An estimate, as a percentage, of the proportion that the estimated value of the property of the corporation to be located within this state during the following year bears to the value of all property of the corporation to be owned during the following year, wherever located. (Note: Percentage obtained from worksheet.)

1.55 %

11. An estimate, as a percentage, of the proportion of the gross amount of business to be transacted by the corporation at or from places of business in Rhode Island during the following year compared to the gross amount thereof which will be transacted by the corporation during the following year. (Note: Percentage obtained from worksheet.)

1.3 %

12. This application must be accompanied by a <u>Certificate of Good Standing/Letter of Status</u> from the state or country of formation dated within 60 days of the date of this filing.	
13. Date when the Certificate of Authority will be effective: <b>CHECK ONE BOX ONLY</b>	
<input checked="" type="checkbox"/> Date received (Upon filing)	
<input type="checkbox"/> Later effective date (Date must be no more than 90 days from the date of filing) _____	
<i>Under penalty of perjury, I declare and affirm that I have examined this Application for Certificate of Authority, including any accompanying attachments, and that all statements contained herein are true and correct.</i>	
Type or Print Name of Authorized Officer	Date
Ronald Richtarich, Secretary	2/26/2021
Signature of Authorized Officer of the Corporation	
	

If you have any questions, please call us at (401) 222-3040, Monday through Friday, between 8:30 a.m. and 4:30 p.m., or email [corporations@sos.ri.gov](mailto:corporations@sos.ri.gov).

Secretary of The State of Connecticut

I, the Secretary of The State of Connecticut, and keeper of the seal thereof,  
DO HEREBY CERTIFY, that the certificate of incorporation of

ADVANCED CORPORATE NETWORKING, INC.

a domestic STOCK corporation, was filed in this office on September 16, 1991.

A certificate of amendment for CORPORATE COMPUTER AND OFFICE SUPPLIES, INC.,  
changing its name to ADVANCED CORPORATE NETWORKING, INC., was filed on February 13,  
1998.

A certificate of dissolution has not been filed, the corporation has filed all annual reports, and so far as  
indicated by the records of this office such corporation is in existence.



Secretary of The State of Connecticut

Date Issued: February 25, 2021

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State of Rhode Island  
**Department of State | Office of the Secretary of State**  
**Nellie M. Gorbea**, *Secretary of State*

I, NELLIE M. GORBEA, Secretary of State of the State of Rhode Island,  
hereby certify that this document, duly executed in accordance with the provisions  
of Title 7 of the General Laws of Rhode Island, as amended, has been filed in this

office on this day:

March 01, 2021 12:20 PM

A handwritten signature in blue ink that reads "Nellie M. Gorbea".

Nellie M. Gorbea  
*Secretary of State*



B



State of Rhode Island  
Department of State | Office of the Secretary of State  
Nellie M. Gorbea, Secretary of State

## CERTIFICATE OF GOOD STANDING

I, Nellie M. Gorbea, Secretary of State and custodian of the seal and corporate records of the State of Rhode Island, hereby certify that:

### **Advanced Corporate Networking, Inc.**

is a Business Corporation formed under the laws of **CONNECTICUT**

that qualified to conduct business in this state on **March 01, 2021.** I further certify

that revocation proceedings are not pending; a certificate of withdrawal has not been filed; all annual reports are of record and the corporation is active and in good standing with this office.

This certificate is not to be considered as a notice of the corporation's tax status, financial condition or business practices; such information is not available from this office.

SIGNED and SEALED on

March 01, 2021

Secretary of State



Certificate Number: 21030006660

Verify this Certificate at: <http://business.sos.ri.gov/CorpWeb/Certificates/Verify.aspx>

Processed by: dantonelli

C

**Advanced Corporate Networking, Inc.**

**Financials**

**See Separate Envelope Marked**

**“CONFIDENTIAL AND PROPRIETARY”**

D

## **Francisco A. Palacio**

### **Summary of Qualifications**

1970-Present

Over 40 years of experience in Computing and Networking Industry, including consulting, management of application development, network operations, network and systems integration involving Mainframes, Minicomputers, Local Area Networks and Wide Area Networks.

#### Certifications

Microsoft Certified Systems Engineer (MCSE), Windows 2000 Server Certified, Compaq Accredited Systems Engineer (ASE), Cisco CCDA, Cisco Wireless Specialist,

#### Software

Microsoft Windows 2000, Microsoft Exchange 2000, Microsoft Windows NT, Windows 9x, Citrix Metaframe. Novell Netware 3.x, 4.x., Xcellenet RemoteWare.

#### Networking

Cisco routers and switches, Bay Networks routers and Hubs, Compaq Servers. Ethernet, ATM, Token Ring, Frame Relay, DSL, Wireless and Remote Access solutions.

## **Work Experience**

1991-Present

### **Advanced Corporate Networking**

192 Naugatuck Avenue  
Milford, Connecticut 06460

President

Responsible for Technology Architecture and Consulting. Planning, Design and Installation of high-end networks, servers, wireless and remote access solutions.

### **Southern New England Telephone**

New Haven Connecticut

Manager Technology Architecture, Corporate Planning Staff, Microcenter Manager, Staff Manager Application Development, Teleprocessing Control Center.

Wide range of responsibility in setting technology architecture for corporate LANs and WANs and desktop environments. Internal consulting on technology solutions for various departments. Application development on IBM mainframes.

## **Education**

Executive Development Program – Summer 1985 – Cornell University

Graduate courses – 1980-1984 - University of Hartford

Advanced Management Development – 1982-1984 -Southern New England Telephone

Bachelor of Arts – Philosophy Major – 1969 – Ateneo de Manila University, Philippines



# Joseph D. Forren

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## PROFESSIONAL PROFILE:

Project Engineer with twenty three years of Information Technology and Systems related experience. Maintain an excellent track record of managing projects from initiation through audit phases. Excellent understanding of business process and how it relates to IT and IS.

## EMPLOYMENT HISTORY:

April 1999 – Present      **Advanced Corporate Networking Inc. / Digital BackOffice**  
Milford, Connecticut

### Project Engineer

- Provide management / technical direction and oversight for 24/7 Network Operations Center
- Develop business plans, pricing models and marketing information
- Scope, plan, implement and manage LAN/WAN projects
- Design and implement LAN's and WAN's in commercial, government, and education markets
- Manage and develop Systems Engineers on a daily basis
- Provide high level technical support to sales
- Provide high level consulting to Customers
- Project Management and IT Consulting on School Building Projects

Mid 1997-April 1999      **Cadbury Schweppes Global Beverages Technology Center**  
Trumbull, Connecticut

### Process Leader

Competency Leader, Telecommunications/Systems Infrastructure

- Lead IT/Telecommunications related projects
- Participate on multiple cross functional projects
- Participate on process improvement related projects
- Developed, presented, and implementing aggressive two year infrastructure upgrade plan
- Developed three year rolling technology plan
- Provided input to help develop 1997 and 1998 budgets relating to all computer expenditures
- Manage and Develop Staff
- Designed, presented, planned and implemented a total LAN redesign
- Manage a computer budget of approximately \$600,000.00 yearly for procurement of computer hardware, software, services and maintenance
- Manage vendors and consultants
- Utilize excellent project management, customer relations, and people skills

1996-Mid 1997              **Dr Pepper/Seven UP North America Corporate Offices**  
Stamford, Connecticut

### IS Analyst

- Standardized all desktop platforms
- Trained user community on various business applications
- Administered Novell Network, 250 nodes
- Research and development for new hardware and software

1995-1996                  **United Distillers North America Corporate Offices**  
Stamford, Connecticut

### PC Analyst

- Bridged business community and MIS to maximize productivity through technology
- Administered Novell Network, 300 nodes

- Research and development for new hardware and software
- Problem resolution at all levels
- Executive support and training
- Provided insight, support and guidance to staff
- Planned, coordinated and managed multiple projects
- Hardware and software purchasing corporate wide
- Trained users on new applications and software/hardware configurations
- Standardized and documented all client configurations
- Closed 1995 GL, completing asset register and balancing CapEx line items

1989-1995                    **Toys “R” Us Corporate Offices**  
 Rochelle Park, New Jersey

**Senior Field Engineer**

- Supervised the daily operation of the Install and Support Staff
- Coordinated and lead nation wide projects
- Scheduled and tracked hardware movement for national projects
- Receive requests and schedule work
- Maintain 12 Novell Networks, 600 nodes

**Field Engineer**

- Support service, troubleshooting problems in stores, warehouses, and in-house
- Technical support on nationwide projects
- Traveled nationwide installing store computer and POS systems

**MILITARY:**

1983-1986                    **United States Army**  
 Fort Bragg, North Carolina  
 82nd Airborne Division  
 1/17 Air Cavalry, Support Team  
 Clearance Classification: Secret

**EDUCATION:**

1988-1989                    **Computer Processing Institute**  
 Paramus, New Jersey  
 Diploma: Electronic Technology/Computer Repair  
**Dean’s List Honors**

1986-1987                    **Bergen Community College**  
 Paramus, New Jersey  
 Business Administration

1980-1983                    **Bergen County Vocational/Technical High School**  
 Hackensack, New Jersey  
 Diploma: Academic/Automobile Technology